# THE TOWN OF LEESBURG, VIRGINIA

# COMPREHENSIVE ANNUAL FINANCIAL REPORT YEAR ENDED JUNE 30, 2010

Prepared by the Department of Finance

# TOWN OF LEESBURG, VIRGINIA

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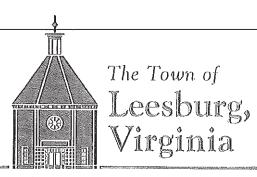


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# INTRODUCTORY SECTION



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25 West Market Street a P.O. Box 88 a 20178 a 703-777-2420 a Metro: 703-478-1821 a FAX: 703-771-2727 a www.leesburgva.org

December 20, 2010

Honorable Mayor, Members of Town Council, and Residents of the Town of Leesburg:

We are pleased to present the Comprehensive Annual Financial Report (CAFR) for the Town of Leesburg (the Town) for the fiscal year ended June 30, 2010. This report is designed to present fairly the financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town in all material respects and to demonstrate compliance with applicable finance-related legal and contractual provisions. The report includes all disclosures necessary to enable the reader to gain the maximum understanding of the financial affairs of the Town.

The Department of Finance has prepared this report in accordance with the following standards:

- Accounting principles generally accepted in the United States of America (GAAP), which are uniform minimum standards and guidelines for financial accounting and reporting;
- Governmental accounting and financial reporting statements, interpretations and technical bulletins issued by the Governmental Accounting Standards Board (GASB) and;
- Uniform financial reporting standards for counties, cities, and towns issued by the Commonwealth of Virginia's Auditor of Public Accounts (APA).

The responsibility for the accuracy of the data and the completeness and fairness of the information presented in the report, including disclosures, rests with management. To the best of our knowledge and belief, the enclosed financial statements, schedules and tables are complete and accurate in all material respects.

#### Profile of the Town

The Town is located in the Virginia Piedmont between the foothills of the Blue Ridge Mountains and the Potomac River, 35 miles northwest of Washington, D.C. The Town covers approximately 12 square miles, with elevations ranging from 275 feet to 425 feet above sea level.

Established in 1758, Leesburg is the seat of government for Loudoun County. The Town's rich history spans three centuries. Originally, a settlement called George Town in honor of the reigning monarch of Great Britain, the Town was renamed to honor the influential Lee family of Virginia.

During the war of 1812, the Town served as the temporary capital of the United States when valuable papers of the federal government including the Declaration of Independence and the Constitution were brought to the Town for safekeeping. President James Monroe resided just south of town at Oak Hill, where he announced the Monroe Doctrine in 1823. The Town was the site of the Civil War Battle of Ball's Bluff fought on the banks of the Potomac River. The 1861 battle claimed the life of Col. Edward Baker, a close friend of President Lincoln, and spawned a congressional committee to investigate the conduct of the war. The battlefield is marked by one of America's smallest national cemeteries.

In the 20<sup>th</sup> century, the Town was the home of World War II General, and later U. S. Secretary of State, George C. Marshall, architect of the famous Marshall Plan that re-built Europe after the war, and radio personality Arthur Godfrey, who donated land for the Town's first airport.

Today, the Town continues to serve as the center of government and commerce for Loudoun County. The Old and Historic District was placed on the National Registry of Historic Places in 1970 and cited as one of the best preserved and most picturesque downtowns in Virginia.

#### Overview of Town Government

The Town has operated under the council-manager form of government since 1962. The Town Council is the governing body of the Town and is empowered by the Town Charter to make Town policy. Six of the seven Town Council members are elected at large for four-year overlapping terms and the Mayor, also a member of Council, is elected for a two-year term.

The Council appoints a Town Manager to act as chief executive officer of the Town. He serves at the pleasure of Council, carries out its policies, directs business procedures, and has the power of appointment and removal of all Town employees. Duties and responsibilities of the Town Manager include preparation, submission and administration of the capital and operating budgets, advising Council on the affairs of the Town, enforcement of the Town Charter and laws of the Town, and direction and supervision of all departments.

The Town Council in its legislative role adopts all ordinances and resolutions and establishes the general policies of the Town. The Council also sets the tax rate and adopts the budget.

The Town has eleven operating departments: finance; police; public works; planning and zoning; plan review; parks and recreation; utilities; information technology; human resources; capital projects management; and airport operations. Each department has a director who reports to the Town Manager.

#### Local Economy Condition and Outlook

Falling within the Washington, D.C. metropolitan area, the Town's economic and demographic conditions reflects the prevailing conditions of the region. Though the unemployment rate for the Town has increased over the last two years from 2.8% to 4.8 %, the Town continues to be well below the Virginia and national rate of unemployment. This can be attributed, in part, to Leesburg's close proximity to Washington DC and the federal government.

After many years of double-digit annual increases in home values, in 2009 the local real estate housing market entered a period of correction in which house values are declining. Fiscal year 2010 continued to see a decrease in the residential and commercial markets resulting in a decline in the total property value assessments. The real estate market is expected to remain relatively flat for the next two years. Further, due to the economic recession, consumer discretionary spending has dropped decreasing sales and use taxes, and transient occupancy taxes. The softness of the real estate market and consumer discretionary spending poses budgetary challenges to the Town as these revenues result in 34 percent of the Town's revenues.

The Town's economy is not immune from many of the economic challenges; however, the fiscal state of the Town remains strong in large part due to the proactive fiscal planning efforts of the financial staff, Town Manager, Mayor and Council.

Recognizing that the national economy could not maintain the accelerated growth rates driven by double-digit rises in property values, and being mindful of the natural cycles of the economy, the Town took several prudent steps in FY 2007 – FY 2010. The most significant was the recognition that the severe economic decline would result in significant lost revenue. In order to keep expenditures and revenues in line, a conscious effort was made to reduce costs by cutting back on operating expenditures and aggressively reviewing all vacant positions to determine if the positions were needed, or if the jobs could be restructured to achieve the same outcome. Further, separate from the undesignated fund balance reserve policy of 15% of expenditures, the Town established a revenue stabilization reserve of \$1.4 million effectively increasing our reserve level in case of the most dire economic conditions.

The budget was built upon harsh realities of the national economic downturn and included components that focused on adherence to conservative principles of sound municipal fiscal management; sensitivity to the implications of the economic downturn for Town residents and homeowners; maintenance of service levels to the best degree possible while structuring portions of the operations to achieve additional efficiencies and cost savings; and maintenance of the commitment to key capital projects. To support the policy initiatives, eight positions were frozen/unfunded during the fiscal year and Council approved general fund program changes totaling \$392,149 in fiscal year 2010 that included replacement of vehicles and equipment, an upgrade to the police radio system, and funding for the outdoor pool. Further, the five-year Capital Improvement Program includes funding for 45 projects and totals \$28.2 million for 2010 alone.

## Financial Condition

The Town government continues to be in very sound financial condition as demonstrated by the financial statements and schedules included in this report. Within the context of a fiscally prudent budget, the Town has maintained the level of services provided to residents and taxpayers, achieved many of the programmatic goals and enhanced the quality of life of the residents of the Town.

The need to moderate real estate tax rates continued to exert pressure on maintaining services at existing levels and to maintain the capital promises to the residents. Keeping existing programs funded and addressing the continuing demands of the community also put a strain on the budgeting process. The Town Council adopted a strategic plan to ensure focus was maintained on Town priorities. The six priority areas that reflect the key issues of interest and concern facing the community are:

- Land Development Process Improvements
- Economic Development and Downtown Improvements
- Operational Efficiency and Fiscal Management
- Community Safety/Quality of Life
- Capital Infrastructure
- Legislative Initiatives

To ensure these six priorities are adequately funded and maintained, Council has adopted a financial management program the primary objectives of which are to:

- promote financial stability by establishing clear, concise and consistent guidelines;
- direct attention to the total financial picture of the Town rather than to single issues;
- promote the view of linking long-term financial planning with day-to-day operations;
- provide the Town Council, Town Manager, residents and taxpayers with a framework for measuring the impact of services against established fiscal guidelines;
- contribute significantly to the Town's ability to shield itself from fiscal crises; and
- enhance short and long-term credit availability by helping to achieve and maintain the highest credit and bond ratings possible.

The Town's investment policy is limited by the Virginia Security for Public Deposits Act in utilizing depositories that have been qualified for investments by the Commonwealth of Virginia. Accordingly, deposits were either insured by federal depository insurance or highly collateralized. Funds are invested in cash and cash equivalents with maturities planned to coincide with cash needs. Idle funds available for longer periods of time are invested in the State-maintained Local Government Investment Pool and the State Non-Arbitrage Pool.

#### **Budgetary Accounting and Internal Controls**

The Town's budget is prepared on the basis of funds, which are fiscal and accounting entities with a self-balancing set of accounts recording cash and other financial resources, together with all related liabilities and residual equities or balances, and changes therein. The funds are segregated for the purpose of carrying on specific activities in accordance with special regulations, restrictions and limitations.

The types of funds used by the Town include governmental funds (general fund, special revenue funds, and capital projects fund) and proprietary funds (utilities fund and airport fund). All funds are subject to appropriation by the Town Council. The Town maintains budgetary controls designed to monitor compliance with expenditure limitations contained in annual budget appropriations approved by the Town Council. The level of budgetary control (the level at which expenditures cannot legally exceed the appropriated amount) is established by department within the General Fund. The Town Manager has authority to amend or transfer appropriations between departments. The Town also maintains an encumbrance recording system as one technique for accomplishing budgetary control. Open encumbrances for the General Fund and Capital Projects Fund are reported as a reservation on the fund balance at the end of the fiscal year.

Town management is responsible for establishing and maintaining internal controls designed to ensure that the assets of the Town are protected from loss, theft or misuse. Internal controls are intended to provide reasonable, but not absolute, assurance that these objectives are met. The Department of Finance is always reviewing and assessing the soundness and adequacy of the Town's financial systems and the internal controls to ensure the strongest structure has been established and implemented.

#### Other Information

Independent Audit. Section 2-161 of the Town Code requires an annual audit of the financial affairs of the Town by a qualified and competent certified accountant. Further, 15.2-2511 of the Code of Virginia requires an annual audit be performed by independent certified public accountants. Audits must be performed in accordance with auditing standards generally accepted in the United States of America and the standards set forth in the Government Accountability Office's Government Auditing Standards. In addition, the auditor must conduct the compliance examinations required by the Single Audit Act Amendments of 1996, the related U.S. Office of Management and Budget's Circular A-133, and the Specifications for Audits of Counties, Cities and Towns issued by the Auditor of Public Accounts of the Commonwealth of Virginia. The Town Council has selected the accounting firm of PBGH, LLP to perform these audit services. The accounting firm's reports are presented in the financial section and the compliance section of this report.

Certificate of Achievement for Excellence. The Government Finance Officers Association of the United States and Canada (GFOA) awarded the Town a Certificate of Achievement for Excellence in Financial Reporting to the Town for its Comprehensive Annual Financial Report for the fiscal year ended June 30, 2009. The GFOA awards a Certificate to governmental units that exemplify excellence in financial reporting and conform to stringent reporting requirements promulgated by that Association and various authoritative bodies.

To earn a Certificate of Achievement, a CAFR must be clear, thorough and understandable. The report must be efficiently organized, employ certain standardized terminology and formatting conventions, minimize ambiguities and potentials for misleading inference, enhance understanding of current generally accepted accounting theory, and demonstrate a constructive "spirit of full disclosure".

A Certificate is valid for a period of one year only. We believe our current report continues the 23-year tradition of conforming to the Certificate of Achievement Program requirements and standards. We are submitting this CAFR to GFOA to determine its eligibility for another certificate for fiscal year 2010.

Acknowledgements. This report was prepared by the professional staff of the Department of Finance. The staff's hard work, dedication and continuing efforts to improve the quality of this report directly benefit all who read and use it. Special recognition goes to Kim Williams, deputy director of finance/controller; Kathleen Ault, senior accountant; and Carrie Curry, staff accountant, for their technical expertise, review and dedicated service in the preparation of this CAFR.

This Comprehensive Annual Financial Report reflects the commitment of the Town Council and administration to the residents and taxpayers of Leesburg and the financial community to provide information in conformance with the highest standards of financial accountability.

Respectfully submitted,

John Wells

Town Manager

Norman D. Butts Director of Finance

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# Certificate of Achievement for Excellence in Financial Reporting

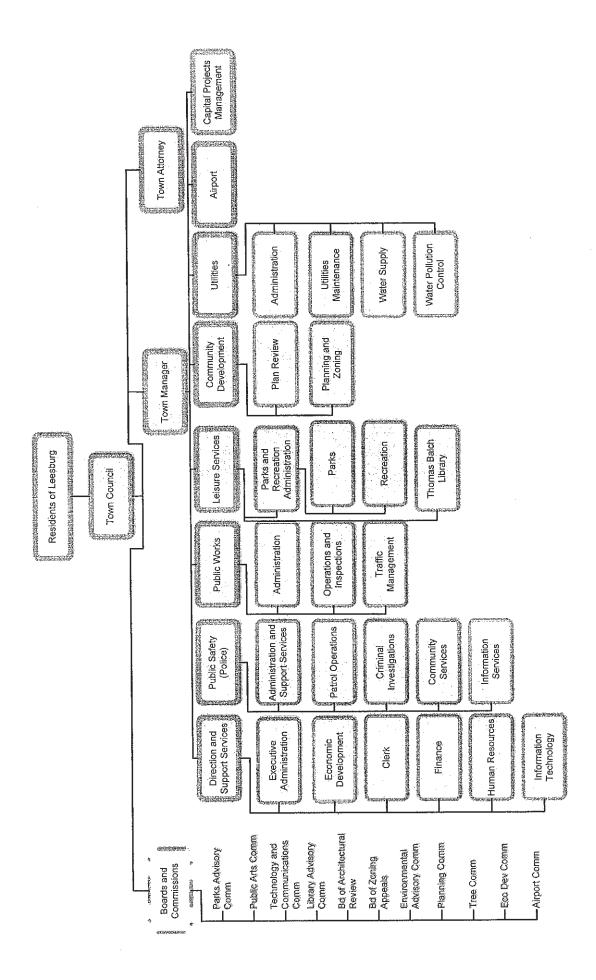
Presented to

# Town of Leesburg Virginia

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2009

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

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## TOWN OF LEESBURG, VIRGINIA

# LIST OF PRINCIPAL OFFICIALS June 30, 2010

#### **TOWN COUNCIL**

Kristen C. Umstattd, Mayor Kevin D. Wright, Vice Mayor Katie Sheldon Hammler Fernando "Marty" Martinez Thomas S. Dunn, II Kenneth "Ken" Reid David S. Butler

## **TOWN OFFICIALS**

John Wells, Town Manager
Kaj Dentler, Deputy Town Manager
Norman D. Butts, Director of Finance
Jeanette Irby, Town Attorney
Lee Ann Green, Clerk of Council
Thomas A. Mason, Director of Public Works
Susan Berry-Hill, Director of Planning and Zoning
Randolph W. Shoemaker, Director of Utilities
Rich Williams, Director of Parks and Recreation
Nancy Fixx, Director of Human Resources
Wendy Wickens, Director of Information Technology
Tim Deike, Airport Director
Joseph R. Price, Police Chief
William Ackman, Director of Plan Review



## INDEPENDENT AUDITORS' REPORT

To the Honorable Mayor and Members of Council Town of Leesburg, Virginia Leesburg, Virginia

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Leesburg, Virginia, (Town) as of and for the year ended June 30, 2010, which collectively comprise the Town's basic financial statements as listed in the Table of Contents. These financial statements are the responsibility of the Town's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and *Specifications for Audits of Counties, Cities and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards and specifications require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, the aggregate remaining fund information and the budgetary comparison for the General Fund of the Town, as of June 30, 2010, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated December 20, 2010 on our consideration of the Town's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis (pages 12 to 26) and the required supplementary information (page 67) are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town's basic financial statements. The combining nonmajor fund financial statements and other schedules, listed in the Table of Contents as supplementary statements and supplemental schedules, are presented for purposes of additional analysis and are not a required part of the basic financial statements. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by U. S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The accompanying introductory and statistical sections, as listed in the Table of Contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements. This information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on it.

PBGH, LLP

Harrisonburg, Virginia December 20, 2010

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

Management of the Town of Leesburg, Virginia (Town) presents the following discussion and analysis as an overview of the Town's financial activities for the fiscal year ending June 30, 2010. We encourage readers to read this discussion and analysis in conjunction with the letter of transmittal from the Town Manager and the Director of Finance and the Town's basic financial statements and related notes, which are also contained in this Comprehensive Annual Financial Report (CAFR).

## **FINANCIAL HIGHLIGHTS FOR FY 2010**

The General Fund, on a current financial resource basis, reported expenditures and other financing uses in excess of revenues and other financing sources, causing a reduction in fund balance of \$2.2 million (Exhibit 5).

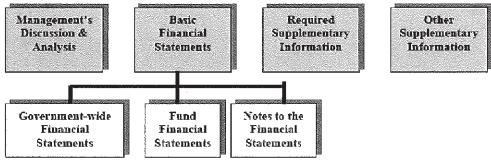
On a government-wide basis for governmental activities, the Town's general revenues were \$34.3 million with program revenues exceeding expenditures by \$19 million. This atypical result of program revenues exceeding expenditures is attributed to a donation of approximately \$35 million for a bridge by the Commonwealth of Virginia (Exhibit 2).

The Town's total net assets on a government-wide basis, totaled \$392.4 million at June 30, 2010. Of this amount, \$27.7 million is unrestricted (Exhibit 1).

#### USING THE FINANCIAL SECTION OF THIS CAFR REPORT

This Comprehensive Annual Financial Report consists of four sections: introductory, financial, statistical, and compliance. As the following chart shows, the financial section of this report has four components – management's discussion and analysis (this section), basic financial statements, required supplementary information and other supplementary information.

# Components of the Financial Section



The Town's financial statements present two kinds of statements, each with a different snapshot of the Town's finances. The focus of the financial statements is on both the Town as a whole (government-wide) and the fund financial statements. The government-wide financial statements provide both long-term and short-term information about the Town's overall financial status. The fund financial statements provide information on a current financial resource basis only and focus on the individual parts of the Town government, reporting the Town's operations in more detail than in the government-wide statements. Both perspectives (government-wide and fund) allow the user to address relevant questions, broaden the basis of comparison (year to year or government to government) and enhance the Town's accountability.

## **GOVERNMENT-WIDE STATEMENTS**

The government-wide statements report information about the Town as a whole using accounting methods similar to those used by private-sector companies. The government-wide financial statements provide both long-term and short-term information about the Town's overall financial status. The Statement of Net Assets and the Statement of Activities, which are the government-wide statements, report information about the Town as a whole and about its activities in a way that helps answer this question. These statements include all assets and liabilities using the accrual basis of accounting. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Town's net assets and changes in those assets. The Town's net assets position – the difference between assets and liabilities – is one way to measure the Town's financial health, or financial position. Over time, increases or decreases in the Town's net assets are one indicator of whether its financial health is improving or declining. Other nonfinancial factors need to be considered, however, such as changes in the Town's property tax base and the condition of the Town's infrastructure, to assess the overall health of the Town.

The Statement of Net Assets and the Statement of Activities include the following:

<u>Governmental activities</u>: Most of the Town's basic services are reported here, including general government; public safety; community development; parks and recreation; library services; and public works. These activities are financed primarily by property taxes, other local taxes, charges for services, and federal and state grants. Governmental funds are included in the governmental activities.

<u>Business-type activities</u>: The Town charges fees to users to cover all, or a significant portion, of the costs associated with the provision of certain services. These business-type activities are intended to be self-supporting and include the Airport Fund and the Water and Sewer Fund.

