



**RFP NO. 100181-FY20-04
FUTURE IT INFRASTRUCTURE AND
ENTERPRISE ARCHITECTURE PLAN CONSULTANT**

ADDENDUM NO. 2

AUGUST 2, 2019

ITEM NO. 1: MODIFIED PROPOSAL DUE DATE

Interested offerors shall be mindful of the following change in the proposal due date:

- Proposals must be received by the Town of Leesburg no later than 3:00 p.m. on Thursday, August 29, 2019.

ITEM NO. 2: PRE-PROPOSAL MEETING ATTENDEES

- The list of attendees (sign-in sheet) for the non-mandatory pre-proposal meeting is attached.

ITEM NO. 3: PRE-PROPOSAL MEETING OVERVIEW

The Town's Chief Procurement Officer provided an overview of the following procurement information:

- All information regarding this RFP can be found on the Town's Bid Board:
<http://www.leesburgva.gov/bidboard>
- Register to receive updates on the Town's Bid Board as courtesy email notifications, such as addenda, will be sent to those registered
- Until contract award, all questions must be submitted in writing to the Procurement Office:
BidQuestions@leesburgva.gov
- Question deadline is 5:00 p.m. on Friday, July 26, 2019
- Clarifications and responses to all questions received will be issued via addendum
- Unless modified via addendum, proposals are due on Thursday, August 8, 2019 @ 3:00 p.m.; no late proposals will be accepted (**Note: Due date has been modified, See Item No. 1 of this addendum**)
- Proposal Submittal Instructions can be found on Pages 5 – 7
- Evaluation Criteria can be found on Page 8
- Deliver proposals to Procurement Office located in Town Hall, 25 W. Market Street, Leesburg, VA 20176



ITEM NO. 4: PRE-PROPOSAL MEETING SCOPE OF WORK DISCUSSION

The Town's IT Department described the scope of work as listed in the RFP:

- The purpose of this RFP is to solicit sealed proposals from qualified firms to assist in the development of a plan for the Town's future IT Infrastructure and security architecture
- Key Components of Plan:
 - Phase 1: Evaluation and Recommendation on IT Data Center Approach to Accommodate Future Needs (Page 4)
 - Phase 2: IT Network and Security Architecture Design Project Plan (Page 5)

ITEM NO. 5: QUESTIONS AND ANSWERS

Please note that the answers to the questions asked at the pre-proposal meeting and submitted in writing will be issued in a forthcoming addendum. We appreciate your patience.

Offerors must take due notice and be governed accordingly. This addendum must be acknowledged as indicated in the Request for Proposal or your proposal may not be considered.

For the Town of Leesburg,

Octavia Andrew, CPPO, CPPB, VCO

Chief Procurement Officer

Town of Leesburg, Virginia

Email: oandrew@leesburgva.gov

Bid Board: <http://www.leesburgva.gov/bidboard>



**PRE-PROPOSAL MEETING
SIGN-IN SHEET**

DATE : Tuesday, July 23, 2019
TIME: 11:00 A.M. ET
LOCATION: Town Hall, Council Chambers
SOLICITATION: RFP No. 100181-FY20-04
TITLE: Future IT Infrastructure & Enterprise Architecture Plan Consultant

NUMBER OF ATTENDEES: _____

COMPANY NAME, ADDRESS, & TELEPHONE NUMBER (PRINTED)	ATTENDEE NAME, TITLE, & EMAIL ADDRESS (PRINTED)	ATTENDEE'S SIGNATURE
Town of Leesburg 25 W. Market Street Leesburg, VA 20176	Octavia Andrew Chief Procurement Officer oandrew@leesburgva.gov	
Town of Leesburg 25 W. Market Street Leesburg, VA 20176	Jakub Jedrzejczak Director of Information Technology JJedrzejczak@leesburgva.gov	
Town of Leesburg 25 W. Market Street Leesburg, VA 20176	John Callahan Deputy Director of Information Technology jcallahan@leesburgva.gov	
-	Jamila hashil jhashil@netcomgroup.net Director of BD	

