



**INVITATION FOR BID (IFB)
LANDSCAPE MAINTENANCE SERVICES**

ISSUE DATE: March 8, 2018

IFB NO.: 100411-FY18-30

PRE-BID MEETING March 14, 2018; 9:00 A.M.

QUESTION DEADLINE March 16, 2018; 5:00 P.M.

BIDS DUE: March 29, 2018; 3:00 P.M.

DELIVERY ADDRESS: Town of Leesburg
Procurement Division
25 West Market Street
Leesburg, VA 20176

CONTACT: Alexandra Lepp
Phone: 703-771-2746
Fax: 703-771-2799
E-mail: alepp@leesburgva.gov

NOTICE OF ADDENDA: Any addenda to this IFB will be posted on the Town's Bid Board (<http://www.leesburgva.gov/bidboard>) and will only be emailed to those firms who have REGISTERED on this site. It is the firm's responsibility to provide a correct email address and to be aware of any addenda.

TABLE OF CONTENTS

<u>SECTION/TITLE</u>	<u>PAGE</u>
I. PURPOSE.....	3
II. PRE-BID MEETING/SITE VISIT.....	3
III. BACKGROUND	3
IV. SCOPE OF WORK.....	3
V. CONTRACT PERIOD.....	7
VI. BID SUBMITTAL INSTRUCTIONS.....	8
VII. AWARD CRITERIA	9
VIII. QUESTIONS AND INQUIRIES.....	9
IX. GENERAL TERMS AND CONDITIONS	9
X. SAMPLE CONTRACT	17
IFB SUBMISSION FORM.....	19
REFERENCE FORM	20
BID FORM	21
ADDENDA ACKNOWLEDGEMENT	22
STREET TREE MAINTENANCE LOCATIONS MAP	23

I. PURPOSE

The Town of Leesburg (the “Town”) is accepting sealed bids to establish a term contract for a qualified contractor to furnish all labor, equipment, and materials to provide annual landscape maintenance services along several sections of roadway within the Town.

II. PRE-BID MEETING/SITE VISIT

A non-mandatory pre-bid meeting and site visit will be held at 9:00 am on Wednesday, March 14, 2018 in the Lower Level Conference Room 2 at Town Hall, 25 W Market St, Leesburg, VA 20176. It is strongly recommended that all bidders attend this meeting to gain a thorough understanding of the project.

Interested bidders are invited to tour the project areas with the Town’s urban forester/contract manager in order to familiarize themselves with the locations and confirm quantities prior to submitting bids. Quantities listed on the locations area are as observed by the owner as of January 2018 and may vary.

III. BACKGROUND

The Town of Leesburg is located 35 miles west of Washington, D.C. The Town encompasses an area of 12 square miles with an estimated population of 62,500. The Town’s fiscal year begins on July 1 and ends on June 30. As a government entity, the Town of Leesburg is exempt from being taxed on goods and services.

The Town of Leesburg is a full-service municipal corporation that provides the following services to Town residents and businesses: police, refuse collection and disposal, water and sewer utilities, storm water management, airport, parks and recreation, and maintenance of streets and roadways.

The Parks and Recreation Department is dedicated to providing high quality programs, parks, and facilities to meet the diverse needs of all citizens within the Town of Leesburg. The Department strives to exceed expectations and takes great pride in the services and programs provided to its customers.

IV. SCOPE OF WORK

It is the intent of this solicitation to establish a term contract to provide labor, equipment, and materials necessary to provide a comprehensive landscape maintenance program for approximately 1,493 trees and associated shrubs and groundcovers. No turf maintenance is included in this contract.

A. Servicing Locations (see map)

1. Area Designation A

Location: Battlefield Pkwy between Smartts Ln and Tennessee Dr; Battlefield Pkwy between Edwards Ferry Rd and Sycolin Rd

Description: All trees and bed between the sidewalk/trail and curb line; all trees and beds in the center median. Approximately 451 trees and 310 shrubs and grasses.

2. Area Designation B

Location: Russell Branch Dr between Battlefield Pkwy and 200' past Crosstrail Blvd; Crosstrail Blvd between Russell Branch Dr and the north end of the Route 7 bridge.

Description: All trees in the R.O.W. except those on Villages at Leesburg property. Approximately 245 trees.

3. Area Designation C

Location: West side and center median of East market St between Plaza St and Route 7 overpass; vacant lot at the southeast corner of the intersection at E Market St and Plaza St.

Description: Thirty-one (31) trees.

4. Area Designation D

Location: Route 15 bypass median just south of intersection with Battlefield Pkwy.

Description: Twelve (12) trees.

5. Area Designation E

Location: South King St between Governors Dr and Meade Dr

Description: Both sides of road and center median. Approximately 132 trees and 8,500 square feet of beds with grasses and shrubs.