## **FUND FINANCIAL STATEMENTS**

Traditional users of government financial statements find the fund statement presentation more familiar. The fund financial statements provide additional information about the Town's most significant funds – not the Town as a whole.

The Town has two types of funds:

Governmental Funds — Most of the Town's basic services are included in governmental funds, which focus on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances remaining at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps the reader determine whether there are more or fewer financial resources that can be spent in the near future to finance the Town's programs. Because this information does not encompass the additional long-term focus of the government-wide statements, additional information is provided with the fund financial statements to explain the relationship (or differences) between them.

The Town has two major governmental funds, the General Fund and the Capital Projects Fund. The General Fund is the main operating account of the Town and, therefore, the largest of the governmental funds. The Capital Projects Fund is used to account for the daily operations of the Office of Capital Projects Management and the design, architecture and construction of major capital projects. It provides control over resources that have been segregated for specific capital projects. All other governmental funds, which include special revenue funds, are collectively referred to as non-major governmental funds.

<u>Proprietary Funds</u> – The Town's proprietary funds consist of two enterprise funds, which operate in a manner similar to private business enterprises in which costs are recovered primarily through user charges or fees. Proprietary fund financial statements provide both short-term and long-term financial information. The Town's enterprise funds include the Airport Fund and the Water and Sewer Fund.

# FINANCIAL ANALYSIS OF THE TOWN AS A WHOLE

#### Statement of Net Assets

Table 1 summarizes the Statement of Net Assets (Exhibit 1) for the Town as of June 30, 2010 and 2009.

Table 1.

# Summary of Net Assets June 30, 2010 and 2009 (\$ In Thousands)

	Governme	ental	Activities	 Business-ty	pe A	Activities	Total Re	oortii	ng Entity
	 2010		2009	2010		2009	2010		2009
Assets:									
Current and other assets Capital assets, net of accumulated depreciation and	\$ 53,515	\$	44,338	\$ 20,284	\$	23,189	\$ 73,799	\$	67,527
amortization	264,293		208,339	212,321		205,481	476,614		413,820
Total assets	317,808		252,677	 232,605		228,670	550,413		481,347
Liabilities:									
Other liabilities	19,179		19,998	4,466		4,972	23,645		24,970
Long-term liabilities	61,166		48,487	73,218		70,048	134,384		118,535
Total liabilities	80,345		68,485	 77,684		75,020	 158,029		143,505
Net Assets: Invested in capital assets, net									
of related debt	219,771		162,651	144,848		136,682	364,619		299,333
Restricted	32		32	-		· -	32		32
Unrestricted	 17,660		21,509	10,073		16,968	27,733		38,477
Total net assets	\$ 237,463	\$	184,192	\$ 154,921	\$	153,650	\$ 392,384	\$	337,842

The Town's governmental net assets increased by 29% to \$237.5 million. Invested in capital assets net of related debt increased by 35% to \$219.8 million. This significant increase is attributed mainly to the donation of a \$35 million bridge during the fiscal year.

The Town's business-type activities invested in capital assets net of related debt increased by 6% to \$144.8 million. This increase is a result in capital assets being completed.

# **Statement of Activities**

Table 2 summarizes the Statement of Activities (Exhibit 2) for the Town for the years ended June 30, 2010 and 2009.

Table 2.

# Summary of Changes in Net Assets Years Ended June 30, 2010 and 2009 (\$ In Thousands)

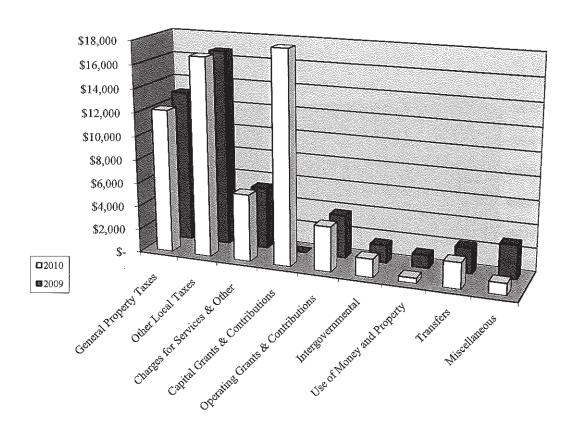
	(	Governmer	ital A	ctivities	Business-ty	pe A	ctivities		Total Repo	rting	Entity
	-	2010		2009	 2010		2009		2010		2009
Revenues:											
Program revenues:											
Charges for services	\$	5,719	\$	5,305	\$ 14,235	\$	13,621	\$	19,954	\$	18,926
Operating grants and											
contributions		3,829		3,724	1,019		-		4,848		3,724
Capital grants and											100 500
contributions		59,072		-	7,182		10,944		66,254		10,944
General revenues:											
Property taxes		12,197		12,983	100		6		12,197		12,983
Other local taxes		16,866		16,761	4		4.00		16,866		16,761
Other		3,002		5,618	354		712		3,356		6,330
Total revenues		100,685		44,391	22,790		25,277	-	123,475		69,668
Operating Expenses:											
Legislative		1,109		1,048	7.		_8		1,109		1,048
Executive		5,215		5,057	4		2		5,215		5,057
Legal		424		375	a a		9		424		375
Planning and zoning		1,774		1,699	-		-1		1,774		1,699
Plan Review		1,698		1,798	4		- 6		1,698		1,798
Finance		2,379		2,411	1.4		116		2,379		2,411
Public safety		11,040		10,344	1939		- 8		11,040		10,344
Parks and recreation		7,875		7,887					7,875		7,887
Balch library		641		705	325		닣		641		705
Public works		15,022		14,366	(-)				15,022		14,366
Interest		2,439		2,053	9				2,439		2,053
Airport		-		÷ 1	1,710		1,699		1,710		1,699
Water and sewer				-	17,607		17,772		17,607		17,772
Total expenses		49,616		47,743	 19,317		19,471	, cacan	68,933		67,214
Increase in net assets											
before transfers		51,069		(3,352)	3,473		5,806		54,542		2,454
Transfers in (out)		2,202	······································	2,225	(2,202)		(2,225)		N-A		12.
Increase in net assets		53,271		(1,127)	1,271		3,581		54,542		2,454
Net assets, beginning		184,192		185,319	153,650		150,069		337,842		335,388
Net assets, ending	\$	237,463	\$	184,192	\$ 154,921	\$	153,650	\$	392,384	\$	ALL PROPERTY OF THE PARTY OF TH

#### **Governmental Activities**

Revenues and transfers for the Town's governmental activities were \$102.9 million for fiscal year 2010 and \$46.6 million for fiscal year 2009. Sources of revenue for fiscal year 2010 and 2009 are comprised of the following items:

Chart 1.

# Governmental Activities – Revenues by Source Years Ended June 30, 2010 and 2009 (\$ In Thousands)



During fiscal year 2010, capital grants and contributions constituted the largest source of revenue, amounting to \$59 million, an increase of 100% from prior fiscal year. This significant increase in capital grant and contribution revenue is mainly attributable to developer contributions, specifically a bridge of approximately \$35 million. This is a one-time revenue source and is not expected in future fiscal years. Taxes constitute the next largest source of Town revenues, amounting to approximately \$29 million for fiscal year 2010 and \$30 million for fiscal year 2009. General property taxes comprise approximately \$12.2 million and \$13 million of tax revenues for fiscal years 2010 and 2009, respectively. The decrease in general property tax revenue is attributed to decrease assessed value for residential property within the Town. The remaining taxes, \$16.8 million in 2010 and \$16.7 million in 2009, are generated through business and occupational licenses and consumption based taxes such as meals tax, sales and use tax, cigarette tax and utility tax. Operating grants and contributions remained stable over the last two fiscal years.

As shown in Table 2, the total expenses for governmental activities for this fiscal year were approximately \$49.6 million, compared to \$47.7 million in fiscal year 2009. Table 2 and the following chart illustrate total expenses by function. Public works continues to be the Town's largest program with the Town's cost of service totaling \$15.0 million, or 30.2 percent of total expenses. Public safety expenses, which total \$11.0 million, or 22.2 percent, represent the second largest expense category for governmental activities.

Chart 2.

# Governmental Activities – Expenses by Function Years Ended June 30, 2010 and 2009 (\$ In Thousands)

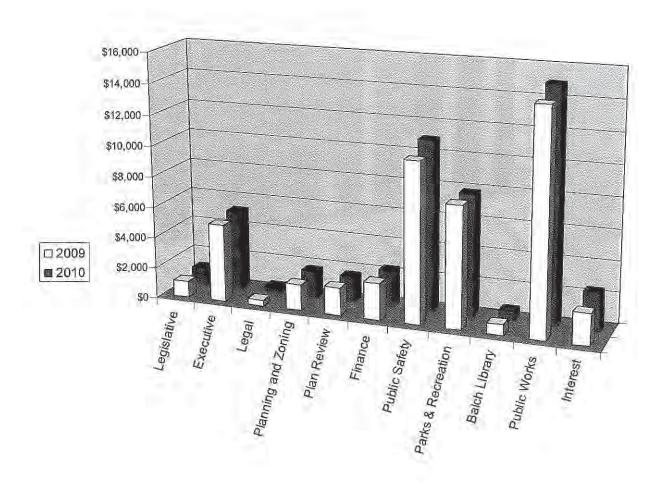


Table 3 illustrates the net cost (total expenses less fees generated by the activities and program-specific governmental aid) for the Town's governmental activities.

Table 3.

# Net Cost of Governmental Activities Years Ended June 30, 2010 and 2009 (\$ In Thousands)

	T	otal Cost of S	Services	Net Cost of Servi	ces
		2010	2009	2010	2009
Legislative	\$	1,109 \$	1,048 \$	1,085 \$	1,048
Executive		5,215	5,057	5,215	5,057
Legal		424	375	424	375
Planning and zoning		1,774	1,699	1,512	1,347
Plan Review		1,698	1,798	1,698	1,798
Finance		2,379	2,411	2,380	2,411
Public safety		11,040	10,344	9,465	8,864
Parks and recreation		7,875	7,887	2,998	3,360
Balch library		641	705	386	690
Public works		15,022	14,366	(46,606)	11,711
Interest		2,439	2,053	2,439	2,053
Total	\$	49,616 \$	47,743 \$	(19,004) \$	38,714

As Table 3 demonstrates, governmental activities generate revenue that helps offset the cost of these services. Program revenues generated include charges for services and program grants. The Town generates charges for services primarily from fees for parks and recreation memberships and classes, public safety fees, and zoning fees and permits. The Town obtains grants primarily for public safety and public works. After recognizing the revenue from these fees, grants, and contributions of \$68.6 million, the revenue exceeds expenditures for governmental activities by \$19 million. This unusual circumstance is contributed to a one-time State contribution of a \$35 million bridge. General revenue, primarily in the form of taxes and state aid, is essential to providing support to the services offered.

#### **Business-type Activities**

Table 2 also summarizes the business-type activities. The Town's business-type activities consist of the Airport Fund and the Water and Sewer fund. These activities increased the Town's net assets by \$1.3 million. Revenues totaled \$22.8 million of which \$14.2 million, or 62.5 percent, was generated by user fees or charges for services. Business-type activities are generally intended to be self-supporting. Fees are established to recover the cost of providing the service.

The total expenses for business-type activities were \$19.3 million, of which 91.2 percent was associated with the Water and Sewer Fund. Expenses for the business-type activities in both the Water and Sewer and Airport Funds remained relatively consistent.

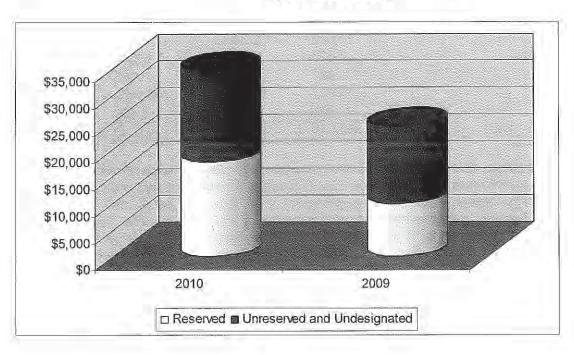
# FINANCIAL ANALYSIS OF THE TOWN'S FUNDS

As noted earlier, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of expendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unreserved fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

The chart below represents the components of the Town's governmental fund balances as of June 30, 2010 and 2009.

Chart 3.

# Governmental Funds – Fund Balances June 30, 2010 and 2009 (\$ In Thousands)



Overall, the fund balance for all governmental funds increased by \$10.3 million for the year ended June 30, 2010. In 2010, total revenues and other financing sources were \$73.3 million and total expenditures and other financing uses were \$63.0 million. The total revenues and other financing sources were \$47.2 million in 2009 and total expenditures and other financing uses were \$60.4 million.

The reserved amounts include fund balances that are not available for new spending because they have already been committed for items such as existing purchase orders, advances to other funds, law enforcement expenditures, and capital projects. The unreserved fund balance represents resources that are available for appropriation.

The Town has six governmental funds. These funds consist of the General Fund, the Capital Projects fund and four non-major special revenue funds.

The General Fund is the main operating fund of the Town. At the end of fiscal year 2010, the unreserved fund balance was \$8.5 million (18.5 percent of the General Fund's total expenditures). The revenues and other financing sources of \$43.9 million less expenditures and other financing uses of \$46.1 million resulted in a net decrease in fund balance of \$2.2 million. In comparison, at the end of fiscal year 2009, the unreserved fund balance was \$15.0 million (33.4 percent of the General Fund's total expenditures).

The Capital Projects Fund accounts for financial resources to be used for the acquisition or construction of major capital facilities (other than those financed by the Enterprise Funds). As of June 30, 2010 and 2009, the fund balance was \$12.9 million and \$.018 million, respectively. The increase in fund balance is attributed to bond proceeds received during the fiscal year in excess of amounts spent on capital projects and debt repayment.

The Town's enterprise funds provide the same type of information found in the government-wide financial statements, as the basis of accounting is the same. Factors concerning the finances of the Airport Fund and the Water and Sewer Fund have already been addressed in the discussion of the Town's business-type activities.

#### **BUDGETARY HIGHLIGHTS**

## General Fund

Table 4 provides a comparison of original budget, final amended budget, and actual revenues and expenditures of the General Fund.

#### Table 4.

# Budgetary Comparison General Fund Year Ended June 30, 2010 (\$ In Thousands)

		Original Budget	-	Amended Budget	_	Actual
Revenues:						
Taxes	\$	29,131	\$	29,131	\$	29,230
Other		7,342		7,347		6,904
Intergovernmental		5,347		5,347		5,396
Total revenues		41,820		41,825		41,530
Expenditures:						
Expenditures	-	45,188		46,845	_	46,143
Deficiency of revenues over expenditures		(3,368)		(5,020)		(4,613)
Other financing sources: Transfers (net)	_	2,506		2,540		2,391
Change in fund balance	\$_	(862)	\$	(2,480)	\$	(2,222)

Taxes received were consistent with the amended budget amount with minimal variance. Property taxes collected were less than expected by approximately \$543 thousand and local taxes other than property taxes fell short of the amended budget by approximately \$443 thousand. See Exhibit B-2 for a detailed schedule comparing budgeted revenues to actual revenues.

Once the original budget is adopted by the Town Council, the operating budget can be amended in one of two ways: The Town Manager has the authority to move money within a fund. Secondly, the Town Council must authorize any changes to a fund's overall budget once it has been approved. During the year, budget amendments could be classified in the following key categories:

- Amendments for operating and capital projects that were incomplete in the prior fiscal year, and subsequently reappropriated in the new fiscal year.
- Amendments for supplemental appropriation for new projects, and/or change orders for prior approved projects.

 Amendments for transfers and adjustments to support revised priorities and account code restructuring.

The original and amended expenditure budget increased by \$1.7 million during the fiscal year. This increase in appropriations is a result of supplemental appropriations throughout the year. The most significant supplemental approved by Town Council was to increase expenditures approximately \$600,000 to cover overtime, equipment rental and road emergency supplies due to the two record-falling snow storms received in February 2010. Actual expenditures exceeded revenues by approximately \$4.6 million.

# **CAPITAL ASSETS AND LONG-TERM DEBT**

## Capital Assets

Table 5 provides information on the changes in the capital assets of the governmental activities and the business-type activities as of June 30, 2010 and 2009.

Table 5.

# Capital Assets June 30, 2010 and 2009 (\$ In Thousands)

_	Gove	ernmental Acti	ivities		Busine	ss-Type Act	ivitie	s
	2010	2009	Change	2	010	2009		Change
Land	\$ 41,176	\$ 36,464	\$ 4,712	\$ 12	2,205 \$	12,205	\$	_
Buildings and improvements	65,771	60,543	5,228		3.904	8,769	•	135
Water and sewer plant	-	-		128	5,075	115,712		9,363
Water and sewer lines	-		-	93	3,273	88,658		4,615
Equipment	3,241	2,520	721	Ę	5,028	4,921		107
Computer equipment and						,		
software	2,227	1,383	844		_	-		_
Vehicles	4,171	4,225	(54)		_	-		_
Hangars	-	-	-	Ę	5,904	3,354		2,550
Runway	-	-	_	15	5,620	15,620		_
Infrastructure	198,147	147,535	50,612		_	-		-
Construction in progress	7,272	8,299	(1,027)		1,026	5,771		(4,745)
Accumulated depreciation						,		( , ,
and amortization	(57,712)	(52,630)	(5,082)	(54	1,714)	(49,529)		(5,185)
Total Capital Assets, net	\$ 264,293	\$ 208,339	\$ 55,954	\$ 212	2,321	\$ 205,481	\$	6,840

The Town's governmental activities investment in capital assets as of June 30, 2010 and 2009 amounted to approximately \$264.3 million and \$208.3 million, respectively, (net of accumulated depreciation and amortization). The net increase in capital assets (including additions, retirements, depreciation and amortization) was \$56.0 million, or 27.0 percent. This change is attributed to developer contributions of streets, sidewalks, gutters, storm drainage and bridges. During FY 2010, the Town received a \$35.0 million bridge as a contribution.

The business-type activities investment in capital assets as of June 30, 2010 and 2009 amounted to approximately \$212.3 million and \$205.5 million, respectively, (net of accumulated depreciation and amortization). The net increase in capital assets (including additions, retirements, depreciation and amortization) was \$6.8 million, or 3.3 percent. This change is attributed to the contribution of water and sewer lines from developers and the completion of new hangers at the airport.

The Town's fiscal year 2010 – 2014 Capital Improvement Program, approved by Town Council, sets forth a five-year, \$81.3 million program of public improvements for the Town. This five year plan includes \$52.2 million in governmental activity projects such as storm drainage, streets and highways, and parks and recreation. The remaining \$29.0 million includes \$23.1 million in water and sewer projects and \$5.9 million in airport projects.

Additional information pertaining to the Town's capital assets can be found in note 6 of the notes to the financial statements.

# Long-term debt

The Town's current bond ratings are as follows:

Moody's Investors Services, Inc.
 Standard and Poor's
 Fitch Credit Rating Services
 AA+

The Town's legal limit for outstanding general obligation debt is 10 percent of total assessed real property within the Town, which is \$5.6 billion in 2010 and \$5.7 billion in 2009. The Town's total long-term obligations of \$130.5 million as of June 30, 2010 and \$107.1 million as of June 30, 2009, are well within the limits set by the Constitution of the Commonwealth of Virginia. Enterprise Fund debt is not included in calculating the legal limit.