ADAM ROOSEVELT
ceod@govconsulting.com
703-839-2656











COMPANY NAME, ADDRESS & TELEPHONE NUMBER (PRINTED)	ATTENDEE NAME, TITLE, & EMAIL ADDRESS (PRINTED)	ATTENDEE'S SIGNATURE
20/20 Teknology 703-655-7800	Colby Shomaker Account Manager cshomaker@2020Teknology.com cshomaker@2020Teknology.com	
20/20 Teknology Patrick Connor	Solutions Architect Pconnor@2020Teknology.com	
IT Cadre 43777 Central Station Dr. #450 Ashburn, VA 20147	Darcy Eid, Business Dev. Mgr. darcy.eid@itcadre.com 703-724-5458	
DISYS SOLUTIONS INC. 44670 Cape Ct, STE 100 ASHBURN, VA 20147	ABHINAV BHATIA ACCOUNT REP abhinav.bhatia@DSITECH.COM	
ZILLION TECHNOLOGIES JOHN TRUMPHREY 20745 WILLIAMS PkT PL. SUITE 250 ASHBURN, VA 20147	JOHN TRUMPHREY SR. VP JTRUMPHREY@ZILLIONTECHNOLOGIES.COM	
CAS SEVERN 6201 CHRY CHASE 301 LAUREL MD 20707 776 3400	DAN KESLAR SOLUTION ARCH DKESLAR@CASSEVERN.COM Anthony (over Director of Technology)	
Sejra Wynnsboro VA	Thomas Orr AD THOMAS.ORR@SEJRA.COM	

Zillion Technologies, Inc
~~2077~~ 20745 Williams PkT Pl.
 #250, Ashburn - VA


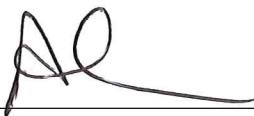





Page 2 of 4
 Anthony Irukhayanathan
 anthony@zilliontechnologies.com

Leesburg

COMPANY NAME, ADDRESS & TELEPHONE NUMBER (PRINTED)	ATTENDEE NAME, TITLE, & EMAIL ADDRESS (PRINTED)	ATTENDEE'S SIGNATURE
CAS Severn 3900 Western Pkwy Richmond VA	Carl Dodson Sales Exec cdodson@cassevern.com 804-397-9268	
INTELLIGRIT, LLC 4341 N. PERSHING DR. ARLINGTON, VA 22203	LINDSEY CHUE OPERATIONS ASSOCIATE LINDSEY@INTELLIGRIT.COM	
STONYHURST CONSULTING (540) 295 6637	STEVE ZELEWSKI DELIVERY PARTNER STEVE@SPYHURST.COM	
Patricia Elsea LBO Technology, LLC 703-777-9480 <small>322 Canton circle S.E Leesburg VA 2016</small>	Patricia Elsea Admin Assistant pelsea@lbotech.com	
Dragintech Oakton, VA 678.612.7091	John Yeh President john.yeh@dragintechllc.com	
MST & ASSOCIATES (703) 980 4425	MICHAEL TIMUS PRINCIPAL MTIMUS@MSTASSOCIATES.COM	
PROTIVITI 131 Frogale Ct Ste 8 Winchester VA 22602	Sujinder Pothula sujinder.pothula@protiviti.com NATASHA HOLMES natasha.holmes@protiviti.com	
ICES, 11700 Plaza America Dr. Reston, VA 703 636-9104	Eric Rubright, VP Program Mgt eric.rubright@ices-inc.net	

SLG Innovation
30 S Wacker Dr #200
Chicago IL 60604
sjones@slginnovation.com



COMPANY NAME, ADDRESS & TELEPHONE NUMBER (PRINTED)	ATTENDEE NAME, TITLE, & EMAIL ADDRESS (PRINTED)	ATTENDEE'S SIGNATURE
Tyto Athene - 804.997.2608 7493 Whitepine RD. CHESTERFIELD VA 23237	STEPHEN STAMP - SALES ENGINEER STEPHEN.STAMP@GOTVTO.COM	
Tyto Athene 7493 Whitepine RD N. Chesterfield VA 23237	Allen CRUISE Allen.Cruise@GOTVTO.COM	
Jonathan Black; Iron Bow 2300 Sunset Blvd Herndon, VA	Jonathan Black, CSE Jonathan.Black@ironbow.com	
Iron Bow 2300 Sunset Blvd Herndon, VA	Steven Hurst; Senior Acct Mgr Steven.hurst@ironbow.com	
Moshad Rahman 1751 Pinnacle Dr. *Mars McLean VA Techbody	Moshad Rahman Josh Rector	
SAIC 901-486-9231 Reston VA	James Chandler, Sr. Dir james.e.chandler@saic.com	
DATA STORAGE science 20098 Ashbrook PL Ashburn VA 20147 703-606-3464	Stacey V. Brown sbrown@ds-science.com	

Altonace
8300 Boone Blvd
Vienna, VA 22182
703-673-1373

Page 4 of 4

Sujatha Gollamudi
sgollamudi@altonace.com



CV, Inc 1395 Piccard Drive
Rockville MD (301)637-2510

Jay Patel → jpatel@cvinc.com
Yash Kamaiya → ykamaiya@cvinc.com