6. Area Designation F

Location: Sycolin Rd between southeast corner of Tolbert Ln and Hope Pkwy.

Description: Thirty-six (36) trees.

7. Area Designation G

Location: Miller Dr between Tolbert Ln and Blue Seal Dr, west side only.

Description: Twenty-six (26) trees.

8. Area Designation H

Location: Virts Corner intersection of S King St and Masons Ln.

Description: Approximately forty-five (45) trees and the 1,300 square foot bed around the Town gateway sign.

9. Area Designation I

Location: South King St median near Safeway store

Description: One (1) tree and 900 square foot bed.

10. Area Designation J

Location: Fort Evans Rd between Heritage Way and Cedar Walk.

Description: Six (6) trees.

11. Area Designation K

Location: Catoctin Cir from vacant lot at the southwest intersection of Edwards Ferry Rd to North St.

Description: Thirty-three (33) trees.

12. Area Designation L

Location: Harrison St between Edwards Ferry Rd and North St

Description: Nine (9) trees.

13. Area Designation M

Location: Ramp median from Eastbound Route 7 to West Market St

Description: Fourteen (14) trees.

B. Frequency of Services

The awarded contractor shall visually inspect all locations bi-weekly. All individual trees and beds should be serviced at least once per month and the contractor shall perform the listed services. Services are to be provided ten (10) months per year; regular monthly maintenance shall be performed March through December. No regularly scheduled visits are required in January and February, but the contractor should be prepared to respond to specific requests from the Town in the event of damage to plants or other circumstances.

C. Mulching Services

All individual trees and all shrub beds shall be mulched with premium quality shredded hardwood bark mulch. Bulk or bagged product is acceptable. Mulch shall be spread to a depth of 2-3” and kept 3-4” away from the trunks of the plant material. Plantings shall be mulched a minimum of twice per year, with regular touch-ups as needed. Mulch must not continually accumulate around the tree trunks – beds to be edged a minimum of twice per year.

D. Pest Control Services

The awarded contractor shall prepare and execute an Integrated Pest Management Program (IPM) for the plantings, which shall be approved by the urban forester. All plant materials and soil/mulch conditions shall be regularly observed by a qualified pest management professional with the appropriate control measures taken in a timely manner. Chemical

controls shall be applied at the manufacturer's minimum recommended rate and according to all acceptable practices.

E. Weeding Services

All beds and tree rings shall be kept substantially free of noxious weeds at all times using manual and chemical control practices. At least eighty (80) percent of the surface area of all mulched areas shall be weed-free at all times.

F. Pruning Services

Plants shall be pruned for structural stability, form, and safety as needed. Prior to commencement of any maintenance activities on the sites, the awarded contractor shall confer with the Town's urban forester to confirm a pruning plan for each of the species of trees, grasses, and shrubs. This plan shall be followed throughout the duration of the contract. All pruning techniques shall be according to the practices of the trade as approved by the urban forester. Shrubs and grasses shall be cut back to maximize seasonal appearance and site distance as appropriate.

G. Bed Removal and Replacement Services

All beds will be fully planted out, by the owner, at the time of (or shortly thereafter) assumption of the contract by the successful bidder. The awarded contractor shall document any concerns or omissions. Following assumption of the contract, replacement of any and all dead, dying, or otherwise unsightly material should be done within thirty (30) days of notification by the Town's contract manager. Replacement shall be at no cost to the owner, unless contractor can document negligence on the part of the owner, circumstances beyond the control of the contractor, or other mitigating factors. The owner may choose to pay for selected replacements or additions, or waive the contractor's obligation, at the Town's sole discretion.

H. Trash Removal Services

The awarded contractor shall, during the course of their regular monthly or otherwise scheduled visit, remove and dispose of all trash pieces greater than 4" x 4" in size that may be found within the planting beds and rings only. Trash is defined as but not limited to: containers, paper, woody materials, car debris, etc. The awarded contractor is not responsible for trash in the grass areas.

I. Watering

The awarded contractor shall water all plant materials less than one (1) year old, applying the equivalent of 1" of rainwater each week, if there has not been significant (at least ½") rainfall for at least five (5) consecutive days. All newly-planted or replacement plants shall

be watered as per the accepted practices of the trade in terms of frequency and volume (minimum of every other day for two weeks for new materials).

J. Communications

Unless otherwise instructed, the Procurement Contact is the sole point of contact for questions concerning this IFB. After the award of this contract, all communications between the contractor and the Town shall be with the Urban Forester: Bill Ference, wference@leesburgva.gov, (571) 252-0308.

A supervisor with fluent English-speaking capabilities should be on-hand with vendor employees are at the job site.

K. Maintenance of Traffic

The contractor's employees and subcontractors shall follow all Town requirements regarding the maintenance of traffic when working in the road right-of-way. All appropriate industry safety standards shall be enforced.