#### Table 6.

# Outstanding Long-Term Debts June 30, 2010 and 2009 (\$ In Thousands)

		Gov	ernm	ental Activ	ities			Bu	sines	s-Type Ac	tivitie	es
	-	2010		2009		Change	4 8 3	2010		2009		Change
General obligation bonds Revenue bonds	\$	58,871	\$	45,883	\$	12,988	\$	63,712 7,876	\$	59,218 9,406	\$	4,494 (1,530)
Total	\$	58,871	\$	45,883	\$	12,988	\$	71,588	\$	68,624	\$	2,964

In the governmental activities, total long-term debt as of June 30, 2010 and 2009 was \$60.2 million and \$47.8 million, respectively. Outstanding long-term debt for business activities increased from \$69.7 million as of June 30, 2009 to \$72.7 million as of June 30, 2010. The increase in general obligation bonds for both governmental and business-type activities is due to a general obligation refunding issuance in October 2009 for \$29.3 million. As part of this issuance, the Town defeased the remaining 1998 general obligation refunding bonds and the 1999 general obligation public improvement bonds, reducing total debt service over the next eight years by approximately \$239 thousand and obtaining an economic gain of approximately \$293 thousand. The decrease in business-type activities revenue bonds is attributed to normal retirement of principal.

In making debt decisions, the Town uses the following practices:

- The Town will not fund current operations from the proceeds of borrowed funds and will
  confine long-term borrowing and capital leases to capital improvement projects, or
  equipment that cannot be financed from current financial resources.
- The goal of the Town is to finance at least 25 percent of the current portion of construction cost of capital improvements (in excess of proffers) from current financial resources. The amount provided in current resources may be applied equally to all projects or only to specific projects.
- The Town will, when financing capital improvements or other projects or equipment by issuing bonds or entering capital leases, repay the debt within a period not to exceed the expected useful life of the project or equipment. Debt related to equipment ancillary to a construction project may be amortized over a period less than that of the primary project.
- The Town is cognizant of its higher than average debt burden and should continue to offset its impact through rapid payback. An average payback of at least 60 percent in ten years should be maintained, except for projects with a known revenue stream.
- The Town will annually calculate target debt ratios. The Town's debt capacity shall be maintained within the following primary goals:
  - Debt service expenditures as a percentage of governmental fund expenditures should not exceed 15 percent.
  - Bonded debt of the Town shall not exceed 2.5 percent of the total assessed value of taxable property in the Town nor 3.5 percent of the total personal income of residents of the Town.
- The Town will follow a policy of full disclosure in every annual financial report and financing official statement/offering document.
- The Town will maintain good communications about its financial condition with bond holders and credit rating institutions.

Additional information relative to the Town's long-term debt can be found in note 8 of the notes to the financial statements.

#### ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES

#### **Economic Factors**

- The average unemployment rate for the County of Loudoun, in which the Town of Leesburg lies, in July 2010 was 4.8 percent. This compares favorably to the State's rate of 7.0 percent and the national rate of 9.7 percent.
- The Town's population was estimated to be 38,764, a 1.2 percent increase of over the prior year. Population estimates for the last ten years are provided in the statistical section of this report.

- The per capita personal income is not kept on a Town basis. However, the County of Loudoun's per capita personal income was \$50,951, as reported by the U.S. Department of Commerce Bureau of Economic Analysis. Loudoun County is considered "the richest County" in the nation.
- The Town government's full-time equivalency (FTE) employment increased in fiscal year 2010 by 2.8 FTE positions, or .6 percent from 443.6 to 446.4. The increase in FTE's was mainly in the police department. Workforce numbers for the last ten years are provided in the statistical section of this report.

# Fiscal Year 2011 Budget and Rates

- For fiscal year 2011, the adopted budget for the General Fund is \$46.1 million, consistent with fiscal year 2010 expenditures. Revenues are comprised primarily of general taxes at 28.2 percent, other local taxes at 20.6 percent, charges for services at 10.7 percent, donations and transfers at 8.3 percent, intergovernmental assistance at 29.3 percent and other revenues of 2.9 percent.
- In fiscal year 2011, the Town continues to prioritize its services. The police department accounts for \$11.5 million or 25 percent of the budgeted expenditures. The public works department is a close second, accounting for \$11.0 million or 23.9 percent of budgeted expenditures.
- Tax rate for real property remained at \$0.195 per \$100 of assessed value for fiscal year 2010. The personal property tax rate remained unchanged at \$1.00 per \$100 of assessed value. Detail on the tax rates is provided in the statistical section of this report.

#### REQUESTS FOR INFORMATION

This financial report is designed to provide our elected officials, residents, taxpayers, customers, investors, and creditors with a general overview of the Town's finances and to demonstrate the Town's accountability for the money it receives. Questions concerning this report or requests for additional information, should be directed to the Director of Finance, 25 West Market Street, P.O. Box 88, Leesburg, VA 20178, telephone (703) 771-2720, or visit the Town's web site at www.leesburgva.gov.

# STATEMENT OF NET ASSETS June 30, 2010

	Governmental Activities	Business-type Activities	Totals
ASSETS		<b>1</b>	
Cash, cash equivalents and temporary			
cash investments	\$ 24,993,112	\$ 14,036,377	\$ 39,029,489
Receivables, net:	= 000 070		
Property taxes, including penalties	5,868,670	-	5,868,670
Utility taxes	122,949	-	122,949
Local taxes	1,183,218	<u>.</u>	1,183,218
Trade and other accounts	849,649	3,943,664	4,793,313
Accrued interest	54,054	44,926	98,980
Inventory	-	296,278	296,278
Due from other governments	1,843,625	492,786	2,336,411
Restricted cash	14,254,838	4,775,416	19,030,254
Deferred charges, net	589,218	450,308	1,039,526
Internal balances	3,756,140	(3,756,140)	-
Capital assets:			
Land	41,176,415	12,205,242	53,381,657
Buildings and improvements	65,770,571	8,903,752	74,674,323
Water and sewer plant	· -	125,074,638	125,074,638
Water and sewer lines	<u>-</u>	93,272,752	93,272,752
Equipment	3,241,280	5,028,412	8,269,692
Computer equipment and software	2,226,988	0,020,112	2,226,988
Vehicles	4,170,889	_	4,170,889
Hangars	4,170,500	5,903,731	5,903,731
Runway		15,619,842	15,619,842
Infrastructure	198,147,126	15,619,642	
	, ,		198,147,126
Construction in progress	7,272,054	1,026,515	8,298,569
Less: accumulated depreciation and amortization Total assets	(57,712,489) 317,808,307	(54,713,517) 232,604,982	(112,426,006) 550,413,289
LIABILITIES			
Anagusta payabla	4 004 002	4 402 400	2.007.702
Accounts payable	1,804,623	1,423,100	3,227,723
Accrued payroll	1,504,375	350,074	1,854,449
Other accrued liabilities	114,182		114,182
Accrued interest	943,686	1,489,571	2,433,257
Arbitrage payable	106,708		106,708
Retainage payable	127,486	321,688	449,174
Customer deposits and contingent charges	1,752,091	881,380	2,633,471
Reserve for proffers	6,964,965	-	6,964,965
Unearned revenue	5,861,844	-	5,861,844
Noncurrent flabilities:			
Other postemployment benefits payable	986,543	334,642	1,321,185
Due within one year			
Compensated absences	1,570,953	420,281	1,991,234
Unearned revenue	<u>-</u>	18,338	18,338
Bonds payable	3,155,746	2,944,722	6,100,468
Due in more than one year	0,100,140	2,044,122	0,100,400
Compensated absences	251,001	65,390	246 204
	251,001		316,391
Unearned revenue	- 	130,784	130,784
Bonds payable	55,200,829	69,304,119	124,504,948
Total liabilities	80,345,032	77,684,089	158,029,121
NET ASSETS			
Invested in capital assets, net of related debt	219,771,450	144,847,942	364,619,392
Restricted for law enforcement	32,228	-	32,228
Unrestricted	17,659,597	10,072,951	27,732,548
Total net assets	\$ 237,463,275	\$ 154,920,893	\$ 392,384,168

TOWN OF LEESBURG, VIRGINIA

STATEMENT OF ACTIVITIES Year Ended June 30, 2010

			Operating	Canital	C	Changes in Net Assets	ts
				3			
		Charges	Grants and	Grants and	Governmental	Business-type	
Functions/Programs	Expenses	for Services	Contributions	Contributions	Activities	Activities	Totals
Primary Government:							
Governmental activities;							
Legislative	\$ 1,108,873	ı ⊌9	\$ 23,606	· <del>69</del>	\$ (1,085,267)	· ·	(1,085,267)
Executive	5,214,847	ı	1	1	(5,214,847)		(5,214,847)
Legal	423,836	1	1	ı	(423,836)	,	(423,836)
Planning and zoning	1,773,789	262,270	1	1	(1,511,519)		(1,511,519)
Plan review	1,697,742	ı	•		(1,697,742)		(1,697,742)
Finance	2,379,609	,	•	,	(2,379,609)		(2,379,609)
Public safety	11,040,678	408,032	1,167,353		(9,465,293)	•	(9,465,293)
Parks and recreation	7,875,032	4,871,682		5,000	(2,998,350)	ŧ	(2,998,350)
Baich Library	641,171		5,000	250,000	(386,171)	,	(386, 171)
Public works	15,021,938	177,294	2,633,224	58,817,099	46,605,679		46,605,679
Interest	2,438,740		1	1	(2,438,740)	•	(2,438,740)
Total governmental activities	49,616,255	5,719,278	3,829,183	59,072,099	19,004,305	1	19,004,305
Business-type activities:	1.709.784	716,920	504.350	1,282,262	•	793,748	793,748
Water and sewer	17,607,146	13,517,737	514,154	5,899,418	1	2,324,163	2,324,163
Total business-type activities	19,316,930	14,234,657	1,018,504	7,181,680	•	3,117,911	3,117,911
Total government	\$ 68,933,185	\$ 19,953,935	\$ 4,847,687	\$ 66,253,779	19,004,305	3,117,911	22,122,216
	General Revenues:	.;; 98;					
	l axes. General pro	operty taxes, in	tes. General property taxes, including penalties	Ø	12,196,527	·	12,196,527
	Other local taxes:	taxes:			1		
	Commu	Communication sales and use	and use		6,107,069		6,107,069
	Meals				3,326,332	,	3,326,332
	Busines	Business and occupational licenses	onal licenses		2,708,180		2,708,180
	Utility				1,489,727	•	1,489,727
	Cidarette	Φ.			805,298	,	805,298
	Other				2,429,978		2,429,978
	Intergovernme	Intergovernmental, non-categorical aid	porical aid		1,567,285	•	1,567,285
	Use of money	Use of money and property			440,731	59,215	499,946
	Miscellaneous				993,681	295,623	1,289,304
	Transfers				2,201,852	(2,201,852)	•
	Total general revenues and transfers, net	enues and tran	sfers, net		34,266,660	(1,847,014)	32,419,646
	Chang Net assets, beginning	Change in net assets	ssets		53,270,965	1,270,897	54,541,862 337,842,306
		D					

See Notes to Financial Statements.

## BALANCE SHEET GOVERNMENTAL FUNDS June 30, 2010

	General	Capital Projects	Other Governmental Funds	Total Governmental Funds
ASSETS				
Cash, cash equivalents, and temporary				
cash investments	\$ 13,184,292	\$ 6,142,789	\$ 5,666,031	\$ 24,993,112
Receivables, net				
Property taxes, including penalties	5,868,670	<u>.</u>	<u>.</u>	5,868,670
Utility taxes	122,949	-	-	122,949
Local taxes	1,183,218	~	-	1,183,218
Accounts	446,149	403,500	-	849,649
Accrued interest	40,588	_	13,466	54,054
Advances to other funds	3,756,140	-	_	3,756,140
Due from other governments	1,843,625	_	-	1,843,625
Restricted cash	36,285	14,218,553	-	14,254,838
Total assets	\$ 26,481,916	\$ 20,764,842	\$ 5,679,497	\$ 52,926,255
LIABILITIES		•		
Accounts payable	\$ 1,118,881	\$ 685,742	\$ -	\$ 1,804,623
Accrued payroll	1,457,238	47,137	_	1,504,375
Other accrued liabilities	114,182	-	_	114,182
Retainage payable	-	127,486	-	127,486
Customer deposits and contingent charges	1,752,091	-	_	1,752,091
Reserve for proffers	-	6,964,965	_	6,964,965
Deferred revenues	6,262,349		-	6,262,349
Total liabilities	10,704,741	7,825,330	-	18,530,071
FUND BALANCES				
Reserved for:				
Advances to other funds	3,756,140	-	-	3,756,140
Law enforcement expenditures	32,228	-	-	32,228
Capital asset replacement	1,500,000	~	_	1,500,000
Revenue stabilization	1,400,000	-	-	1,400,000
Unreserved:				
Designated for:				
Encumbrances	559,742	10,183,387	-	10,743,129
Future expenditures - special revenue funds Undesignated:	-		5,679,497	5,679,497
General fund	8,529,065		=	8,529,065
Capital projects fund	-	2,756,125	turi .	2,756,125
Total fund balances	15,777,175	12,939,512	5,679,497	34,396,184
Total liabilities and fund balances	\$ 26,481,916	\$ 20,764,842	\$ 5,679,497	\$ 52,926,255

## RECONCILIATION OF THE BALANCE SHEET OF THE GOVERNMENTAL FUNDS TO THE STATEMENT OF NET ASSETS June 30, 2010

		- Anna
Total fund balances - governmental funds		\$ 34,396,184
Amounts reported for governmental activities in the Statement of Net Assets are different because:		
Capital assets used in governmental activities are not current financial resources and, therefore, not reported in the governmental funds.		
Governmental capital assets	\$ 322,005,323	
Less: accumulated depreciation and amortization	(57,712,489)	
Net capital assets		264,292,834
Deferred revenue represents amounts that were not available to fund current expenditures		
and, therefore, is not reported as revenue in the governmental funds.		400,505
Other assets used in governmental activities are not financial resources and, therefore, are not reported in the governmental funds.		
Deferred charges, net		589,218
Long-term liabilities, including interest payable, are not due and payable in the current period and, therefore, are not reported as liabilities in the governmental funds.		
Bonds payable	(58,356,575)	
Compensated absences	(1,821,954)	
Other postemployment benefits payable	(986,543)	
Arbitrage payable	(106,708)	
Interest payable	(943,686)	(62,215,466)
Net assets of governmental activities		\$ 237,463,275
Met assets of dovernmental activities		

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS Year Ended June 30, 2010

		General	Capital Projects	Other Governmental Funds	Total Governmental Funds
Revenues:	\$	12262764	\$ -	¢.	\$ 12.363.461
General property taxes Other local taxes	Φ	12,363,461 16,866,584	Φ	\$ -	\$ 12,363,461 16,866,584
Permits, fees and licenses		437,125	_	-	437,125
Fines and forfeitures		402,164	_	_	402,164
Use of money and property		282,243	125,372	33,116	440,731
Charges for services		4,879,989	120,072	-	4,879,989
Contributions		-	1,884,318	255,000	2,139,318
Miscellaneous		902,141	91,540	-	993,681
Intergovernmental		5,396,468	3,773,876	-	9,170,344
Total revenues		41,530,175	5,875,106	288,116	47,693,397
Expenditures:					
Current:					
Legislative		1,103,242	-	-	1,103,242
Executive		3,395,350	~	-	3,395,350
Legal		411,839	-	-	411,839
Planning and zoning		1,720,029		~	1,720,029
Plan review		1,679,684	-	-	1,679,684
Finance		2,360,863	-	-	2,360,863
Public safety		11,140,380	-	-	11,140,380
Parks and recreation		7,418,434	-	-	7,418,434
Balch Library		457,606	-	-	457,606
Public works		11,456,058		<u>~</u>	11,456,058
Capital projects Debt service:		-	8,458,203	~	8,458,203
Principal		3,156,627	-	-	3,156,627
Interest and fiscal charges		1,842,688	244,229	169,500	2,256,417
Total expenditures		46,142,800	8,702,432	169,500	55,014,732
Revenues over (under) expenditures		(4,612,625)	(2,827,326)	118,616	(7,321,335)
Other Financing Sources (Uses):					
Issuance of debt		-	22,540,000	-	22,540,000
Premium on issuance of debt		-	321,752	-	321,752
Payment to refunded bond escrow agent		-	(7,428,090)	-	(7,428,090)
Transfers in		2,390,988	339,730	-	2,730,718
Transfers out		-	(24,500)	(504,366)	(528,866)
Other financing sources (uses), net		2,390,988	15,748,892	(504,366)	17,635,514
Net change in fund balances		(2,221,637)	12,921,566	(385,750)	10,314,179
Fund balances, beginning	****	17,998,812	17,946	6,065,247	24,082,005
Fund balances, ending	\$	15,777,175	\$ 12,939,512	\$ 5,679,497	\$ 34,396,184

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES Year Ended June 30, 2010

,	Govern Fui	ntal
Net change in fund balances - total governmental funds		\$ 10,314,179
Reconciliation of amounts reported for governmental activities in the Statement of Activities:		
Governmental funds report capital outlays as expenditures.  However, in the Statement of Activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation and amortization expense. This is the amount by which capital outlays exceeded depreciation and amortization in the current period.  Expenditure for capital assets  Donated capital assets  Less: depreciation and amortization expense  Excess of capital outlay over depreciation and amortization	\$ 8,290,088 53,158,905 (5,424,458)	56,024,535
The net effect of various miscellaneous transactions involving capital assets.		(70,508)
Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds.  Change in deferred revenue	·	(166,934)
Bond proceeds provide current financial resources to governmental funds, but issuing debt increases long-term liabilities in the Statement of Net Assets. Repayment of bond principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the Statement of Net Assets. This is the amount by which proceeds were greater than repayments.		
Debt issued or incurred: Bonds payable Premium on bonds payable Principal repayments: General obligation debt Payment to refunded bond escrow agent	(22,540,000) (321,752) 3,156,627 7,428,090	
Some expenses reported in the Statement of Activities do not require the use of current financial resources and therefore, are not reported as expenditures in governmental funds.	.,	(12,277,035)
Accrued interest Arbitrage Compensated absences Other postemployment benefits Debt issuance costs Amortization of premiums Amortization of deferred gains Amortization of issuance cost	(272,878) (106,708) 11,515 (382,464) 244,229 102,705 (133,030) (16,641)	(553,272)
Change in net assets of governmental activities		\$ 53,270,965

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - BUDGET AND ACTUAL - GENERAL FUND Year Ended June 30, 2010

		Dudanta	J A			A -4 - 1		ariance with inal Budget
		Budgeted Original	) An	nounts Final	-	Actual Amounts		Over (Under)
Revenues:	,	Ongmai		r II ton		Amounts		(Olider)
General property taxes	\$	12,906,140	\$	12,906,140	\$	12,363,461	\$	(542,679)
Other local taxes		16,225,000		16,225,000	٠	16,866,584	•	641,584
Permits, fees and licenses		400,000		400,000		437,125		37,125
Fines and forfeitures		395,000		395,000		402,164		7,164
Use of money and property		925,000		925,000		282,243		(642,757)
Charges for services		4,622,112		4,622,112		4,879,989		257,877
Contributions		5,000		5,000				(5,000)
Miscellaneous		995,320		1,000,320		902,141		(98,179)
Intergovernmental	****************	5,346,740		5,346,740		5,396,468		49,728
Total revenues		41,820,312		41,825,312		41,530,175		(295,137)
Expenditures:								
Current:								
Legislative		1,085,039		1,106,619		1,103,242		(3,377)
Executive		3,015,375		3,490,934		3,395,350		(95,584)
Legal		449,452		460,081		411,839		(48,242)
Finance		2,349,947		2,363,696		2,360,863		(2,833)
Public safety		10,935,063		11,173,819		11,140,380		(33,439)
Public works		11,143,888		11,680,076		11,456,058		(224,018)
Parks and recreation		7,058,499		7,538,378		7,418,434		(119,944)
Balch library		527,469		478,391		457,606		(20,785)
Planning and zoning		1,656,876		1,781,611		1,720,029		(61,582)
Plan review		1,833,885		1,770,965		1,679,684		(91,281)
Debt service:		.,,		-1		.,,		(31,231)
Principal		3,146,881		3,146,881		3,156,627		9,746
Interest and fiscal charges		1,985,235		1,853,235		1,842,688		(10,547)
-								
Total expenditures	b	45,187,609		46,844,686		46,142,800		(701,886)
Revenues under expenditures		(3,367,297)		(5,019,374)		(4,612,625)		406,749
Other Financing Sources (Uses):								
Transfers in		2,515,958		2,540,458		2,390,988		(149,470)
Transfers out		(10,000)				2,390,900		
Transiers out		(10,000)		(440)		-		440
Other financing sources, net		2,505,958		2,540,018		2,390,988		(149,030)
Net change in fund balance		(861,339)		(2,479,356)		(2,221,637)		257,719
Fund Balance, beginning		861,339		2,479,356		17,998,812		15,519,456
Fund Balance, ending	_\$_	_	\$	_	\$	15,777,175	\$	15,777,175

## STATEMENT OF NET ASSETS PROPRIETARY FUNDS June 30, 2010

See Notes to Financial Statements.

	Business-type Activities - Enterprise Fun			
			Water and	200
		Airport	Sewer	Totals
ASSETS				
Current Assets:	- 2			0 44000 077
Cash, cash equivalents, and temporary cash investments	\$	10 miles	\$ 14,036,377	
Accounts receivables, net		133,796	3,809,868	3,943,664
Inventory		he-	296,278	296,278
Accrued interest		1. 3 <del>1</del> 0	44,926	44,926
Due from other governments		492,786	*	492,786
Restricted cash		1,401,882	3,373,534	4,775,416
	_	2,028,464	21,560,983	23,589,447
Total current assets	-	2,020,404	21,300,000	20,000,117
Noncurrent Assets:		39,110	411,198	450,308
Deferred charges		00,110	11.11144	1000
Capital assets:		10,618,886	1,586,356	12,205,242
Land			1,500,550	8,903,752
Buildings and improvements		8,903,752		
Water and sewer plant		44	125,074,638	125,074,638
Water and sewer lines		10 and 10 and	93,272,752	93,272,752
Furniture, equipment and software		1,625,527	3,402,885	5,028,412
Hangars		5,903,731		5,903,731
		15,619,842	2	15,619,842
Runway		648,309	378,206	1,026,515
Construction in progress  Less: accumulated depreciation and amortization		(8,864,642)	(45,848,875)	(54,713,517)
Total capital assets, net	3-1-11-11	34,455,405	177,865,962	212,321,367
Total noncurrent assets	_	34,494,515	178,277,160	212,771,675
	-	36,522,979	199,838,143	236,361,122
Total assets	4			
LIABILITIES				
Current Liabilities:		618,193	804,907	1,423,100
Accounts payable		18,338	551,551	18,338
Unearned revenue			334,457	350,074
Accrued payroll		15,617		
Accrued interest		79,590	1,409,981	1,489,571
Compensated absences		12,817	407,464	420,281
Retainage payable	1	128,288	193,400	321,688
Advances from other funds		3,756,140	9	3,756,140
Bonds payable		338,700	2,606,022	2,944,722
Customer deposits and contingent charges		29,900	851,480	881,380
Total current liabilities		4,997,583	6,607,711	11,605,294
Noncurrent Liabilities:				
Compensated absences		8,490	56,900	65,390
		17,575	317,067	334,642
Other postemployment benefits payable		130,784	3,4,5,6,5,7	130,784
Unearned revenue			65,181,157	69,304,119
Bonds payable		4,122,962		
Total noncurrent liabilities	-	4,279,811	65,555,124	69,834,935
Total liabilities		9,277,394	72,162,835	81,440,229
NET ASSETS				
		31,395,625	113,452,317	144,847,942
Invested in capital assets, net of related debt			the state of the s	
Invested in capital assets, net of related debt Unrestricted (deficit)	_	(4,150,040)	14,222,991	10,072,951

## STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS PROPRIETARY FUNDS

Year Ended June 30, 2010

	Business-type Activities - Enterprise Funds				
	Water and				
	Airport Sewer Totals				
Operating Revenues:					
Charges for services	\$ 716,920 \$ 13,517,737 \$ 14,234,657				
Other	- 295,623 295,623				
Other	- 250,020 250,020				
Total operating revenues	716,920 13,813,360 14,530,280				
Operating Expenses:					
Personal service	392,770 7,031,954 7,424,724				
Contractual services	146,938 666,270 813,208				
Depreciation and amortization	854,488 4,358,923 5,213,411				
Materials and supplies	23,587 1,153,682 1,177,269				
Continuous charges	86,709 1,395,474 1,482,183				
Claims and settlements	- 6,510 6,510				
Capital outlay	2,979 24,315 27,294				
Total operating expenses	1,507,471 14,637,128 16,144,599				
Operating loss	(790,551) (823,768) (1,614,319				
Nonoperating Revenue (Expenses):					
Interest on investments	11,371 47,844 59,215				
Installation and connection charges	- 2,017,082 2,017,082				
Interest and fiscal charges	(202,313) (2,970,018) (3,172,331				
·	(190,942) (905,092) (1,096,034				
Total nonoperating expenses, net	(190,942) (903,092) (1,090,034				
Loss before grants, charges, donations,					
contributions and transfers	(981,493) (1,728,860) (2,710,353				
Capital grant revenue	1,282,262 - 1,282,262				
Developer donated assets	- 3,882,336 3,882,336				
Capital contributions	504,350 514,154 1,018,504				
Transfers out	(228,519) (1,973,333) (2,201,852				
Change in net assets	576,600 694,297 1,270,897				
Net assets, beginning	26,668,985 126,981,011 153,649,996				
Net assets, ending	\$ 27,245,585 \$ 127,675,308 \$ 154,920,893				

## STATEMENT OF CASH FLOWS PROPRIETARY FUNDS Year Ended June 30, 2010

	Business-type Activities - Enterprise Funds			
			Water	
			and	
		Airport	Sewer	Totals
Cash Flows From Operating Activities:				
Receipts from customers	\$	722,068	\$ 12,672,134	\$13,394,202
Payments to suppliers for goods and services		(425,597)	(3,348,879)	(3,774,476)
Payments to employees for services		(389,725)	(6,981,097)	(7,370,822)
Other receipts		-	295,623	295,623
Net cash provided by (used in) operating activities		(93,254)	2,637,781	2,544,527
Cash Flows From Noncapital and Related Financing Activities:				
		(228,519)	(1,973,333)	(2,201,852)
Transfers out  Net cash used in noncapital and	-	(220,010)	(1,0,0,000)	(-11)
related financing activities		(228,519)	(1,973,333)	(2,201,852)
Cash Flows From Capital and Related Financing Activities:				
Installation and connection charges		w	2,017,082	2,017,082
Advances from other funds		1,908,297	7	1,908,297
Capital grant revenue		853,874	4	853,874
Acquisition and construction of capital assets		(2,100,290)	(4,925,986)	(7,026,276)
Interest and fiscal charges		(202,802)		(3,059,352)
Principal paid on bonds		(191,795)		(2,857,396)
Proceeds from debt issuance		1,445,000	5,395,000	6,840,000
Net cash provided by (used in) capital	-			
and related financing activities	-	1,712,284	(3,036,055)	(1,323,771)
Cash Flows From Investing Activities:				
Interest on investments	_	11,371	71,108	82,479
Net cash provided by investing activities	,	11,371	71,108	82,479
Net increase (decrease) in cash				
and cash equivalents		1,401,882	(2,300,499)	(898,617)
Cash and Cash Equivalents				12212012
Beginning	-	<del>-</del>	19,710,410	19,710,410
Ending	\$	1,401,882	\$ 17,409,911	\$18,811,793

## STATEMENT OF CASH FLOWS PROPRIETARY FUNDS Year Ended June 30, 2010

	Business-type Activities - Enterprise Funds				
	Water				
				and	
		Airport		Sewer	Totals
D Walk and O					
Reconciliation of Operating Loss to Net Cash Provided By					
(Used In) Operating Activities:	φ	(700 554)	ф	(000 700)	Φ (4 C4 4 C4 C)
Operating loss	\$	(790,551)	<b>Þ</b>	(823,768)	\$ (1,614,319)
Adjustments to reconcile operating loss to net cash					
provided by (used in) operating activities:					
Depreciation and amortization		854,488		4,358,923	5,213,411
Changes in assets and liabilities:					
Decrease (increase) in accounts receivable		3,418		(603,800)	(600,382)
Increase (decrease) in:					
Accounts payable		(143,974)		(104,653)	(248,627)
Accrued liabilities		2,620		87,723	90,343
Inventory		-		2,027	2,027
Due to other funds		(21,410)		-	(21,410)
Compensated absences		425		(36,868)	(36,443)
Customer deposits and contingent charges		1,730		(241,803)	(240,073)
Net cash provided by (used in)					
operating activities	\$	(93,254)	\$	2,637,781	\$ 2,544,527
Supplemental Disclosure of Noncash Capital and Related					
Financing Activities:					
Developer donated capital improvements	\$	_	Φ.	3,882,336	\$ 3,882,336
Developer donated capital improvements	Ψ		Ψ	0,002,000	Ψ 3,002,300
Capital assets acquired through incurrence of accounts					
and retainage payable	\$	714,563	\$	430,463	\$ 1,145,026
Repayment of debt via capital contribution	\$	504,350	\$	514,154	\$ 1,018,504
	T				1 7 - 7 - 7 - 7

## Note 1. Summary of Significant Accounting Policies

The financial statements of the Town of Leesburg, Virginia (the Town) have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to government units promulgated by the Governmental Accounting Standards Board (GASB). The more significant of the Town's accounting policies are described below.

## A. Reporting Entity

The Town of Leesburg, Virginia is located in the County of Loudoun, Virginia and was incorporated in 1758 under the provisions of the Constitution and general statutes of the Commonwealth of Virginia.

The Town is an incorporated municipal government governed by an elected mayor and six-member council. As required by accounting principles generally accepted in the United States of America, these financial statements present the Town and any potential component units, entities for which the Town is considered to be financially accountable. Financial accountability is defined as appointment of a voting majority of the component unit's board and either (a) the ability to impose its will on the component unit, or (b) the possibility that the component unit will provide a financial benefit to or impose a financial burden on the primary government.

Based upon the above, all potential component units were evaluated for inclusion in the reporting entity and it was determined there are no component units requiring inclusion in the Town's reporting.

## B. Government-Wide and Fund Financial Statements

#### Government-Wide Financial Statements

The Statement of Net Assets and the Statement of Activities display information on all of the activities of the Town. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements or a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

#### Fund Financial Statements

Separate financial statements are provided for governmental funds and proprietary funds. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

#### Note 1. Summary of Significant Accounting Policies (Continued)

## C. <u>Basis of Presentation - Fund Accounting</u>

The accounts of the Town are organized on the basis of funds which are considered to be a separate accounting entity. The operations of each fund are accounted for by providing a separate set of self-balancing accounts which comprise its assets, liabilities, fund balance/net assets, revenues and expenditures or expenses, as appropriate. The various funds of the Town are included in the financial statements as follows:

1. Governmental Funds are those funds through which most governmental functions typically are financed. Governmental fund reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used; current liabilities are assigned to the fund from which they are paid; and the difference between governmental fund assets and liabilities, the fund equity, is referred to as "fund balance." The measurement focus is upon determination of changes in financial position, rather than upon net income determination. The following comprise the Town's major governmental funds:

General Fund – The General Fund is the general operating fund of the Town. All general tax revenues and other receipts that are not allocated by law or contractual agreement to some other fund are accounted for in this fund. Many important activities of the Town, including operation of the Town's general service departments, street and highway maintenance, public safety, parks and recreation, and library are accounted for in this fund.

<u>Capital Projects Fund</u> – The Capital Projects Fund is used to account for all resources used in the acquisition and construction of capital facilities and other capital assets, unless financed through proprietary funds.

Other governmental funds of the Town are considered nonmajor and are as follows:

<u>Special Revenue Funds</u> – special revenue funds are used to report resources that are legally restricted and may be used for purposes that support the Town's programs. The Town's Special Revenue Funds consist of the Balch Library, Irwin W. Uran, Valeria Symington and Virginia Bowie Funds.

## NOTES TO FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

## C. Basis of Presentation - Fund Accounting (Continued)

2. Proprietary Fund types are used to account for activities which are similar to those often found in the private sector. All assets, liabilities, equities, revenues, expenses and transfers related to the Town's business activities are accounted for through proprietary funds. The measurement focus is on income determination, financial position, and cash flows. In accordance with GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that Use Proprietary Fund Accounting, the Town has elected to apply all applicable FASB pronouncements, including those issued on or before November 30, 1989, except for those pronouncements which conflict with or contradict GASB pronouncements.

<u>Enterprise Funds</u> – Enterprise funds are used to finance and account for the acquisition, operation and maintenance of the Town's facilities and services, which are supported primarily by user charges. The following comprise the Town's major enterprise funds:

<u>Airport Fund</u> – This fund is used to account for the operation and maintenance of the Town's airport. The Airport Fund also receives funding through State and Federal grants.

<u>Water and Sewer Fund</u> – This fund is used to account for the operation and maintenance of the Town's water system and sanitary sewer system.

## D. <u>Measurement Focus and Basis of Accounting</u>

The government-wide financial statements are reported using the economic resources measurement focus and the *accrual* basis of accounting, as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the *modified* accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the Town considers revenues to be available if they are collected within 75 days of the end of the current fiscal period except for property taxes which are recognized as revenue if they have been collected within 45 days after year end. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, expenditures related to compensated absences, and claims and judgments are recorded only when payment is due.

## Note 1. Summary of Significant Accounting Policies (Continued)

## D. <u>Measurement Focus and Basis of Accounting</u> (Continued)

Under the terms of grant agreements, the Town funds certain programs by a combination of specific cost-reimbursement grants and general revenues. Thus, when program expenses are incurred, there are both restricted and unrestricted net assets available to finance the program. It is the Town's policy to first apply cost-reimbursement grant resources to such programs, and then general revenues to fund the program.

In applying the susceptible to accrual concept to intergovernmental revenues, the legal and contractual requirements of the numerous individual programs are used as guidance. There are, however, essentially two types of these revenues. In one, monies must be expended on the specific purpose or project before any amounts will be paid to the Town; therefore, revenues are recognized based upon the expenditures recorded and the availability criteria. In the other, monies are virtually unrestricted as to purpose of expenditure, and are usually revocable only for failure to comply with prescribed requirements. These resources are reflected as revenues at the time of receipt, or earlier if the susceptible to accrual criteria are met.

Licenses and permits, fines and forfeitures, charges for sales and services (other than utility) and miscellaneous revenues are *generally* recorded as revenue when received because they are generally not measurable until actually received. In the category of use of money and property, property rentals are recorded as revenue when received, but investment earnings are recorded as earned, since they are measurable and available.

Amounts reported as program revenues include 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Town's enterprise funds are charges to customers for commodities and services. Operating expenses for enterprise funds include the cost of commodities and services, administrative expenses and depreciation and amortization on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

## NOTES TO FINANCIAL STATEMENTS

## Note 1. Summary of Significant Accounting Policies (Continued)

## E. Budgetary Data

Budgets are adopted and maintained on the modified accrual basis adjusted for encumbrances. Annual appropriated budgets are adopted for the General Fund. All annual appropriations lapse at fiscal year-end to the extent they have not been expended or lawfully encumbered. Project-length financial plans are adopted for the Capital Projects Fund. Budgets for enterprise funds serve as a spending guide for the Town and do not constitute legally binding limitations.

Encumbrances represent commitments related to unperformed contracts for goods or services. Encumbrance accounting, under which purchase orders, contracts and other commitments for the expenditure of resources are recorded to reserve that portion of the applicable appropriation, is employed as an extension of formal budgetary integration in the General Fund. Encumbrances outstanding at year-end are reported as reservations of fund balances and do not constitute expenditures or liabilities because the commitments will be honored during the subsequent year.

Each year all departments of the government submit requests for appropriation to the Town Manager so that a budget may be prepared. The budget is prepared by fund, department, activity, and expenditure and includes information on the past, current year estimates, and requested appropriations for the next fiscal year.

Before April 1, the proposed budget is presented to the Town's Council for review. The Town Council holds public hearings and may add to, subtract from, or change appropriations, but may not change the form of the budget. Any changes in the budget must be within the revenues and reserves estimated as available by the Town Manager or the revenue estimates must be changed by an affirmative vote of a majority of the Town Council.

Expenditures may not legally exceed budgeted appropriations at the department level. The Town Manager has authority to amend or transfer appropriations within the department level. During the year ended June 30, 2010, General Fund supplemental appropriations totaling \$1,657,007 were authorized by Town Council.

## Note 1. Summary of Significant Accounting Policies (Continued)

## F. Other Significant Accounting Policies

#### 1. Cash and Cash Equivalents

The Town considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

Cash of individual funds are combined to form a pool of cash and investments. The pool consists primarily of government obligations and a local government investment pool. The government securities are stated at fair value based on quoted market prices and the investment in the local government investment pool (a 2a7-like pool) is reported at the pool's share price. Interest earned as a result of pooling is distributed to the appropriate funds utilizing a formula based on month-end balances.

#### 2. Investments

Investments are stated at fair value based on quoted market prices.

#### 3. Property Taxes

Real estate and personal property taxes are assessed annually by Loudoun County, Virginia (County), for all property of record as of January 1. The Town bills and collects its property taxes based on the assessed values provided by the County. Real estate taxes are levied annually on January 1 and are due in semi-annual installments on June 5 and December 5. Personal property taxes are levied annually on January 1 and are due October 5 with pro-ration of personal property taxes throughout the year. Prorated personal property taxes levied after June 15 are due March 15.

Collections of real estate and personal property taxes between July 1 and August 15 of the subsequent fiscal year, classified as delinquent at June 30, are recorded as revenue for the fiscal year then ended. Liens attach to the property when the tax remains unpaid after July 1 of the following year. The billings are considered past due after the respective tax billing date at which time the applicable property is subject to a 10% penalty and interest is assessed 30 days therefrom.

## Note 1. Summary of Significant Accounting Policies (Continued)

## F. Other Significant Accounting Policies (Continued)

#### 4. Capital Assets

Capital assets, which include property and equipment and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements or the appropriate enterprise fund within the proprietary statements. Capital assets are defined by the government as assets with an initial, individual cost of more than \$5,000 (\$50,000 or more for infrastructure) and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation. In implementing GASB 34, the Town identified and included infrastructure assets obtained prior to June 30, 1980.

The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed.

Capital assets of the government are depreciated and amortized using the straight-line method over the following estimated useful lives:

	<u>Years</u>
Buildings and improvements Infrastructure Hangars and runways Vehicles Equipment Computer equipment and software Water and sewer plant Water and sewer lines	15 - 50 50 10 - 50 5 - 12 5 - 25 5 - 10 10 - 100 10 - 100
* - *	

The Town's Balch Library contains reference material and library books that are not capitalized. Many of these items are irreplaceable and only available for educational and research purposes to be completed at the library.

## Deferred Revenue

Deferred revenue in the governmental funds represents amounts due, which are measurable but not available.

## Note 1. Summary of Significant Accounting Policies (Continued)

## F. Other Significant Accounting Policies (Continued)

#### 6. Inter-fund Transactions

Transactions among Town funds that would be treated as revenues and expenditures or expenses if they involved organizations external to the Town government are accounted for as revenues and expenditures or expenses in the funds involved.