L. Billing

Invoices shall be submitted monthly to the Town Urban Forester at wference@leesburgva.gov or to Town of Leesburg, Attn: Urban Forester, 25 W Market St, Leesburg, VA 20176.

Invoices should submitted during the last week of the billing month and should include a detailed description of all work performed. The first invoice may be submitted no soon than fifteen (15) days after the commencement of the contract. Invoices may be submitted for the months of March through December, for a total of ten invoices per year. No services are to be performed in January or February.

The amount invoiced should reflect actual services perform in the billing month. The total of the ten (10) billings shall not exceed the total annual contract amount.

V. CONTRACT PERIOD

The initial term of this annual contract shall commence on April 1, 2018 and shall continue in force until March 31, 2019. Upon mutual agreement of both parties, this Contract may be renewed for up to four (4) additional one-year renewal periods. The bid price during the initial contract period shall remain firm. Pricing for additional renewal years may be negotiated but at no time will a single year unit price increase more than the percentage increase of the Services category, all urban consumers, not seasonally adjusted, CUURA311SAS of the Consumer Price Index (CPI) of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available. The source for this index shall be <http://www.bls.gov/cpi>. It should be noted that renewable Contracts might be continued each fiscal year only after funding

appropriations and program approval have been granted by the Leesburg Town Council. In the event that the Leesburg Town Council does not grant necessary funding appropriation/program approval, then the affected multi-year Contract becomes null and void, effective July 1 of the fiscal year for which such approvals have been denied.

VI. BID SUBMITTAL INSTRUCTIONS

All bids must be submitted in an appropriately marked and sealed envelope, to include one (1) original and one (1) copy of the following documents:

1. IFB Submission Form (Page 19)
2. Reference Form (Page 20)
3. Bid Form (Page 21)
4. Addenda Acknowledgement (Page 22)

Bids must be received by the Procurement Officer, Town of Leesburg, 25 West Market Street, Leesburg, VA 20176 no later than 3:00 p.m. on Thursday, March 29, 2018.

Bids in the form of telegrams, telephone, facsimiles or telex messages will not be accepted. The same person, firm, or corporation may submit only one bid. The submittal of more than one bid shall be cause for rejection by the Town of all bids submitted by the person, firm, or corporation.

All blanks, except signatures, on the Bid Form shall be legibly completed in ink.

Where so indicated in the Bid Form, sums shall be expressed in both words and figures, and in case of discrepancy between the two, the amount written in words shall govern.

The signer of the Bid must initial interlineations, alterations, and erasures.

The Town shall have the right to reject any bid that does not provide all requested information.

Each copy of the Bid shall include the legal name of the Bidder and a statement that the Bidder is a sole proprietor, partnership, corporation, or other legal entity. Each copy shall be signed by the person or persons legally authorized to bind the Bidder to a contract. A Bid by a corporation shall further give the State of incorporation and have the corporate seal affixed. A Bid submitted by an agent shall have a current power of attorney attached certifying the agent's authority to bind the Bidder. A bid submitted by a foreign corporation shall be accompanied by evidence of authorization to conduct business in Virginia.

VII. AWARD CRITERIA

The Town intends to award this contract to the lowest responsive, responsible bidder who is authorized to transact business in the Commonwealth of Virginia with demonstrated experience similar in nature to that being requested herein.

The Town reserves the right to award in whole or in part, to make multiple awards, or to waive informalities in the process of awarding this contract.

The contents of the bid submitted by the successful bidder will become a part of any contract awarded as a result of this IFB. The successful bidder shall be expected to sign a contract with the Town. Additional terms and provisions may be included in the contract, a sample copy of which is enclosed.

VIII. QUESTIONS AND INQUIRIES

Unless otherwise instructed, the Procurement Contact is the sole point of contact for questions concerning this IFB. Questions concerning this IFB must be made in writing to the Procurement Contact listed on the cover page of the IFB. **Questions must be received by 5:00 p.m. on Friday, March 16, 2018.**

A formal addendum responding to all questions received by the deadline will be made available no later than five business days before the bid due date. Additional clarifications to the specifications will also be in the form of a written addendum. All addenda will be posted on the Town's website. Such addenda will become part of the contract documents. Verbal instructions are not binding and will not form a part of the bid documents. It is the bidder's responsibility to obtain all addenda from the Town's website: <http://www.leesburgva.gov/bidboard>.