Transactions, which constitute reimbursements to a fund for expenditures initially made from it, which are properly applicable to another fund, are recorded as expenditures in the reimbursing fund and as reductions of expenditures in the reimbursed fund.

Transactions, which constitute the transfer of resources from a fund receiving revenues to a fund through which the revenues are to be expended, are separately reported in the respective funds' operating statements.

Activity between funds that are representative of lending/borrowing arrangements at the end of the fiscal year are referred to as "advances to/from other funds". Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances".

Noncurrent portions of long-term inter-fund loan receivables are reported as advances within the governmental funds, and are offset equally by a fund balance reserve account which indicates that they do not constitute expendable available financial resource and, therefore, are not available for appropriation.

#### 7. Compensated Absences

It is the Town's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. No liability is reported for unpaid accumulated sick leave. All vacation pay is accrued when incurred in government-wide and proprietary financial statements. For governmental fund types, the amount of accumulated unpaid vacation leave which is payable from available resources is recorded as a liability of the respective fund only if they have matured, for example, as a result of employee retirements and resignations. In prior years, the General Fund was responsible for paying the liability for compensated absences for retired and terminated employees of the general government.

#### NOTES TO FINANCIAL STATEMENTS

## Note 1. Summary of Significant Accounting Policies (Continued)

## F. Other Significant Accounting Policies (Continued)

#### 8. Long-Term Obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities or proprietary fund type Statement of Net Assets. Bond premiums, discounts, and losses on refundings are deferred and amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of the applicable premium, discount, or losses on refundings. Bond issuance costs are reported as deferred charges and amortized over the term of the related debt.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

## 9. Fund Equity

In the fund financial statements, governmental funds report reservations of fund balance for amounts that are not available for appropriation or are legally restricted by outside parties for use for a specific purpose. Designations of fund balance represent tentative management plans that are subject to change.

## 10. Net Assets

Net assets represent the difference between assets and liabilities. The caption net assets "invested in capital assets, net of related debt" consists of capital assets, net of accumulated depreciation and amortization, reduced by the outstanding balances of any borrowings used for the acquisition, construction or improvement of those assets. Net assets invested in capital assets, net of related debt excludes unspent debt proceeds. Net assets are reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Town or through external restrictions imposed by creditors, grantors or laws or regulations of other governments.

The Town first applies restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net assets are available.

## Note 1. Summary of Significant Accounting Policies (Continued)

## F. Other Significant Accounting Policies (Continued)

#### 11. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures/expenses during the reporting period. Actual results could differ from those estimates.

## Note 2. Deposits and Investments

<u>Deposits</u>. All cash of the Town is maintained in accounts collateralized in accordance with the Virginia Security for Public Deposits Act, Section 2.2-4400 et. seq. of the *Code of Virginia* or covered by federal depository insurance.

## **Investment Policy:**

<u>Investments</u>: The Town's investment policy targets the following objectives, in order of priority; legality, safety, liquidity and yield. The Director of Finance for the Town is responsible for administering its investments and ensuring compliance with the Town's policies and statutory requirements.

In accordance with the laws of the Commonwealth and Town policy, investments authorized to be held by the Town are:

## 1. Treasury Securities

Bonds, notes and bills issued by the United States Treasury maturing within five years of the date of purchase, or certificates representing ownership of treasury bond principal or coupons payable within five years.

## 2. Agency Securities

Fixed rate obligations issued and guaranteed as to principal and interest by the Federal Home Loan Bank, the Federal National Mortgage Association, the Federal Farm Credit Bank, or the Federal Home Loan Mortgage Corporation, maturing within five years of the date of purchase.

#### NOTES TO FINANCIAL STATEMENTS

## Note 2. Deposits and Investments (Continued)

## 3. Prime Commercial Paper

Commercial paper maturing within 270 days of the day of purchase rated P-1 or higher by Moody's and A-1 or higher by Standard & Poor's, provided that the issuing corporation has a net worth of at least \$50 million and its long-term debt is rated A or better by Moody's and Standard & Poor's.

#### 4. Certificates of Deposit

Certificates of deposit maturing within one year and issued by domestic banks rated P-1 by Moody's and A-1 by Standard & Poor's.

## 5. Bankers' Acceptances

Bankers' acceptances maturing within 180 days rated P-1 or higher by Moody's and A-1 or higher by Standard & Poor's, provided the issuer is a major domestic bank or the domestic office of an international bank rated AA or higher by Moody's and Standard & Poor's.

## 6. Commonwealth of Virginia and Virginia Local Government Obligations

General obligations, insured obligations or revenue bonds secured by debt service reserve funds not subject to annual appropriation rated AA or higher by Moody's or Standard & Poor's.

## 7. Repurchase Agreements

Repurchase agreements collateralized by securities approved for investment herein, provided that the counterparty is rated A or better by Moody's and Standard & Poor's and the collateral is held by an independent third party.

## 8. Open-End Investment Funds

Open-end investment funds registered under the Securities Act of the Commonwealth or the Federal Investment Company Act of 1940, provided that they invest only in securities approved for investment herein.

## 9. Virginia Local Government Investment Pool (LGIP)

The LGIP is a professionally managed money market fund which invests in qualifying obligations and securities as permitted by Virginia statutes. Pursuant to Section 2.2-4605 Code of Virginia, the Treasury Board of the Commonwealth sponsors the LGIP and has delegated certain functions to the State Treasurer. The LGIP reports to the Treasury Board at their regularly scheduled monthly meetings. The fair value of the position of the LGIP is the same as the value of the pool shares, i.e., the LGIP maintains a stable net asset value of \$1 per share. The LGIP has been assigned an "AAAm" rating by Standard & Poor's.

## Note 2. Deposits and Investments (Continued)

## 10. Virginia State Non-Arbitrage Program (SNAP)

Investment in the Virginia State Non-Arbitrage Program (SNAP) is used to assist in avoiding arbitrage penalties enacted with the Tax Reform Act of 1986. Sections 2.2-4700 through 2.2-4705 of the *Code of Virginia*, the Government Non-Arbitrage Investment Act authorizes the Virginia Treasury Board to provide assistance to the Commonwealth of Virginia, counties, cities, and towns in the Commonwealth, and to their agencies, institutions and authorities of any combination of the foregoing ("Virginia governments") in the management of and accounting for their bond funds, including, without limitation, bond proceeds, reserves, and sinking funds, and the investment thereof. The Virginia SNAP has been assigned an "AAAm" rating by Standard & Poor's.

#### Credit Risk:

Credit risk is defined as the risk that an issuer or other counterparty to an investment will not fulfill its obligations. As of June 30, 2010, 16% of the Town's investments were invested in "AAA" U. S. Agency Securities, and 57% was invested in "AAAm" rated Money Market Funds. All credit ratings presented in this paragraph are Standard & Poor's ratings.

#### Concentration of Credit Risk:

Concentration of credit risk is defined as the risk of loss attrtibuted to the magnitude of a government's investment in a single issuer. If certain investments in any one issuer represent 5% of total investments, there must be a disclosure for the amount and issuer. At June 30, 2010, the portion of the Town's portfolio, excluding LGIP, U. S. Government guaranteed obligations, and money market mutual funds, that exceed 5% of the total portfolio are as follows:

Federal Farm Credit Bank	9%
Federal Home Loan Bank	7%

#### Interest Rate Risk:

Interest rate risk is defined as the risk that changes in interest rates will adversely affect the fair value of an investment. As a means of limiting exposure to fair value losses arising from rising interest rates and to comply with the laws of the Commonwealth, the Town's policy limits the investment of funds to investments with a stated maturity of no more than five years from the date of purchase.

	Fair Value	 Less Than 1 Year
U. S. Agency securities	\$ 5,435,883 1.322.941	\$ 5,435,883 1,322,941
LGIP Certificates of deposit	9,450,000	9,450,000
SNAP	18,610,607	18,610,607

## NOTES TO FINANCIAL STATEMENTS

#### Note 3. Estimated Unbilled Revenue

Water and Sewer Fund revenues are estimated at year-end for unbilled services rendered. The amounts are determined by estimating services rendered based on past services provided. At June 30, 2010, estimated unbilled services included in accounts receivable and revenue amounted to approximately \$2.7 million.

## Note 4. Receivables

Receivables at June 30, 2010 for the Town's individual major funds, including the applicable allowances for uncollectible accounts, are as follows:

	 General Fund	Capital Projects Fund	 Airport Fund	 Water and Sewer Fund	 Totals
Property taxes	\$ 6,118,670	\$ -	\$ -	\$ -	\$ 6,118,670
Utility taxes	122,949	-	_	-	122,949
Local taxes	1,183,218	-	-	-	1,183,218
Accounts	446,149	403,500	 136,796	3,899,868	 4,886,313
Gross receivables	7,870,986	403,500	136,796	3,899,868	12,311,150
Less allowance for uncollectible accounts	 (250,000)	 _	 (3,000)	 (90,000)	 (343,000)
Net receivables	\$ 7,620,986	\$ 403,500	\$ 133,796	\$ 3,809,868	\$ 11,968,150

Governmental funds report deferred revenue in connection with receivables for revenues that are not considered to be available to liquidate liabilities of the current period. Governmental funds also defer revenue recognition in connection with resources that have been received, but not yet earned. At the end of the current fiscal year, the various components of deferred revenue and unearned revenue reported in the General Fund were as follows:

Unearned

Unavailable

Delinquent property taxes receivable	\$	400,505	\$	-
Advance collection of 2010-2011 taxes		,		104.102
2010-2011 property taxes receivable		_		5,405,520
Business licenses receivable		_		52,782
Motor vehicle decal receivable		-		299,440
The section of the se	\$	400,505	\$	5,861,844

## Note 5. Due From Other Governments

At June 30, 2010, amounts due from other governments were as follows:

\$	1,017,505
	10,428
	26,186
	382,334
	1,436,453
	74,807
	332,365
\$	1,843,625
\$	182,297
=	310,489
\$	492,786
	\$

## NOTES TO FINANCIAL STATEMENTS

## Note 6. Capital Assets

Capital asset activity for the year ended June 30, 2010 is as follows:

		Beginning Balance		Increases	(Deletions)/ lassifications	Ending Balance
Governmental activities:  Capital assets, not being depreciated or amortized:						
Land	\$	36,464,466 \$	5	4,711,949	\$ - \$	41,176,415
Construction in progress		8,298,982		6,129,920	 (7,156,848)	7,272,054
Total capital assets, not being depreciated or amortized		44,763,448	1	10,841,869	 (7,156,848)	48,448,469
Capital assets, being depreciated or amortized:						
Buildings and improvements		60,542,804		813,232	4,414,535	65,770,571
Equipment		2,520,329		720,951	MA	3,241,280
Computer equipment and software		1,382,703		89,536	754,749	2,226,988
Vehicles		4,224,684		295,540	(349,335)	4,170,889
Infrastructure		147,534,798		18,687,865	 1,924,463	198,147,126
Total capital assets being					0.744.440	070 550 054
depreciated or amortized		216,205,318		50,607,124	 6,744,412	273,556,854
Less accumulated depreciation and amortization for:						
Buildings and improvements		(14,692,127)		(1,455,677)	-	(16,147,804)
Equipment		(1,837,549)		(330,499)	-	(2,168,048)
Computer equipment and software		(795,504)		(179,134)	-	(974,638)
Vehicles		(2,606,990)		(381,958)	341,928	(2,647,020)
Infrastructure	-	(32,697,789)		(3,077,190)	 	(35,774,979)
Total accumulated depreciation and amortization		(52,629,959)		(5,424,458)	 341,928	(57,712,489)
Total capital assets being depreciated or amortized, net		163,575,359	4	45,182,666	 7,086,340	215,844,365
Governmental activities capital assets, net	\$	208,338,807	\$ :	56,024,535	\$ (70,508) \$	264,292,834

Depreciation and amortization expense was charged to functions/programs of the governmental activities as follows:

Governmental activities:	\$	4.132
Legislative	Ψ	474,429
Executive		4,082
Finance		•
Public safety		499,231
Parks and recreation		797,943
Balch Library		175,549
Planning and zoning		7,427
Public works		3,461,665
Total depreciation and amortization expense - governmental activities	\$	5,424,458

## Note 6. Capital Assets (Continued)

	Beginning Balance	Increases	(Deletions)/ Reclassifications	Ending Balance
Business-type activities:				
Capital assets, not being depreciated				
or amortized:	w. Yalabbaha wa			12 202 1 20
Land	\$ 12,205,242 \$		5 - 5	
Construction in progress	5,771,288	7,136,991	(11,881,764)	1,026,515
Total capital assets, not being depreciated or amortized	17,976,530	7,136,991	(11,881,764)	13,231,757
Capital assets, being depreciated				
or amortized:	Control of the Control	0.00	40.000	ALTERNATION.
Water and sewer plant	115,711,892	31,110	9,331,636	125,074,638
Water and sewer lines	88,658,150	4,614,602	*	93,272,752
Furniture, equipment and software	4,921,336	135,741	(28,665)	5,028,412
Hangars	3,353,603		2,550,128	5,903,731
Runway	15,619,842	14		15,619,842
Buildings and improvements	8,768,558	135,194		8,903,752
Total capital assets being depreciated or amortized	237,033,381	4,916,647	11,853,099	253,803,127
Less accumulated depreciation and				
amortization for:				
Water and sewer plant	(17,842,287)	(2,360,416)		(20,202,703)
Water and sewer lines	(21,097,037)	(1,817,840)		(22,914,877)
Furniture, equipment and software	(3,738,967)	(257,391)		(3,967,693)
Hangars	(1,139,848)	(127,836)	The state of the s	(1,267,684)
Runway	(3,942,762)	(301,612)		(4,244,374)
Buildings and improvements	(1,767,870)	(348,316)		(2,116,186)
Total accumulated depreciation and amortization	(49,528,771)	(5,213,411)	N. C. V.	(54,713,517)
Total capital assets being	(43,020,111)	(0,210,411)	20,000	(04,7 10,011)
depreciated and amortized, net	187,504,610	(296,764)	11,881,764	199,089,610
Business-type activities capital assets, net	\$ 205,481,140 \$	6,840,227	\$ - 5	212,321,367

Depreciation and amortization expense was charged to functions/programs of the business-type activities as follows:

Business-type activities:	2200.000
Airport	\$ 854,488
Water and sewer	4,358,923
Total depreciation and amortization expense - business-type activities	\$ 5,213,411

#### **NOTES TO FINANCIAL STATEMENTS**

## Note 7. Interfund Assets/Liabilities

Advance from/to other funds:

Receivable Fund	Payable Fund	 <u>Amount</u>
General	Airport	\$ 3,756,140

The Airport Fund has not had sufficient cash flow from operations to meet all of its operating expenses and debt service costs. As a result, the General Fund has made operating cash advances to the Airport Fund to provide working capital and cover the annual cash deficits. During fiscal year 2010, the Airport Fund and General Fund entered into a lease agreement that allows for the Airport Fund to repay \$697,736 to the General Fund for the advances made in prior years. The airport agreed to lease office space to the General Fund for a term of five years commencing in December 2009 in monthly installments of \$3,222 through December 2014 at which time the lease agreement will automatically renew for an additional five year term unless either party cancels the agreement. At June 30, 2010, \$676,326 remained outstanding under the lease agreement. No specific repayment terms have been established for the remaining \$3,079,814 in advances made to the Airport Fund from the General Fund.

## Note 8. Long-Term Debt

## General Obligation Bonds

The Town issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities and for refunding of general obligation bonds. General obligation bonds have been issued for both general government and proprietary activities. These bonds are reported in the proprietary funds if they are expected to be repaid from proprietary fund revenues. General obligation bonds are direct obligations and pledge the full faith and credit of the Town.

Outstanding long-term debt at June 30, 2010 includes the following bond issues:

## General Obligation Bonds:

\$9,190,000, 2005 General Obligation Bonds, due in annual principal payments of \$360,000 to \$665,000 through January 2026; plus interest at 4.00% to 5.00%	\$ 7,910,000
\$1,350,000, 2003 General Obligation Bonds, due in semi- annual installments of \$60,162 through July 2018; including interest at 3.60%	874,383
\$7,930,000, 2003 General Obligation Refunding Bonds, due in an annual installment of \$345,000 in August 2010; plus interest at 4.50%	345,000
\$4,200,000, 2001 General Obligation Bonds due in semi- annual installments of \$154,578 through January 2022; including interest at 4.02%	2,920,323
\$14,545,000, 2000 General Obligation Public Improvement Bonds due in annual installments of \$965,000 to \$1,345,000 through January 2013; plus interest at 5.00% to 5.50%	3,280,000

## Note 8. Long-Term Debt (Continued)

General Obligation Bonds: (Continued)

\$20,035,000, 2006 General Obligation Refunding Bond Series B due in annual installments of \$275,000 to \$2,295,000 through September 2026; plus interest at 4.00% to 5.00%	\$	19,190,000
\$55,660,000, 2006 "Double Barrel" General Obligation Public Utility Bonds due in annual installments of \$800,000 to \$3,030,000 through July 2036; plus interest at 3.50% to 5.00%		53,920,000
\$5,000,000, 2007 Bond Anticipation Note, principal due November 2012 with semi-annual interest only payments of \$84,750 through November 2012		5,000,000
\$29,380,000, 2009 Build America Bonds (BABS), due in annual installments of \$210,000 to \$1,300,000 through February 2039; plus interest at 1.60% to 6.31%		29,143,934
Revenue Bonds:		
\$11,000,000, VRA 1999 Utility System Revenue Bonds; due in semi-annual installments of \$391,534 through September 2020; including interest at 3.50%		6,831,307
\$23,265,000, 1997 Utility System Revenue Refunding Bonds; \$17,585,000 defeased March 2006, remaining balance due in annual installments of \$1,000,000 to \$1,045,000 through July 2010; plus interest at 5.00%		1,045,000
see'l are rat bross quaracture area to		130,459,947
Plus unamortized premiums, discounts and deferred losses, net		145,469
Total bonded debt	\$	130,605,416
	STOCK STOCK STOCK	

The Town also issues bonds where the Town pledges income derived from the acquired or constructed assets to pay debt service.

The Revenue Bonds constitute special obligations of the Town solely secured by a lien on and pledge of the net revenues of the water and sewer system. The revenue of the water and sewer system and the various special funds established by the bond covenants collateralizes the bonds. The covenants provide that the revenue of the system is to be used first to pay operating and maintenance expenses of the system and second to establish and maintain the revenue bond funds. Any remaining revenues may then be retained in a surplus account. The covenants also contain certain provisions, which require the Town to maintain revenues, as defined in the covenants of at least 1.25 times the annual debt service requirements. For fiscal year 2010, all revenue bond covenants were met.

The Double Barrel Bonds are secured by the Town's general obligation pledge as well as a pledge of utility revenues.

## NOTES TO FINANCIAL STATEMENTS

## Note 8. Long-Term Debt (Continued)

The Town refunded its 1998 general obligation refunding bonds and 1999 general obligation public improvement bonds to reduce its total debt service over the next eight years by approximately \$239,000 and to obtain an economic gain (difference between the present value of the debt service payments on the old and new debt) of approximately \$293,000.

In prior years, the Town refunded or defeased certain other general obligation debt by placing the proceeds of new bonds in escrow to repay the refunded or defeased debt. At June 30, 2010, \$9,790,000 of debt remained to be paid.

The allocation of debt to business-type and governmental activities net of premium, discount, and deferred loss is as follows:

Description Bond long-term debt:	 Business- Type Activities	 Governmental Activities	 Totals
1997 Utility revenue refunding 1999 VRA utility revenue 2000 Public improvement 2001 General obligation 2003 General obligation refunding 2003 General obligation 2005 General obligation 2006 General obligation 2006B General obligation 2007 Bond anticipation note 2009 BABS	\$ 1,045,000 6,831,307 816,720 - 101,085 - 53,920,000 2,184,975 - 6,689,593	\$ 2,463,280 2,920,323 243,915 874,383 7,910,000 - 17,005,025 5,000,000 22,454,341 58,871,267	\$ 1,045,000 6,831,307 3,280,000 2,920,323 345,000 874,383 7,910,000 53,920,000 19,190,000 5,000,000 29,143,934 130,459,947
Total bonds payable  Plus: unamortized premiums Less: deferred gains Accrued vacation Totals	\$ 71,588,680 800,018 (139,857) 485,671 72,734,512	\$ 1,307,376 (1,822,068) 1,821,954 60,178,529	\$ 2,107,394 (1,961,925) 2,307,625 132,913,041

The following is a summary of long-term liability activity of the Town for the year ended June 30, 2010:

	 Beginning Balance	 Additions	 Retirements	 Ending Balance	 Due Within One Year
Governmental Activities: Bonds payable Unamortized premiums Deferred gains Compensated absences	\$ 45,635,632 1,088,329 (674,746) 1,833,469	\$ 22,540,000 321,752 (1,280,352) 1,701,948	\$ (9,304,365) (102,705) 133,030 (1,713,463)	\$ 58,871,267 1,307,376 (1,822,068) 1,821,954	\$ 3,155,746 - - 1,570,953
Governmental activities long-term activities	\$ 47,882,684	\$ 23,283,348	\$ (10,987,503)	\$ 60,178,529	\$ 4,726,699

Business-type activities long-term liabilities

## NOTES TO FINANCIAL STATEMENTS

Note 8. Long-Term Debt (Continued)

Annual requirements to amortize long-term debt and related interest payments are as follows:

	Y	ear Ending		E	Bono	ded Obligati	ons		
	_	June 30,	_	Pr	inci	pal I	nter	est	
		2011		\$ 3,1	55,	746 \$ 2	,530	,901	
		2012					1 - V - Q	,059	
		2013		170070				7,789	
10 10		2014		75.080				0.034	
		2015		200	100			,425	
	- 3	2016-2020						,707	
		2021-2025		1,5 0,5 7 6				,848	
		2026-2030			10569-77	567		,247	
		Totals		\$ 58,8	-	CONTRACTOR OF THE PARTY OF THE	_	manufacture of the same of the	
		Beginning						Ending	Due Within
		Balance		Additions		Retirements		Balance	One Year
Business-type Activities:	0000				21.1				
Bonds payable	\$	68,624,580	S	6,840,000	\$	(3,875,900	) \$	71,588,680	\$ 2,944,722
Unamortized premiums		853,256		#1		(53,238	)	800,018	
Deferred gains		(276,522)				136,665		(139,857)	2
Compensated absences		522,114		472,679		(509,122	)	485,671	420,281

7,312,679 \$ (4,301,595) \$ 72,734,512 \$ 3,365,003

Annual requirements to amortize long-term debt are as follows:

69,723,428

\$

Year Ending		Bonded C	blig	ations
June 30,				
2011	\$	2,944,722	\$	3,033,751
2012	35.	2,918,391		2,952,394
2013		3,014,693		2,866,681
2014		3,080,559		2,769,958
2015		3,168,423		2,650,094
2016-2020		18,080,485		11,171,064
2020-2025		13,291,815		7,288,677
2026-2030		8,990,000		5,002,958
2031-2035		10,590,000		2,685,357
2036-2039		5,509,592		377,380
	\$	71,588,680	\$	40,798,314

The legal debt margin for the Town mandated by the Commonwealth of Virginia is \$567 million, which is computed based upon 10% of the assessed value on real estate subject to taxation less applicable bonded debt.

Note 9. Interfund Transfers

	General	Capital Projects	Total Transferred Out
Transfer from fund:			
Governmental activities: Irwin W. Uran Capital Projects Business-type activities:	\$ 372,938 24,500	\$ 131,428 -	\$ 504,366 24,500
Airport	202,764	25,755	228,519
Water and Sewer	1,790,786	182,547	 1,973,333
Total transferred in	\$ 2,390,988	\$ 339,730	\$ 2,730,718

The transfer from the Airport Fund to the General Fund is for general administrative services performed by the general government.

The transfer from the Airport Fund to the Capital Projects Fund is for project administrative services performed by the capital projects office.

The transfer from the Water and Sewer Fund to the General Fund is for general administrative services performed by the general government.

The transfer from the Water and Sewer Fund to the Capital Projects Fund is for project administrative services performed by the capital projects office.

The transfer from the Irwin W. Uran Fund to the Capital Projects Fund was to reimburse the Capital Projects Fund for cost associated with the CAD/RMS system.

The transfer from the Irwin W. Uran Fund to the General Fund was for qualifying expenditures for the police department, community outreach and playground.

The transfer from the Capital Projects Fund to the General Fund is to reimburse the General Fund for capital outlay expenditures.

## Note 10. Commitments and Contingent Liabilities

## Federal and State-Assisted Programs

The Town has received proceeds from several federal and state grant programs. Periodic audits of these grants are required and certain costs may be questioned as not being appropriate expenditures under the grant agreements. Such audits could result in the refund of grant monies to the grantor agencies. Management believes that any required refunds will be immaterial. Based on past experience, no provision has been made in the accompanying financial statements for the refund of grant monies.

At June 30, 2010, the Town was contractually obligated for \$5.2 million to complete various construction projects within the Town. The funds for these improvements are expected to come from net asset reserves, the issuance of debt and state funding.

#### Note 11. Irwin W. Uran Fund

Irwin W. Uran has donated funds to the Town for designated uses which are accounted for in a special revenue fund. The Town continues to expend funds in full compliance with the donor-designated uses.

## Note 12. Balch Library Fund

The County of Loudoun, Virginia, made a deed of gift and dedication in 1994 to the Town consisting of special revenue funds held and the real property referred to as Thomas Balch Library. The Town has complied with all restrictive covenants on the use of the funds and structures.

#### Note 13. Valeria Symington Fund

The estate of Valeria Symington has donated funds to the Town for designated uses which are accounted for in a special revenue fund. The Town continues to expend funds in full compliance with the donor-designated uses.

## Note 14. Virginia Bowie Fund

The estate of Virginia Bowie has donated funds to the Town for designated uses which are accounted for in a special revenue fund. The Town continues to expend funds in full compliance with the donor-designated uses.

## Note 15. Other Postemployment Benefits

**Plan Description**: The Town participates in the Retiree Healthcare and Life Insurance Benefit Programs which is a single employer benefit plan. Other postemployment benefits provided by the Town include Medicare health care benefits to retired employees and their dependents provided they satisfy one of the following requirements:

- General, Water and Sewer and Airport Employees: Age 65 with 5 or more years of service and retired under the Virginia Retirement System
- Police Officers and Firefighters: Age 60 (or more) and have 5 years (or more) of Creditable Service, is no longer in service as a Police Officer or Firefighter and retired under the Virginia Retirement System
- Medically disabled and totally and permanently unable to work

The Town also provides healthcare benefits to the survivors of deceased employees and retired members.

The OPEB Trust does not issue stand alone financial statements.

Funding Policy: The Town establishes employer contribution rates for plan participants and determines how the Town's contribution will be funded as part of the budgetary process each year. Employees retiring under the state retirement system with a minimum of 10 years of Town service shall be eligible for supplemental Medicare insurance, in compliance with all state and federal law. Employees who retire with 20 or more years, at least 15 but less than 20 years, and at least 10 but less than 15 years of service will pay 10%, 50% and 75%, respectively, of the monthly health insurance premiums and supplemental Medicare insurance. Retired employees participating in the plan shall pay all additional premiums for spouse or dependent coverage requested. Employees retiring prior to December 31, 2002, with 20 or more years of service have 100% of their monthly health insurance premiums and supplemental medicare insurance paid by the Town.

The Town will pay between 25% and 90% of the premium for retirees based on years of service.

**Annual OPEB cost and Net OPEB Obligation:** In 2010, the Town had an actuarial valuation of post employment benefits performed as of July 1, 2009. The annual cost of the OPEB under GASB Statement No. 45 is called the annual required contribution or ARC. The phase-in of full funding cost for OPEB benefits is \$900,281 and the annual benefit cost is \$1,424,005 for 2010. The percentage of the annual OPEB cost contributed is 63.22%.

GASB Statement No. 45 does not require pre-funding of the OPEB liability. The Town has elected not to pre-fund all of the OPEB liability at this time. The difference between the OPEB annual expense and cash payments for OPEB benefits is treated as a liability in the financial statements when the liability is not pre-funded. At June 30, 2010 the Town has recorded a liability of \$1,321,185 on the Statement of Net Assets and enterprise fund statements.

## Note 15. Other Postemployment Benefits (Continued)

The Town is required to contribute the ARC of the employer, an amount actuarially determined in accordance with the parameter of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an on-going basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The following table shows a calculation of the net OPEB obligation at June 30, 2010:

<b>⊞</b> 1		General	Water and Sewer	Airport	Total
ARC Interest on net OPEB	\$	1,094,812	\$ 309,877	\$ 15,631	\$ 1,420,320
obligation		33,224	10,067	569	43,860
Adjustment to ARC		(30,433)	(9,221)	(521)	(40,175)
Annual OPEB cost		1,097,603	310,723	15,679	1,424,005
Contributions made		(715,139)	(176,687)	(8,455)	(900,281)
Increase in net OPEB obligation	- 1	382,464	134,036	7,224	523,724
Net OPEB obligation, beginning of year		604,079	183,031	10,351	797,461
Net OPEB obligation, end of year	\$	986,543	\$ 317,067	\$ 17,575	\$ 1,321,185

#### Trend Information

Two-year trend information is as follows:

Fiscal Year Ended	Annual OPEB Costs	Percentage of Annual OPEB Cost Contributed	Net OPEB Obligation
June 30, 2010	\$ 1,424,005	63.22%	\$ 1,321,185
June 30, 2009	1,135,000	29.74%	797,461

**Funding Status and Funding Process**: As of July 1, 2009, the most recent actuarial valuation date, the plan was partially funded. The actuarial value of the assets was \$213,704 resulting in an unfunded actuarial accrued liability (UAAL) of \$12,782,499.

Actuarial valuations of an on-going plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality and healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revisions as actual results are compared with past expectations and new estimates are made for the future. The schedule of funding progress, presented in the required supplementary information following the notes to the financial statements, present trend information that shows whether the actuarial value of the plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

## NOTES TO FINANCIAL STATEMENTS

## Note 15. Other Postemployment Benefits (Continued)

The following table shows the funding progress for the Town.

Actuarial Valuation Date	Actuarial Value of Assets	Actuarial Accrued Liability	Unfunded Actuarial Accrued Liability	Funded Ratio	Annual Covered Payroll	Unfunded Actuarial Accrued Liability as a Percentage of Covered Payroll	
July 1, 2007	\$ -	\$ 11,225,000	\$ 11,225,000	0.00%	\$ 18,743,000	59.9%	
July 1, 2009	213,704	12,996,203	12,782,499	1.6%	20,939,368	61.0%	

Actuarial Methods and Assumptions: Projections of benefits for financial reporting purposes are based on the substantive plan (plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and the plan members at that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with long-term perspective of the calculations.

The 2009 actuarial valuation determined the OPEB liability based on the entry age normal cost method. The actuarial assumptions include a discount rate of 7.5%, salary increases comprised of a wage inflation component of 4.0% and a seniority and merit component of .5% and an ultimate healthcare and dental trend rate of 5.0%. The unfunded liability is amortized over a period of 30 years as a level percentage of payroll on an open basis.

#### Note 16. Defined Benefit Pension Plan

#### Plan Description

Name of Plan: Virginia Retirement System (VRS)

Identification of Plan: Agent and Cost-Sharing Multiple-Employer Defined Benefit Pension Plan

Administering Entity: Virginia Retirement System (System)

All full-time, salaried permanent employees of participating employers must participate in the VRS. Benefits vest after five years of service. Employees are eligible for an unreduced retirement benefit at age 65 with five years of service (age 60 for participating local law enforcement officers. firefighters and sheriffs) or at age 50 with at least 30 years of service if elected by the employer (age 50 with 25 years of service for participating local law enforcement officers, firefighters and sheriffs) payable monthly for life in an amount equal to 1.70% of their average final compensation (AFC) for each year of credited service (1.85% for sheriffs and, if the employer elects, for other employees in harzardous duty positions receiving enhanced benefits). Benefits are actuarially reduced for retirees who retire prior to becoming eligible for full retirement benefits. In addition, retirees qualify for annual cost-of-living adjustments (COLA) beginning in their second year of retirement. The COLA is limited to 5% per year. AFC is defined as the highest consecutive 36 months of reported compensation. Participating local law enforcement officers, firefighters and sheriffs may receive a monthly benefit supplement if they retire prior to age 65. The VRS also provides death and disability benefits. Title 51.1 of the Code of Virginia (1950), as amended, assigns the authority to establish and amend benefit provisions to the General Assembly of Virginia.

The System issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for VRS. A copy of that report may be downloaded from their website at <a href="http://www.varetire.org/pdf/publications/2009-annual-report.pdf">http://www.varetire.org/pdf/publications/2009-annual-report.pdf</a> or obtained by writing to the Systems Chief Financial Officer at P. O. Box 2500, Richmond, Virginia, 23218-2500.

## Funding Policy

Plan members are required by Title 51.1 of the *Code of Virginia* (1950), as amended, to contribute 5% of their annual reported salary to the VRS. The 5% member contribution has been assumed by the Town. In addition, the Town is required to contribute the remaining amounts necessary to fund its participation in the VRS using the actuarial basis specified by the *Code of Virginia* and approved by the VRS Board of Trustees. The Town's contribution rate for the fiscal year ended June 30, 2010 was 12.98% of annual covered payroll.

## Annual Pension Cost (APC)

For fiscal year 2010, the Town's annual pension cost of \$2,926,912 was equal to the Town's required and actual contributions.

## Note 16. Defined Benefit Pension Plan (Continued)

Three-year trend information for the Town is as follows:

_	Fiscal Year Ended	Annual Pension Cost (APC)		Percentage of APC Contributed	Net Pension Obligation		
	June 30, 2008	\$	3,063,744	100%	\$	-	
	June 30, 2009		2,895,360	100%		-	
	June 30, 2010		2,926,912	100%		-	

The required contribution was determined as part of the June 30, 2007 actuarial valuation using the entry age actuarial cost method. The actuarial assumptions at June 30, 2007 included (a) an investment rate of return (net of administrative expenses) of 7.50%, (b) projected salary increases ranging from 3.75% to 5.60% per year for general government employees and 3.50% to 4.75% for employees eligible for enhanced benefits available to law enforcement officers, firefighters, and sheriffs, and (c) a cost-of-living adjustment of 2.5% per year. Both the investment rate of return and the projected salary increases include an inflation component of 2.50%. The actuarial value of the Town's assets is equal to the modified market value of assets. This method uses techniques that smooth the effects of short-term volatility in the market value of assets over a five-year period. The Town's unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll on an open basis. The remaining amortization period at June 30, 2007 was 20 years.

## Funded Status and Funding Progress

As of June 30, 2009, the most recent actuarial valuation date, the plan was 86.96% funded. The actuarial accrued liability for benefits was \$53,958,657 and the actuarial value of assets was \$46,921,071 resulting in an unfunded actuarial accrued liability (UAAL) of \$7,037,587. The covered payroll (annual payroll of active employees covered by the plan) was \$22,550,312, and ratio of the UAAL to the covered payroll was 31.21%.

The Schedule of Funding Progress, presented as required supplementary information following the notes to the financial statements, presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

#### NOTES TO FINANCIAL STATEMENTS

#### Note 17. Risk Management

The Town is exposed to various risks of losses related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. To reduce insurance costs and the need for self-insurance, the Town has joined with other municipalities in the Commonwealth of Virginia in several public entity risk pools that operate as common risk management and insurance programs for member municipalities. Settled claims from these risks did not exceed coverage in the three most recent fiscal years.

The Town also has coverage with the Virginia Association of Counties (VACO) for workers' compensation. Each Association member jointly and severally agrees to assume, pay and discharge any liability. The Town pays VACO contributions and assessments based upon classifications and rates into a designated cash reserve fund out of which expenses of the Association and claims and awards are to be paid. In the case for both pools, if the event of a loss deficit and depletion of all available excess insurance, the pools may assess all members in the proportion which the premium of each bears to the total premiums of all members in the year in which such deficit occurs.

The Town participates in VACO, which is a public entity risk pool that provides commercial general liability, property, automobile, and other types of insurance coverage to Virginia localities.

#### Note 18. Operating Rental Income Lease

The Town leases various owned airport properties under non-cancelable operating leases. The leases provide for annual rental increases and pass-through of certain maintenance costs. The Town was contracted at June 30, 2010 with four significant leases, two expiring in June 2014, one in April 2018, and one in January 2026.

	Rental Income
\$	155,900
V.00 V.	155,900
	155,900
	161,579
	97,149
	337,950
	114,237
	11,424
\$	1,190,039
	\$

#### NOTES TO FINANCIAL STATEMENTS

#### Note 19. Pending GASB Statements

At June 30, 2010, the Governmental Accounting Standards Board (GASB) has issued the following statements not yet implemented by the Town. The statements which might impact the Town are as follows:

GASB Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions, establishes standards to enhance the usefulness of fund balance information by providing clearer fund balance classifications that comprise hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. Statement No. 54 will be effective for periods beginning after June 15, 2010.

GASB Statement No. 57, *OPEB Measurements by Agent Employers and Agent-Multiple Employer Plans*, establishes standards for the measurement and financial reporting of actuarially determined information by agent employers with individual-employer OPEB plans that have fewer than 100 total plan members and by the agent multiple-employer OPEB plans in which they participate. In addition, it clarifies requirements of Statements 43 and 45 related to the coordination of the timing and frequency of OPEB measurements by agent employers and the agent multiple-employer OPEB plans in which they participate. Statement No. 57 will be effective for periods beginning after June 15, 2011.

GASB Statement No. 59, Financial Instruments Omnibus, updates and improves existing standards regarding financial reporting and disclosure requirements of certain financial instruments and external investment pools. Statement No. 59 will be effective for periods beginning after June 15, 2010.

The Town has reviewed these statements and is in the process of determing the full effect these GASB Statements will have on its financial statements.





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#### SCHEDULE OF FUNDING PROGRESS - VIRGINIA RETIREMENT SYSTEM

Actuarial Valuation Date	Actuarial Value of Assets	Actuarial Accrued Liability	Unfunded Actuarial Accrued Liability	Funded Ratio	Covered Payroll	Unfunded Actuarial Accrued Liability as a Percentage of Covered Payroll
June 30, 2009	\$ 46,921,071	\$ 53,958,657	\$ 7,037,586	86.96%	\$22,550,312	31.21%
June 30, 2008	43,195,062	47,993,304	4,798,242	90.00%	21,321,818	22.50%
June 30, 2007	36,953,789	42,363,349	5,409,560	87.23%	20,408,444	26.51%

#### SCHEDULE OF FUNDING PROGRESS - OTHER POSTEMPLOYMENT BENEFITS

Actuarial Valuation Date	Α	Actuarial Value of ssets (AVA)	Actuarial Accrued Liability (AAL)	Unfunded Actuarial Accrued Liability	Funded Ratio	Covered Payroll	Unfunded Actuarial Accrued Liability as a Percentage of Covered Payroll
July 1, 2007	\$	-	\$ 11,225,000	\$ 11,225,000	0.00%	\$18,743,000	59.9%
July 1, 2009		213,704	12,996,203	12,782,499	1.6%	20,939,368	61.0%

#### SCHEDULE OF EMPLOYER CONTRIBUTIONS - OTHER POSTEMPLOYMENT BENEFITS

Fiscal Year Ended June 30,	(	Annual Required Contribution	Percentage Contributed
2009	\$	1,135,000	29.74%
2010		1,420,320	63.39%



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#### SUPPLEMENTARY STATEMENTS

#### NONMAJOR GOVERNMENTAL FUNDS

#### Special Revenue Funds

Special revenue funds are used to account for specific revenues that are legally restricted to expenditure for particular purposes.