IX. GENERAL TERMS AND CONDITIONS

A. General Terms and Conditions

1. **Bid Binding for Sixty (60) Days:** Bidder agrees that this Bid shall be valid and may not be withdrawn for a period of sixty (60) calendar days after the due date.
2. **Late Bids:** Bids received after the time specified on the cover page of this IFB will not be accepted and will be returned unopened, provided a return address is visible.
3. **Acceptance or Rejection of Bids:** The Town reserves the right to accept or reject any or all bids in whole or in part and to waive minor informalities in the process of awarding this contract.
4. **Competition Intended:** It is the Town's intent that this invitation for bid permits competition. It shall be the bidder's responsibility to advise the Procurement Officer in writing if any language, requirements, specifications, etc., or any combinations thereof, inadvertently restricts or limits the requirements stated in this

IFB to a single source. The Procurement Officer must receive such notification at least ten (10) business days before the due date.

5. **Understanding of Specifications:** Bidders shall thoroughly examine and be familiar with the Town specifications. The failure or omission of any bidder to receive or examine this document shall in no way relieve any bidder of obligations with respect to this bid or the subsequent contract. The submission of a bid shall be taken as prima facie evidence of compliance with this paragraph.
6. **Inquiries Concerning Specifications:** Questions concerning this IFB must be made in writing to the Procurement Contact listed on the cover page of the IFB.
7. **ADA Reasonable Accommodation Clause:** If you need any reasonable accommodation for any type of disability in order to participate in this procurement, please contact the Procurement Officer at least ten (10) business days before the bid due date.
8. **Costs Incurred in Responding:** This solicitation does not commit the Town to pay any costs incurred in the preparation and submission of bids, or to procure or contract for services defined herein.
9. **Employment Discrimination Prohibited:** During the performance of this contract, the contractor agrees as follows:
 - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex or national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
 - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

The contractor will include the provisions of the foregoing paragraphs a, b and c in every subcontract or purchase order of over \$10,000 so that the provisions will be binding upon each subcontractor or vendor.

10. **Disposition of Bids:** All materials submitted in response to this IFB will become the property of the Town. One (1) copy of each bid shall be retained for official files and will become a public record. These records will be available for public

inspection after award of the contract. It is understood that the bid will become a part of the official file on this matter without obligation on the part of the Town except as to the disclosure restrictions contained in Section 11. "Trade Secrets and Proprietary Information Disclosure".

11. **Trade Secrets and Proprietary Information Disclosure:** In compliance with the Town's Procurement Policies, all bids will be available for public inspection. Trade secrets and proprietary information submitted by a bidder in connection with procurement shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, the bidder must invoke the protection of this section before or upon submission of the data or other materials, and must identify the specific area or scope of data or other materials to be protected and state the reasons why protection is necessary. An all-inclusive statement that the entire bid is proprietary is unacceptable. A statement that the costs are to be protected is unacceptable.
12. **Laws and Regulations:** The bidder's attention is directed to the fact that all applicable Commonwealth of Virginia laws, municipal ordinances and the rules and regulations of all authorities having jurisdiction over the contract shall apply to the contract throughout, and they will be considered to be included in the contract the same as though herein written out in full.
13. **License Requirement:** All firms doing business for the Town are required to be licensed in accordance with the Town's "Business, Professional, and Occupational Licensing (BPOL) Tax" Ordinance. Wholesale and retail merchants without a business location in Leesburg, VA are exempt from this requirement. Questions concerning the BPOL Tax should be directed to the Department of Finance, telephone **703-771-2717**. Indicate the BPOL license number on the bid form.
14. **Ethics in Public Contracting:** The bidder agrees that it will adhere to Article 6 – "Ethics in Public Contracting" requirements set forth in the Virginia Public Procurement Act.
15. **Safety:** All contractors and subcontractors performing services for the Town are required and shall comply with all Occupational Safety and Health Administration (OSHA), State and County Safety and Occupation Health Standards and any other applicable rules and regulations. Also, all contractors and subcontractors shall be held responsible for the safety of their employees and any unsafe acts or conditions that may cause injury or damage to any persons or property within and around the work site area under this contract.
16. **Termination:** Subject to the provisions below, the contract may be terminated by the Town upon thirty (30) days advance written notice to the other party. If any work or service hereunder is in progress, but not completed as of the date of termination, then this contract may be extended upon written approval of the Town until said work or services are completed and accepted.

Termination for Convenience – In the event that this contract is terminated or cancelled upon request and for the convenience of the Town, without the required thirty (30) days advance written notice, then the Town shall negotiate reasonable termination costs, if applicable.

Termination for Cause: – Termination by the Town for cause, default or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any, shall not apply. The thirty (30) days advance notice requirement is waived in the event of Termination for Cause. In the event of default by the bidder, we reserve the right to procure the commodities and/or services from other sources, and hold the bidder liable for any excess cost occasioned thereby. If, however, public necessity requires use of commodities and/or service not conforming to the specifications they may be accepted and payment therefore shall be made at a proper reduction in price.

Termination Due to Unavailability of Funds in Succeeding Fiscal Years – When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year, the contract shall be cancelled and the contractor shall be reimbursed for the reasonable value of any non-recurring costs incurred but not amortized in the price of the supplies or services delivered under the contract.

17. **Non-Assignment of Contract:** The contractor shall not assign the contract, or any portion thereof, without the advanced written permission of the Procurement Officer, such permission not to be unreasonably withheld.

18. **Use by Other Localities:** Bidders are advised that the resultant contract may be extended, with the authorization of the bidder, to other public bodies or public agencies or institutions of the United States to permit their use of the contract at the same prices and/or discounts and terms and conditions of the resulting contract. If any other public body decides to use the final contract, the Contractor(s) must deal directly with that public body concerning the placement of orders, issuance of the purchase orders, contractual disputes, invoicing and payment. The Town of Leesburg acts only as the “Contracting Agent” for these public bodies. Failure to extend a contract to any public body will have no effect on consideration of your bid.

It is the Contractor’s responsibility to notify the public body(s) of the availability of the contract.

Other public bodies desiring to use this contract must make their own legal determination as to whether the use of this contract is consistent with their laws, regulations, and other policies.

Each public body has the option of executing a separate contract with the Contractor(s). Public bodies may add terms and conditions required by statute, ordinances, and regulations, to the extent that they do not conflict with the contract's terms and conditions. If, when preparing such a contract, the general terms and conditions of the public body are unacceptable to the Contractor, the Contractor may withdrawal its extension of the award to that public body.

The Town of Leesburg shall not be held liable for any costs or damages incurred by another public body as a result of any award extended to that Public Body by the Contractor.

29. **Modification of the Contract:** This contract may be modified by approved a contract modification or change order signed by both parties in accordance with the VPPA.
20. **Discrimination Prohibited; Participation of Small and Minority-Owned Business:** The Town shall not discriminate against a bidder because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.
21. **Drug-free Workplace to be maintained by Contractor; Required Contract Provisions:** All public bodies shall include in every contract over \$10,000 the following provisions:

During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

22. **Collusion Among Bidders:** More than one bid from an individual, firm, partnership, corporation or association under the same or different name will be rejected. Reasonable grounds for believing that a bidder has an interest in more

than one bid for the work contemplated will cause rejection of all bids in which the bidder is interested. Any or all bids will be rejected if there is any reason for believing that collusion exists among the bidders. Participants in such collusion may not be considered in future bids for the same work. The signer of the bid must declare that all persons, companies and parties interested in the contract as principals are named therein; that the bid is made without collusion with any other person, persons, company or parties submitting a bid; that it is in all respects fair and in good faith without collusion or fraud; and that the signer of the bid has authority to contractually bind the bidder. See Bidder Submission Form.

23. **Town Employees:** No employee of the Town shall be admitted to any share or part of this contract or to any benefit that may arise there from.
24. **Qualification of Bidders:** Each bidder may be required, before the award of any contract, to show to the complete satisfaction of the Evaluation Team that it has the necessary facilities, abilities, and financial resources to furnish the service or material specified herein in a satisfactory manner, and the bidder may also be required to show past history and reference which will enable the Evaluation Team to be satisfied as to the bidder's qualifications. Failure to qualify according to the foregoing requirements will justify bid rejection.
25. **Liability:** The successful bidder will not be held responsible for failure to perform the duties and responsibilities imposed by the contract due to legal strikes, fires, civil disobedience, riots, rebellions, acts of God and similar occurrences beyond the control of the successful bidder that make performance impossible or illegal, unless otherwise specified in the agreement.
26. **Protest Of Award Or Decision To Award:** A bidder may protest an award or decision to award a contract under procedures as set forth in the Virginia Public Procurement Act.
27. **Ethics In Public Contracting:** This specification incorporates by reference, but is not limited to, the provisions of law contained in the Virginia Conflict of Interest Act, the Virginia Governmental Frauds Act, Articles 2 and 3 of Chapter 10 of title 18.2 of the Code of Virginia, as amended, and the Town Procurement Policy.
28. **Faith-Based Organizations:** The Town of Leesburg does not discriminate against faith-based organizations.
29. **Insurance Requirements:** Bidder shall secure at its own expense general liability insurance in an amount not less than \$1,000,000 solely contained in a Commercial General Liability Policy or in combination with an Umbrella or Excess Policy. Included shall be coverage for Bodily Injury and Property Damage resulting from the operations, products, and completed operations of the contractor.

Bidder shall also carry automobile insurance in an amount not less than \$1,000,000 solely contained in a Commercial Auto Policy or in combination with an Umbrella or Excess Policy. Bidder shall also carry Workers Compensation insurance, which meets the statutory requirements of the Commonwealth of Virginia. In addition, bidder shall also carry other insurance coverage deemed by the Town to be appropriate to his agreement.