Balch Library Fund - This fund is used to account for the donations and legally restricted revenues that are to be used to maintain the Balch Library.

Inwin W. Uran Fund - This fund is used to account for the private donations and interest revenue designated by the donor for specific purposes.

<u>Valeria Symington Fund</u> – This fund is used to account for the private donations and interest revenue designated by the donor for parks and recreation purposes.

<u>Virginia Bowie Fund</u> - This fund is used to account for the private donations and interest revenue designated by the donor for the Balch Library purposes.

Exhibit A-1

#### COMBINING BALANCE SHEET NONMAJOR GOVERNMENTAL FUNDS June 30, 2010

				Special	Rev	enue			Total
		Balch		rwin W.		Valeria	Virginia	Nonmajor	
		Library Uran		5	Symington	Bowie	Gov	ernmental	
		Fund		Fund		Fund	Fund		Funds
ASSETS									
Cash, cash equivalents, and temporary cash investments Accrued interest	\$	102,175 -	\$	220,240	\$	5,093,616 13,409	\$ 250,000 57	\$	5,666,031 13,466
Total assets	\$	102,175	\$	220,240	\$	5,107,025	\$ 250,057	\$	5,679,497
FUND BALANCES									
Fund balances: Unreserved, designated for future expenditures	_\$_	102,175	\$	220,240	\$	5,107,025	\$ 250,057	\$	5,679,497
Total fund balances	\$	102,175	\$	220,240	\$	5,107,025	\$ 250,057	\$	5,679,497

Exhibit A-2

## COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES NONMAJOR GOVERNMENTAL FUNDS Year Ended June 30, 2010

				Special F	Revenue			Total		
	Balch Library Fund		-	Irwin W Uran Fund	Valeria Symington Fund		Virginia Bowle Fund	Nonmajor Governmental Funds		
Revenues:										
Revenue from local sources:	4	2000	-	View	4 44.154	3	54		60 775	
Use of money and property	3	4,044	\$	1,520	\$ 27,495	5	57	\$	33,116	
Donations	-	- 0	_	-	5,000	-	250,000	_	255,000	
Total revenue	-	4,044		1,520	32,495		250,057		288,116	
Expenditures:										
Interest	_		_		169,500		-	_	169,500	
Total expenditures		_		-	169,500		~		169,500	
Other financing uses:										
Transfers out	-	-	_	(504,366)		_	-	_	(504,366	
Total other financing uses		4		(504,366)			*		(504,366	
Net change in fund balances		4,044		(502,846)	(137,005)		250,057		(385,750	
Fund balances, beginning	-	98,131		723,086	5,244,030		~		6,065,247	
Fund balances, ending	.\$	102,175	\$	220,240	\$ 5,107,025	S	250,057	s	5,679,407	



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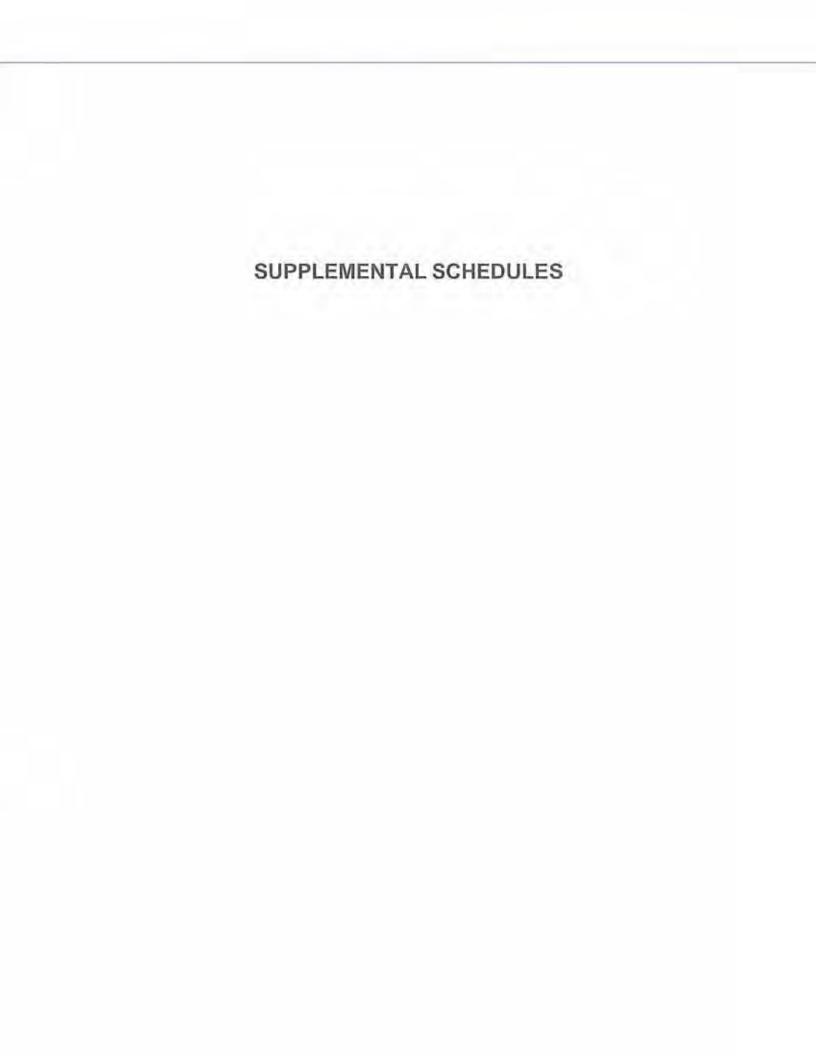


Exhibit B-1

#### GENERAL FUND COMPARATIVE BALANCE SHEETS June 30, 2010 (With Comparative Totals for 2009)

	2010	2009
ASSETS		
Cash, cash equivalents, and temporary cash investments	\$ 13,184,292	\$ 18,483,152
Receivables, net:	5 000 070	C 440 E0E
Property taxes, including penalties	5,868,670	6,113,535 127,768
Utility taxes	122,949	1,191,536
Local taxes	1,183,218	374,869
Accounts	446,149	110,311
Accrued interest	40,588	697,736
Advances to other funds	3,756,140	1,211,201
Due from other governments	1,843,625	
Restricted cash	36,285	 36,176
Total assets	\$ 26,481,916	\$ 28,346,284
LIABILITIES		
Accounts payable	\$ 1,118,881	\$ 878,373
Accrued payroll	1,457,238	1,593,377
Other accrued liabilities	114,182	69,906
Customer deposits and contingent charges	1,752,091	1,259,585
Deferred revenues	6,262,349	 6,546,231
Total liabilities	10,704,741	 10,347,472
FUND BALANCE		
B		
Reserved for: Advances to other funds	3,756,140	697,736
Law enforcement expenditures	32,228	32,228
Capital asset replacement	1,500,000	-
Revenue stabilization	1,400,000	1,400,000
Unreserved:		
Designated for encumbrances	559,742	880,254
Undesignated	8,529,065	 14,988,594
Total fund balance	15,777,175	17,998,812
Total liabilities and fund balance	\$ 26,481,916	\$ 28,346,284

GENERAL FUND Page 1
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL
Year Ended June 30, 2010

	Budgeted Amounts					Actual		ariance with inal Budget Over
		Original		Final		Amounts		(Under)
Revenue from local sources:						,,,,,		1,500,500
General property taxes:								
Real estate taxes:								
Current	- 3	10,976,140	5	10,976,140	S	10,333,950	\$	(642,190)
Delinquent		75,000	1	75,000		223,610	7	148,610
Personal property taxes:								
Current		1,520,000		1,520,000		1,151,366		(368,634)
Delinquent		60,000		60,000		319,238		259,238
Public service corporation taxes		175,000		175,000		226,721		51,721
Penalties and interest		100,000		100,000		108,576		8,576
Total general property taxes		12,906,140		12,906,140		12,363,461		(542,679)
WW. T. C. C.								
Other local taxes:		150 000		150 000		1 100 707		1 220 707
Otherstel		150,000		150,000		1,489,727		1,339,727
Daily rental Cable TV franchise		20,000		20,000		8,457		(11,543)
Action to the second		350,000		350,000		104,425		(245,575)
Meals		3,180,000		3,180,000		3,326,332		146,332
Bank franchise		600,000		600,000		763,421		163,421
Telecommunication		150,000		150,000		205,325		55,325
Cigarette		870,000		870,000		805,298		(64,702)
Sales and use		4,125,000		4,125,000		3,841,961		(283,039)
Business and occupational licenses		2,625,000		2,625,000		2,708,180		83,180
Motor vehicle licenses		710,000		710,000		781,127		71,127
Communication sales and use		2,645,000		2,645,000		2,265,108		(379,892)
Translent occupancy	1	800,000	-	800,000	_	567,223	-	(232,777)
Total other local taxes		16,225,000		16,225,000		16,865,584		641,584
Permits, fees and licenses:								
Zoning, subdivision and development fees		400,000		400,000		354,588		(45,412)
Permits	-	144		100		82,537		82,537
Total permits, fees and licenses		400,000		400,000		437,125		37,125
Fines and forfeitures:								
Police forfeiture						5,339		5,339
Traffic fines		320,000		320,000		300,255		(19,745)
Parking fines		75,000		75,000		96,570		21,570
Parking lines	-	75,000		15,000		30,370		Elpito
Total fines and forfeitures	_	395,000		395,000	-	402,164		7,164
Use of money and property:								
Interest		700,000		700,000		.55,862		(644,138)
Parking melers		70,000		70,000		59,632		(10,368)
Sales of surplus property		30,000		30,000		66,559		36,559
Parking facility revenues	-	125,000		125,000		100,190		(24,810)
Total use of money and property		925,000		925,000		282,243		(642,757)

GENERAL FUND
Page 2
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL
Year Ended June 30, 2010

		P. J. J.	1 0			Actual		Variance with Final Budget Over	
		Budgeted Original	Ar	Final		Amounts		(Under)	
Revenue from local sources: (Continued)		Original		1 111201		7 (110 41)10		<u> </u>	
Charges for services:									
Publications	\$	8,000	\$	8,000	\$	2,439	\$	(5,561)	
Fingerprinting		5,000	100	5,000		4,521		(479)	
Extradition		5,000		5,000		1,347		(3,653)	
Parks and recreation user fees		4,604,112		4,604,112		4,871,682		267,570	
Total charges for services	Language	4,622,112		4,622,112		4,879,989		257,877	
Contributions		5,000		5,000		7		(5,000)	
Miscellaneous		995,320		1,000,320	_	902,141		(98,179)	
Total revenues from local sources	_	36,473,572		36,478,572		36,133,707	-0-	(344,865)	
Intergovernmental:									
Revenue from the Commonwealth:									
Non-categorical aid:									
Motor vehicles tax		-				556		556	
Rental car tax		80,000		80,000		97,273		17,273	
Mobile home titling tax				4.5		515		515	
Personal property tax relief		1,450,000		1,450,000		1,468,941		18,941	
Other grants		25,000		25,000		7,126		(17,874)	
Total non-categorical aid	_	1,555,000		1,555,000		1,574,411		19,411	
Categorical aid:									
State fire programs funds		60,000		60,000		78,107		18,107	
Law enforcement assistance		917,240		917,240		869,679		(47,561)	
Highway maintenance		2,700,000		2,700,000		2,633,224		(66,776)	
Total categorical aid		3,677,240		3,677,240		3,581,010		(96,230)	
Total revenue from the Commonwealth		5,232,240		5,232,240		5,155,421		(76,819)	
Revenue from the federal government:									
Categorical aid:									
VA Commission for the arts		5,000		5,000		5,000			
Cops Technology Grant		-				(46,603)		(46,603)	
Gang officer		77,500		77,500		224,992		147,492	
Homeland security		=				12,605		12,605	
CDBG		-		2		23,606		23,606	
Violence Against Women		32,000		32,000		21,447		(10,553)	
Total revenue from									
the federal government		114,500		114,500		241,047	-	126,547	
Total intergovernmental		5,346,740		5,346,740		5,396,468		49,728	
Total revenues	-	41,820,312	1	41,825,312		41,530,175		(295,137)	
i oral revenues	-			212-11-11					

Exhibit B-2

Page 3
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL
Year Ended June 30, 2010

car Ended Salle 55, 2515		Budgeted Amounts				Actual		ariance with Inal Budget Over
		Original		Final		Amounts		(Under)
Other financing sources: Transfers in	s	2,515,958	\$	2,540,458	\$	2,390,988	5	(149,470)
Total other financing sources		2,515,958		2,540,458		2,390,988		(149,470)
Total General Fund revenue and other financing sources	S	44,336,270	S	44,365,770	\$	43,921,163	\$	(444,607)

Exhibit B-3
GENERAL FUND
Page 1
SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

Variance with

		Dudantos	JΛ	a unta				inal Budget Over
		Budgeted Original	I AII	Final	F:	xpenditures		(Under)
Legislative:		O T I I I I I						<u> </u>
Town council:								
Personal service	\$	61,900	\$	61,900	\$	60,822	\$	(1,078)
Contractual service		107,300		113,150		114,186		1,036
Materials and supplies		3,000		2,580		378		(2,202)
Contributions		736,065		755,215		755,051		(164)
Continuous charges		34,650		31,650		31,077		(573)
Total town council	•	942,915		964,495		961,514		(2,981)
Clerk of council:								
Personal service		132,760		132,760		134,908		2,148
Contractual service		6,400		6,400		3,994		(2,406)
Materials and supplies		2,300		2,300		2,371		71
Continuous charges		664		664		455		(209)
Total clerk of council		142,124		142,124		141,728		(396)
Total legislative		1,085,039		1,106,619		1,103,242		(3,377)
Executive:								
Town manager:								
Personal service		1,082,318		1,114,318		1,112,668		(1,650)
Contractual service		141,378		100,025		88,005		(12,020)
Materials and supplies		9,200		12,000		11,109		(891)
Claims and settlements		39,862		41,862		56,139		14,277
Continuous charges		4,600		4,928		3,033		(1,895)
Capital outlay		-		1,948		1,763		(185)
Total town manager		1,277,358		1,275,081		1,272,717		(2,364)
Public arts commission:								
Personal service		4,520		4,520		2,530		(1,990)
Contractual service		1,850		1,850		2,216		366
Materials and supplies		150		150				(150)
Total public arts commission		6,520		6,520		4,746	···-	(1,774)
Human resources:		400 050		460.050		450.070		(40.000\
Personal service		460,958		460,958		450,070		(10,888)
Contractual service		121,495		110,100		89,566		(20,534) (1,695)
Materials and supplies		5,750		5,750		4,055		, ,
Continuous charges		-		2,754		1,944		(810)
Total human resources		588,203		579,562		545,635		(55,527)

Exhibit B-3
GENERAL FUND
Page 2
SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

Executive (Continued) Information technology operations: Personal service Contractual service Materials and supplies Continuous charges Capital cultay Total Information technology operations Information technology commission:	\$	672,890 178,887 24,300 600 14,000 890,677	\$	672,890 280,826 29,964	S	680,932	9	(Under)
Information technology operations: Personal service Contractual service Materials and supplies Continuous charges Capital cullay Total information technology operations	\$	178,887 24,300 600 14,000	\$	280,826	\$	and the second second	0	3.0
Personal service Contractual service Materials and supplies Continuous charges Capital cullay Total Information technology operations	\$	178,887 24,300 600 14,000	\$	280,826	\$	and the second second	0	
Contractual service Materials and supplies Continuous charges Capital cullay Total Information technology operations	*	178,887 24,300 600 14,000	\$	280,826	\$	and the second second	5	
Materials and supplies Continuous charges Capital cultay Total Information technology operations	_	24,300 600 14,000				200 WAR	-	8,042
Continuous charges Capital cullay Total Information technology operations	=	600 14,000		29,964		266,340		(14,486)
Continuous charges Capital cullay Total Information technology operations	=	14,000				22,165		(7,799)
Capital cullay  Total Information technology operations	Z			661		182		(479)
Total Information technology operations	-	890,677		335,722		335,364		(358)
Information technology commission:				1,320,063		1,304,983		(15.080)
Personal service		4,520		4,520		4,192		(328)
Confractual service		1,900		1,900		-		(1,900)
Materials and supplies		100		100		-		(100)
Total information technology commission		6,520	Ξ	6,520		4,192		(2,328)
Economic development operations:								
Personal service		194,977		164,977		151,776		(13,201)
Contractual service		199,400		116,491		94,956		(21,535)
Materials and supplies		26,000		12,172		7,612		(4,560)
Continuous charges		500		399		266		(133)
Capital outlay				3,429		3,428		(1)
Total economic development operations		420,377		297,468		258,038		(39,430)
Economic development commission:								
Personal service		4,520		4,520		4,791		271
Contractual service		1,200		1,200		248		(952)
Total economia development commission		5,720		5,720		5,039		(681)
Non-departmental								
Salary savings		(180,000)				100		120
Total non-departmental	$\equiv$	(180,000)	_	-				_ ^
Total executive		3,015,375		3,490,934		3,395,350		(95,584)
Legal								
Town attorney:								
Personal service		341,467		345,467		349,530		4,063
Contractual service		62,520		73,149		24,145		(49,004)
Materials and supplies		4,800		3,400		2,854		(546)
Continuous charges		36,501		36,501		35,002		(1,499)
Capital oullay		4,164		1,564		308		(1,256)
Total town attorney and legal		449,452		460,081		411,839		(48,242)
Finance:								
Personal service		1,782,271		1,870,271		1,892,209		21,938
Contractual service		384,880		346,662		333,240		(13,422)
Materials and supplies		33,900		23,900		18,091		(5,809)
Continuous charges		146,496		120,463		115,465		(4,998)
Capital outlay		2,400		2,400		1,858		(542)
Total finance	-	2,349,947		2,363,696	-	2,360,863	_	(2,833)

Exhibit B-3
GENERAL FUND
Page 3
SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

Variance with

		Budgeted	l Am	nounts				nal Budget Over
		Original		Final	Έx	penditures		(Under)
Public Safety:								
Administrative support:								
Personal service	\$	951,788	\$	876,788	\$	842,426	\$	(34,362)
Contractual service		424,690		384,175		312,896		(71,279)
Materials and supplies		103,500		72,011		57,966		(14,045)
Continuous charges		148,142		156,965		137,716		(19,249)
Capital outlay		30,000		355,978		306,359		(49,619)
Total administrative support		1,658,120		1,845,917		1,657,363		(188,554)
Patrol operations:								•
Personal service		4,916,871		4,906,871		4,828,827		(78,044)
Contractual service		27,045		19,712		18,363		(1,349)
Materials and supplies		120,850		94,748		86,798		(7,950)
Claims and settlements		-		3,950		3,950		-
Capital outlay		18,300		59,227		59,089	· · · · · · · · · · · · · · · · · · ·	(138)
Total patrol operations		5,083,066		5,084,508		4,997,027		(87,481)
Criminal investigations:								
Personal service		1,306,290		1,306,290		1,368,782		62,492
Contractual service		28,155		26,534		13,575		(12,959)
Materials and supplies		16,187		14,869		8,746		(6,123)
Continuous charges		28,800		28,800		26,682		(2,118)
Capital outlay		6,090		21,067		11,369		(9,698)
Total criminal investigations		1,385,522		1,397,560	·	1,429,154		31,594
Community services:								
Personal service		1,262,537		1,257,537		1,299,369		41,832
Contractual service		13,030		13,004		7,441		(5,563)
Materials and supplies		24,010		24,657		21,682		(2,975)
Continuous charges		9,000		9,000		25,967		16,967
Capital outlay	Note the second	2,000		2,052		2,052		
Total community services	4	1,310,577		1,306,250		1,356,511		50,261
Information services:								
Personal service		1,214,925		1,194,925		1,197,086		2,161
Contractual service		153,848		153,848		99,256		(54,592)
Materials and supplies		12,400		12,400		3,633		(8,767)
Continuous charges		17,800		18,815		15,093		(3,722)
Capital outlay		33,000		93,791		321,228		227,437
Total information services		1,431,973		1,473,779		1,636,296		162,517