The above-mentioned coverage shall be placed with an insurance carrier licensed to do business in the Commonwealth of Virginia. The carrier must have an AM Best Rating of A or better. A Certificate of Insurance identifying coverage and naming the Town of Leesburg as additional insured shall be furnished to the Town. Liability coverage shall contain wording prohibiting cancellation of coverage, failure to renew, or reduction in limit without the insurer first giving 30 days prior written notice of such action to the Town.

30. **Payment Clauses:** Pursuant to Section 2.2-4354 of the VPPA, within seven days after receipt of amounts paid to the bidder by the Town for work performed by the subcontractor under the resulting contract the Bidder will:
- a. Pay the subcontractor for the proportionate share of the total payment received from the agency attributable to the work performed by the subcontractor under that contract; or
 - b. Notify the agency and subcontractor, in writing, of his intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

Individual contractors must provide their social security numbers and proprietorships, partnerships, and corporations to provide their federal employer identification numbers.

The bidder will pay interest to the subcontractor on all amounts owed by the bidder that remain unpaid after seven days following receipt by the bidder of payment from the Town for work performed by the subcontractor under that contract, except for amounts withheld as allowed in subdivision 1.

“Unless otherwise provided under the terms of this contract, interest shall accrue at the rate of one percent per month.”

The bidder will include in each of its subcontracts a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

A contractor's obligation to pay an interest charge to a subcontractor pursuant to the payment clause in this section shall not be construed to be an obligation of the Town. A contract modification shall not be made for the purpose of providing reimbursement for the interest charge. A cost reimbursement claim shall not include any amount for reimbursement for the interest charge.

31. **Prime Vendor Responsibilities:** Bidders may propose services that are provided by others, but any services proposed must meet all of the requirements of this IFB. If the bid includes services provided by others, the bidder will be required to act as the prime contractor for all such items and must assume full responsibility for the procurement delivery and quality of such services. The bidder will be considered the sole point of contact with regard to all stipulations, including payment of all charges and the meeting of all requirements of this IFB.

32. **Purchase Orders:** A purchase order will be enclosed with the resulting contract or will be issued shortly thereafter, and will become an integral part of the resulting contract. The purchase order indicates that sufficient funds have been obligated as required by Title 15 of the Code of the Commonwealth of Virginia, and assures distribution of the necessary receiving reports. The purchase order does not supersede any provisions of the resulting contract. Performance time and dates are determined solely by the contract and any modification thereto. Services are not to begin until receipt of the purchase order and/or other notification by the Town's Procurement Officer or designee.

IX. SAMPLE CONTRACT

CONTRACT NO. [SOLICITATION TITLE]

This **CONTRACT** (the “**CONTRACT**”) is made this ____ day of _____, 2018, by and between the **TOWN OF LEESBURG, VIRGINIA** (the “**TOWN**”), a municipal corporation, and _____, a _____ having a usual place of business at _____ (the “**CONTRACTOR**”).

The Contractor and the Town, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

1. **Provision of Services.** The Contractor hereby agrees to provide the following services to the Town:
[DESCRIPTION OF SERVICE]
2. **Contract Documents.** The Contract Documents consist of this Contract, the IFB, the Town Purchase Order and the _____ quote, dated _____. Where the terms of this Contract and the Contractor’s quote are at variance, the provisions of this Contract shall prevail.
3. **Contract Term.** The term of this Contract shall consist of the period of time [PERIOD OF TIME].
4. **Contract Amount** In return for the services identified above, the Town certifies that sufficient funds are budgeted and appropriated and shall compensate the Contractor [\$ AMOUNT]. The total project is expected not to exceed [\$ AMOUNT].
5. **Method of Payment.** The Contractor shall submit invoices to the Town with all supporting documentation and shall be reimbursed within [PAYMENT TERMS OR SCHEDULE] or receipt of invoice or completion of services, whichever occurs later.

Invoice must detail the hours worked and services performed and be mailed to the address specified below and must reference the purchase order number:

Town of Leesburg
Attn: Urban Forester
25 W Market St
Leesburg, VA 20176

6. **Applicable Law and Courts.** This contract resulting from this solicitation shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the Circuit Court of Loudoun County. The Contractor shall comply with applicable federal, state and local laws and regulations.
7. **Assignment of Contract.** This Contract shall not be assignable by the Contractor in whole or in part without the prior written consent of the Town.

- 8. **Audit.** The Contractor shall retain all books, records, and other documents relative to this Contract for five (5) years after final payment, or until audited by the Town, whichever is sooner. The agency, its authorized agents, and/or State auditors shall have full access to and the right to examine any of said materials during said period.

- 9. **Indemnification.** Contractor agrees to indemnify, defend and hold harmless the Town, its officers, agents, and employees from any claims, damages and actions of any kind or nature, whether at law or in equity, arising from or caused by any services of any kind or nature furnished by the Contractor, provided that such liability is not attributable to the sole negligence of the Town.

- 10. **Notice.** The following persons shall be contact persons for the parties, and notice given them, by certified return receipt requested mail to the addresses shown, shall constitute valid notice under the requirements of this agreement:
 - 1. For TOWN:

 - 2. For CONTRACTOR:

The parties may amend such addresses by written notice to the opposite party at the given address.

- 11. **Termination by Town without Cause.** The Town may terminate this Contract for any reason upon ten (10) days notice and upon payment of any and all sums already earned under the terms of Paragraphs numbered 4 and 5 of this Contract and reasonable expenses incurred in reliance upon the Contract.

- 12. **Integration Clause.** This contract shall constitute the whole agreement between the parties. There are no promises, terms, conditions, or obligations other than those contained herein, and this Contract shall supersede all previous communications, representations or agreements, written or verbal, between the parties hereto related to the subject of this Contract.

In witness whereof, the parties below execute this Contract as of the date first above written.

TOWN OF LEESBURG

[ENTER NAME OF CONTRACTOR]

AUTHORIZED
SIGNATURE _____
NAME _____
TITLE _____
DATE _____

AUTHORIZED
SIGNATURE _____
NAME _____
TITLE _____
DATE _____

IFB SUBMISSION FORM
IFB NO. 100411-FY18-30

SECTION I – COMPANY IDENTIFICATION AND OWNERSHIP DISCLOSURE

Company _____
Address _____
Contact Person _____ Title _____
Telephone No. _____ Fax No. _____ Email _____
Organized under the laws of the State of _____
Principal place of business at _____
Federal Id Number _____ Registered Agent _____
State Corp. Commission Registration No. _____ (attach Certificate of Good Standing)

List the names and addresses of all persons having ownership of 3% or more in the company:

Name	Address
_____	_____
_____	_____
_____	_____

The Town of Leesburg requests, as a matter of policy, that any consultant or firm receiving a contract of award resulting from a formal solicitation issued by the Town shall make certification as specified below. Receipt of such certification, shall be a prerequisite to the award of contract and payment thereof.

SECTION II – EMPLOYEES NOT TO BENEFIT - I (we) hereby certify that if the contract is awarded to our firm, partnership, or corporation, that no employee of the Town of Leesburg, or members of his/her immediate family, including spouse, parents or children has received or been promised, directly or indirectly, any financial benefit, by way of fee, commission, finder’s fee, political contribution or any similar form of remuneration on account of the act of awarding and/or executing this contract.

SECTION III – CONFLICTS OF INTEREST - This solicitation is subject to the provisions of VA Code Ann. Section 2.1-639.2 et seq., the State and Local Government Conflict of Interests Act. The Supplier [] is [] is not aware of any information bearing on the existence of any potential organizational conflict of interest.

SECTION IV – COLLUSION - I certify that this offer is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting an offer for the same services, materials, supplies, or equipment and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of the State and federal law and can result in fines, prison sentences, and civil damage awards. I hereby certify that the responses to the above representations, certifications, and other statements are accurate and complete. I agree to abide by all conditions of this RFP and certify that I am authorized to sign for my company.

Signature _____ Date _____

Name (Printed) _____ Title _____

BIDDER MUST RETURN THIS FORM WITH THEIR BID

REFERENCE FORM

QUALIFICATIONS OF BIDDER: Bidder must have the capability and capacity in all respects to fully satisfy the contractual requirements.

Indicate the length of time you have been in business providing this type of service and/or product.
_____ Years, _____ Months

Provide a list of at least three (3) accounts, preferably governmental that your firm has provided similar goods and/or services to in the past twelve (12) months.

1. FIRM NAME: _____
ADDRESS: _____

CONTACT PERSON: _____ TITLE: _____
PHONE NO: _____ FAX NO: _____
EMAIL: _____

2. FIRM NAME: _____
ADDRESS: _____

CONTACT PERSON: _____ TITLE: _____
PHONE NO: _____ FAX NO: _____
EMAIL: _____

3. FIRM NAME: _____
ADDRESS: _____

CONTACT PERSON: _____ TITLE: _____
PHONE NO: _____ FAX NO: _____
EMAIL: _____

4. FIRM NAME: _____
ADDRESS: _____

CONTACT PERSON: _____ TITLE: _____
PHONE NO: _____ FAX NO: _____
EMAIL: _____

5. FIRM NAME: _____
ADDRESS: _____

CONTACT PERSON: _____ TITLE: _____
PHONE NO: _____ FAX NO: _____
EMAIL: _____

BID FORM
IFB NO. 100411-FY18-30
LANDSCAPE MAINTENANCE SERVICES

Item	Description	Unit (Month)	Price (Per Month)	Extended Price (10 Months)
1	Area Designation A	10	\$ _____	\$ _____
2	Area Designation B	10	\$ _____	\$ _____
2	Area Designation C	10	\$ _____	\$ _____
3	Area Designation D	10	\$ _____	\$ _____
4	Area Designation E	10	\$ _____	\$ _____
5	Area Designation F	10	\$ _____	\$ _____
6	Area Designation G	10	\$ _____	\$ _____
7	Area Designation H	10	\$ _____	\$ _____
8	Area Designation I	10	\$ _____	\$ _____
9	Area Designation J	10	\$ _____	\$ _____
10	Area Designation K	10	\$ _____	\$ _____
11	Area Designation L	10	\$ _____	\$ _____
12	Area Designation M	10	\$ _____	\$ _____
TOTAL PROPOSED ESTIMATE (ITEMS 1-12)				\$ _____

Instructions to Bidders:

Proposals must be sealed with appropriate markings on the outside of the envelope or container. Complete all items or your proposal may not be considered. Subject to terms and conditions contained in the Request for Proposal.

Offeror guarantees product or services offered will meet or exceed specifications identified in this Request for Proposal, subject to all conditions stated herein.

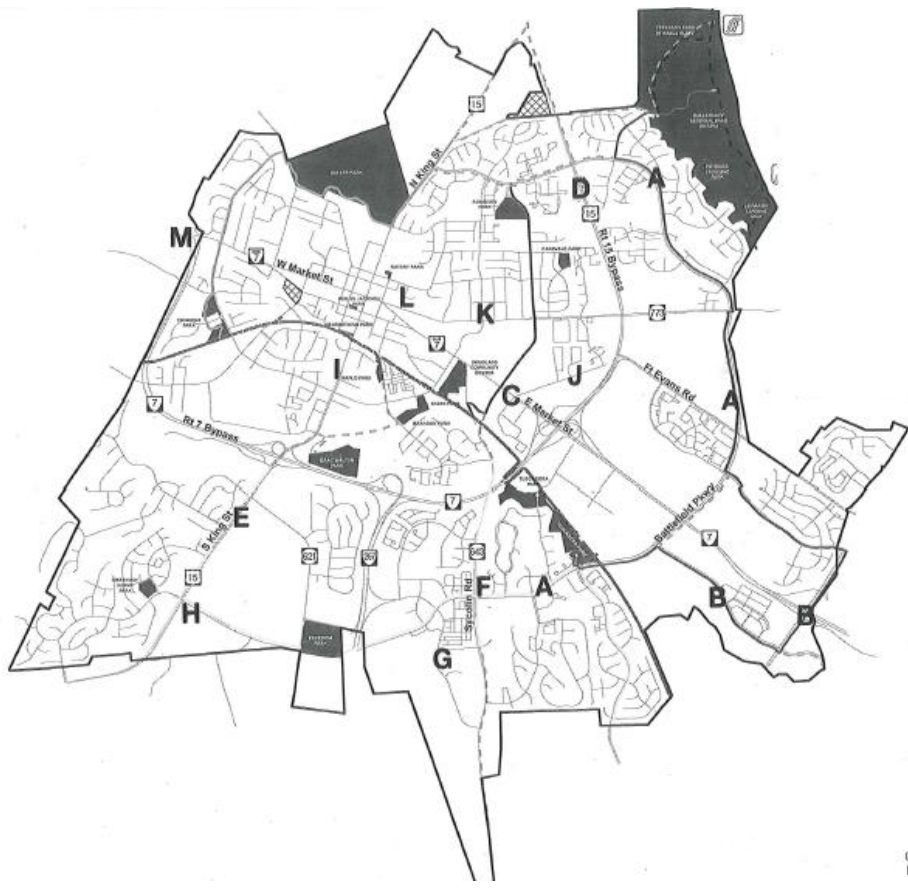
Proposed prices shall include all labor, supervision, tools, equipment, transportation (including fuel, tolls, etc.), permit and licenses, and management to inspect, test, maintain, repair and make repairs. Material acquisition, handling and delivery, or for movement of Contractor-owned or rental equipment shall also be included in the proposed prices. Replacement parts shall not be included in the proposed prices above and will be reimbursed to the Contractor, at cost.

Signature: _____ **Title:** _____ **Date:** _____

ACKNOWLEDGEMENT OF ADDENDA

Bidder acknowledges receipt of the following ADDENDA, which have been considered in the preparation of this bid.

No. _____	Dated: _____
No. _____	Dated: _____
No. _____	Dated: _____
No. _____	Dated: _____
No. _____	Dated: _____



Leesburg
Street Tree Maintenance
Locations