GENERAL FUND
Page 4
SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

		w/ d-5100		-Wat				arianca with inal Budget
	-	Original	Ar	Final	E	penditures		(Under)
Public Safety: (Continued)		Grigina	_	Cipal	LOA	pendidias	_	(Brider)
Cilizens' support team:								
Contractual service	S	1,060	\$	1,060	5	295	5	(765)
	4	1,545		1,273	4	594		(679)
Materials and supplies		2,200		2,200		1,590		(610)
Continuous charges		1,000		1,272		1,550		278
Capital outlay	-	5.805	-	5,805		4,029	-	(1,776)
Total citizens' support team	_	3,000	-	0,000		4,023		THEFT
Fire and rescue:								
Grants and contributions		60,000		60,000		60,000	Ų.	
Total fire and rescue		60,000		60,000		60,000		- 2
Total public safety		10,935,063		11,173,819		11,140,380		(33,439)
Public works								
Public works administration:								
Personal service		509,872		509,872		498,824		(11,048)
Contractual service		10,000		10,000		8,416		(1,584)
Carried Type The Annual State of the Carried State		3,100		3,273		2,265		(800,1)
Materials and supplies		1,000		1,000		1,200		(1,000)
Continuous charges		2,500		2,500		374		(2,126)
Capital outlay Public works administration	-	526,472	5	526,645		509,879		(16,766)
Engineering and inspections:		- W. W. Jan.				-		Vi wheel
Parsonal service		646,622		706,622		705,259		(1,363)
Contractual service		71,630		84,162		48,151		(36,011)
Materials and supplies		5,455		5,455		4,826		(629)
Continuous charges		4,000		5,215		3,759		(1,456)
Capital outlay		5,500		6,924		2,253		(4,671)
Total engineering and inspections	_	733,207		808,378		764,248		(44,130)
Streets and grounds maintenance:								
Personal service		2,237,846		2,352,846		2,333,802		(19,044)
Contractual service		1,188,765		1,286,538		1,201,029		(85,509)
Materials and supplies		235,535		239,416		216,642		(22,774)
Continuous charges		168,440		242,050		300,700		58,650
Capital outlay		11,300		51,575		138,254		86,679
Total streets and grounds maintenance		3,841,886		4,172,425		4,190,427		18,002
Building maintenance:								
Personal service		340,707		380,707		362,415		(18,292)
Contractual service		337,400		310,905		300,244		(10,661)
Materials and supplies		33,100		43,824		33,423		(10,401)
Continuous charges		173,460		182,340		168,511		(13,829)
Capital oullay		41,000	Sec.	91,543	-	80,817		(10,726)
Total building maintenance		925,667		1,009,319		945,410		(63,909)

GENERAL FUND
Page 5
SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

	 Budgeted	l Am			openditures		ariance with inal Budget Over (Under)
	 Original		Final		(penditures		(Orider)
Public works: (Continued)							
Fleet maintenance:	\$ 605,186	\$	605,186	\$	624,694	\$	19,508
Personal service	 35,650	Ψ	45,095	Ψ	42,475	Ψ	(2,620)
Contractual service	177,210		227,465		232,493		5,028
Materials and supplies	60,000		41,000		40,640		(360)
Claims and settlements	448,650		438,380		428,427		(9,953)
Continuous charges	440,000		7,100		6,266		(834)
Capital outlay  Total fleet maintenance	 1,326,696		1,364,226		1,374,995		10,769
,							
Refuse collection and recycling:	2,624,330		2,559,141		2,553,884		(5,257)
Contractual service	8,445		17,337		13,657		(3,680)
Materials and supplies	 2,632,775		2,576,478		2,567,541		(8,937)
Total refuse collection and recycling	 2,032,773		2,370,470		2,007,041		(0,501)
Street lighting:			- 40 004		004 890		(00.048)
Personal service	348,231		348,231		321,883		(26,348)
Contractual service	75,400		75,604		64,889		(10,715)
Materials and supplies	29,300		49,742		27,090		(22,652)
Claims and settlements	50,000		2,300		2,238		(62)
Continuous charges	435,419		435,419		402,167		(33,252)
Capital outlay	 11,500		103,974		77,956		(26,018)
Total street lighting	 949,850		1,015,270		896,223		(119,047)
Regional transportation:							
Grants and contributions	 207,335		207,335		207,335		-
Total regional transportation	207,335		207,335		207,335		-
Public works	 11,143,888		11,680,076		11,456,058		(224,018)
Parks and recreation:							
Parks and recreation administration:							
Personal service	341,781		341,781		363,250		21,469
Contractual service	28,500		37,290		22,200		(15,090)
Materials and supplies	6,500		6,500		3,435		(3,065)
Continuous charges	9,400		10,400		9,015		(1,385
Total parks and recreation administration	 386,181		395,971		397,900		1,929

Exhibit B-3
GENERAL FUND
Page 6
SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

		Budgeted	i An	nounts				eriance with Inal Budget Over
		Original	1.00	Final	E	kpenditures		(Under)
Parks and recreation: (Continued)						*		
Parks:								
Personal service	5	815,548	\$	875,548	\$	884,887	5	9,339
Contractual service		77,500		80,975		36,300		(44,675)
Materials and supplies		137,820		121,503		107,898		(13,605)
Continuous charges		138,570		138,570		134,617		(3,953)
Capital oullay		10,000		89,160		120,747		31,587
Total parks		1,179,438		1,305,756		1,284,449		(21,307)
Recreation programs administration								
Personal service		180,062		180,062		185,731		5,669
Confractual service		85,000		84,055		82,358		(1,697)
Materials and supplies		2,000		500		132		(368)
Total recreation programs administration		267,062		264,617		268,221		3,604
Ida Lee recreation center								
Personal service		1,203,663		1,203,663		1,208,055		4,392
Contractual service		295,425		317,939		317,202		(737)
Materials and supplies		62,100		70/107		69,409		(698)
Continuous charges		253,492		281,310		282,128		816
Capital oullay		6,500		72,969		72,969		4
Total Ida Lee recreation center		1,821,180		1,945,988		1,949,781		3,773
Fitness programs:								
Personal service		334,526		334,526		390,546		56,020
Contractual service		34,575		44,575		41,675		(2,900)
Materials and supplies		6,600		3,600		10,838		7,238
Total fitness programs	=	375,701		382,701		443,059		60,358
Community outreach:								
Personal service		206,448		208,448		166,909		(39,539)
Contractual service		15,800		20,595		17,464		(3,131)
Materials and supplies		6,500		5,500		6,139		539
Total community outreach		228,748		232,543		190,512		(42,031)
Aquatics:								
Personal service		1,045,828		1,160,828		1,161,054		226
Contractual service		8,095		9,975		10,821		546
Materials and supplies		46,130		49,823		48,525		(1,298)
Continuous charges				46.5		746		746
Total aquatics		1,100,053	1	1,220,626		1,221,146		520

GENERAL FUND
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SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

Variance with

		Budgeted	łΔm	ounts		,	ariance with inal Budget Over
		Original		Final	- Expenditures		(Under)
Parks and recreation: (Continued)							
Sport Programs:							
Personal service	\$	126,921	\$	126,921	\$	156,218	\$ 29,297
Contractual service		185		3,605		2,843	(762)
Materials and supplies		12,000		16,310		9,858	(6,452)
Continuous charges		-		540		480	 (60)
Total sport programs		139,106		147,376		169,399	22,023
Recreation classes:						457.040	40.400
Personal service		143,781		143,781		157,219	13,438
Contractual service		15,325		8,055		4,855	(3,200)
Materials and supplies	***	7,125		7,125		6,182	(943)
Total recreation classes		166,231		158,961		168,256	 9,295
Special events:		770 440		70 440		60.820	(9,319)
Personal service		79,149		79,149		69,830 178,795	(66,854)
Contractual service		213,560		245,649			(9,283)
Materials and supplies		48,879		42,976		33,693 600	(1,142)
Continuous charges		-		1,742		282,918	(86,598)
Total special events		341,588		369,516		202,910	 (60,000)
Tennis court complex:		220 445		406,415		400,555	(5,860)
Personal service		239,415		16,263		16,116	(147)
Contractual service		15,700		21,683		21,400	(283)
Materials and supplies		25,000		52,800		50,889	(1,911)
Continuous charges		62,000		2,254		1,127	(1,127)
Capital outlay		249.445		499,415		490,087	(9,328)
Total tennis court complex		342,115		433,413		+50,001	(0,020)
Camp programs:		400.085		100,285		94,529	(5,756)
Personal service		100,285		15,776		15,690	(86)
Contractual service		15,400		9,500		8,654	(846)
Materials and supplies		9,500		125,561		118,873	 (6,688)
Total camp programs		125,185		125,561		110,075	 (0,000)
Preschool childcare programs:		00.004		90,064		90,823	759
Personal service		90,064		1,757		1,330	(427)
Contractual service		2,400		4,403		3,471	(932)
Materials and supplies		3,500		96,224		95,624	(600)
Total preschool childcare programs		95,964		90,224		30,024	(000)

GENERAL FUND Page 8
SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

								ariance with Inal Budget
	_	Budgeted	An	Final	-	Server State of the		Over
Parks and recreation: (Continued)		Original	_	Final	E	rpenditures	-	(Under)
Outdoor pool								
Personal service	S	373,427	5	280,427	8	276,139	4	(4,288)
Contractual service		17,000	9	17,524	4	11,851	4	(5,673)
Materials and supplies		51,000		46,652		27,216		(19,436)
Continuous charges		44,000		44,000		19,201		(24,799)
Total outdoor pool	-	485,427	_	388,603		334,407	_	(54,196)
Total outdoor pool		460,421	_	300,003	-	204/401	_	(34,130)
Parks and recreation commission:								
Personal service		4,520		4,520		3,822		(698)
Total parks and recreation commission		4,520		4,520		3,822		(698)
, and plants (and ) (a) and (a) and (a)	_	11000		111001				377-07
Total parks and recreation	_	7,058,499	_	7,538,378		7,418,434		(119,944)
Library:								
Library operations:								
Personal service		421,272		371,272		366,606		(4,666)
Contractual service		38,588		41,338		35,453		(5,885)
Maferials and supplies		36,500		35,000		31,317		(3,683)
Continuous charges		25,089		24,381		18,302		(6,079)
Total library operations		521,449		471,991		451,678		(20,313)
Library advisory commission.								
Personal service		4,520		4,520		4,468		(52)
Contractual service		1,000		1,380		1,160		(220)
Materials and supplies		500		500		300		(200)
Total library advisory commission		6,020		6,400		5,928		(472)
Total library		527,469		478,391		457,606		(20,785)
330000				1101001		30, 100,00		(
Planning and zoning:								
Planning and zoning operations		5 10 75 10		Sept. 323		1 01 00 00		14.743
Personal service		1,433,226		1,574,226		1,597,367		23,141
Contractual service		140,290		88,760		44,666		(44,094)
Materials and supplies		9,780		12,453		10,246		(2,207)
Continuous charges		2,460		3,037		1,731		(1,306)
Capital outlay	- 20	2,300		23,800		9,653		(14,147)
Total planning and zoning operations	_	1,588,056	_	1,702,276	_	1,663,663		(38,613)
And the second section of the section of t								
Planning commission		wal name		man reserve		West Ward		400
Parsonal service		22,775		22,775		22,768		(7)
Contractual service		3,000		3,000		1,186		(1,814)
Materials and supplies		500		500	_	23	_	(477)
Total planning commission	-	26,275		26,275		23,977	_	(2,298)

GENERAL FUND
Page 9
SCHEDULE OF EXPENDITURES AND OTHER FINANCING USES - BUDGET AND ACTUAL
Year Ended June 30, 2010

		Budgeted	lΔn	nounts				riance with nal Budget Over
		Original	1 (**\1)	Final	E	cpenditures		(Under)
Planning and zoning: (Continued)		<u></u>				,		
Board of zoning appeals:								
Personal service	\$	3,230	\$	3,230	\$	-	\$	(3,230)
Contractual service		500		500				(500)
Total board of zoning appeals		3,730		3,730				(3,730)
Board of architectural review:						48.000		(2.026)
Personal service		22,775		22,775		18,839		(3,936)
Contractual service		2,000		2,915		590		(2,325)
Materials and supplies		500		4,000		231		(3,769)
Total board of architectural review		25,275		29,690		19,660		(10,030)
Tree commission:		4 500		4 500		4,037		(483)
Personal service		4,520		4,520				(2,626)
Contractual service		2,000		5,000	-	2,374		
Total tree commission		6,520		9,520		6,411		(3,109)
Environmental advisory commission:		4 500		4 520		2 295		(1,235)
Personal service		4,520		4,520		3,285		(2,285)
Contractual service		2,000		5,100		2,815 218		(282)
Materials and supplies	***	500		500				(3,802)
Total environmental advisory commission		7,020		10,120		6,318		(3,002)
Total planning and zoning		1,656,876	<u>-</u>	1,781,611		1,720,029		(61,582)
Plan review:						1 510 010		(20.453)
Personal service		1,659,296		1,549,296		1,516,843		(32,453)
Contractual service		152,089		198,453		148,167		(50,286)
Materials and supplies		10,000		9,845		5,259		(4,586)
Continuous charges		2,000		2,000		433		(1,567)
Capital outlay		10,500		11,371		8,982		(2,389)
Total plan review		1,833,885	<u> </u>	1,770,965		1,679,684		(91,281)
Debt service:						0.450.007		0.746
Principal		3,146,881		3,146,881		3,156,627		9,746
Interest and fiscal charges		1,985,235		1,853,235		1,842,688		(10,547)
Total debt service		5,132,116	<u> </u>	5,000,116		4,999,315		(801)
Total expenditures		45,187,609	)	46,844,686		46,142,800	}	(701,886)
Other financing uses:								(440)
Transfers out	** <del>-</del> -	10,000	)	440				(440)
Total other financing uses		10,000	)	440				(440)
Total General Fund expenditures and other financing uses	\$	45,197,609	9 (	\$ 46,845,1 <u>2</u> 6	\$ \$	46,142,800	) \$	(702,326)
alla ottlet ittimienia aar-								

## AIRPORT FUND COMPARATIVE STATEMENTS OF NET ASSETS June 30, 2010 (With Comparative Totals for 2009)

	2010	2009
ASSETS	45.15	4,500
Current Assets:		
Accounts receivable, net	\$ 133,796	\$ 137,214
Due from other governments	492,786	
Restricted cash	1,401,882	
Total current assets	2,028,464	201,612
Noncurrent Assets:		
Deferred charges	39,110	20,421
Capital assets:	35,110	20,72
Land	10,618,886	10,618,886
Buildings and improvements	8,903,752	
	1,625,527	
Equipment	5,903,731	
Hangars		
Runway	15,619,842	A
Construction in progress	648,309	
Less: accumulated depreciation and amortization	(8,864,642	(8,010,154
Total capital assets, not	34,455,405	32,495,040
Total noncurrent assets	34,494,515	32,515,461
Total assets	36,522,979	32,717,073
LIABILITIES		
Current Liabilities:		
Accounts payable	618,193	140,175
Unearned revenue	18,338	18,338
Accrued payroll	15,617	20,221
Accrued Interest	79,590	
Companied absences	12,817	
Retainage payable	128,288	
Advances from other funds	3,756,140	
Bonds payable	338,700	
	29,900	
Customer deposits and contingent charges	1,77,000	
Total current liabilities	4,997,583	2,382,944
Noncurrent Liabilities:		
Compensated absences	8,490	
Other postemployment benefits payable	17,575	10,351
Unearned revenue	130,784	130,784
Bonds payable	4,122,962	3,514,350
Total noncurrent liabilities	4,279,81	3,665,144
Total liabilities	9,277,394	5,048,088
NET ASSETS		
Invested in capital assets, net of related debt	31,395,620	28,783,797
Unrestricted (deficit)	(4,150,040	

Exhibit C-2

#### AIRPORT FUND COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS Year Ended June 30, 2010 (With Comparative Totals for 2009)

		2010		2009
Operating Revenues:				
Charges for services	\$	716,920	\$	920,322
Total operating revenues		716,920		920,322
Operating Expenses:				
Personal service		392,770		386,132
Contractual services		146,938		262,575
Depreciation and amortization		854,488		731,328
Materials and supplies		23,587		35,263
Continuous charges		86,709		100,249
Capital outlay		2,979		
Total operating expenses		1,507,471		1,515,547
Operating loss		(790,551)		(595,225)
Nonoperating Revenues (Expenses):				
Interest on investments		11,371		-
Interest and fiscal charges	<u> </u>	(202,313)		(183,113)
Total nonoperating expenses, net		(190,942)		(183,113)
Loss before contributions, grants and transfers		(981,493)		(778,338)
Capital grant revenue		1,282,262		1,618,548
Capital contributions		504,350		· -
Transfers out	<b>V</b>	(228,519)		(221,400)
Change in net assets		576,600		618,810
Net assets, beginning		26,668,985	2	6,050,175
Net assets, ending	\$	27,245,585	\$ 2	6,668,985

Exhibit C-3

#### AIRPORT FUND COMPARATIVE STATEMENTS OF CASH FLOWS Year Ended June 30, 2010 (With Comparative Totals for 2009)

		2010		2009
Cash Flows From Operating Activities: Receipts from customers Payments to suppliers for goods and services Payments to employees for services	s	722,068 (425,597) (389,725)	\$	939,859 (728,085) (372,861)
Net cash used in operating activities		(93,254)		(161,087)
Cash Flows From Noncapital and Related Financing Activities: Transfers out		(228,519)		(221,400)
Net cash used in noncapital and related financing activities		(228,519)		(221,400)
Cash Flows From Capital and Related Financing Activities: Capital grant revenue Advances from other funds Acquisition and construction of capital assets Interest and fiscal charges Proceeds from debt issuance Principal paid on bonds		853,874 1,908,297 (2,100,290) (202,802) 1,445,000 (191,795)		1,668,416 817,469 (1,728,129) (182,756) (192,513)
Net cash provided by capital and related financing activities	-	1,712,284		382,487
Cash Flows From Investing Activities: Interest on investments	_	11,371		140
Net cash provided by investing activities		11,371		4
Net change in cash and cash equivalents		1,401,882		+
Cash and Cash Equivalents Beginning	_			-
Ending	\$	1,401,882	\$	2
Reconciliation of operating loss to net cash used in operating activities:  Operating loss  Adjustments to reconcile operating loss  to net cash used in operating activities:	\$	(790,551)	\$	(595,225)
Depretation and amortization Changes in assets and liabilities:		854,488		731,328
Decrease (increase) in accounts receivable Increase (decrease) in:		3,418		(3,919)
Accounts payable Accrued liabilities Due to other funds		(143,974) 2,620 (21,410)		(285,205) 9,714
Unearned revenue Compensated absences Customer deposits and contingent charges		425 1,730		(18,338) 3,557 (2,999)
Net cash used in operating activities	\$	(93,254)	s	(161,087)
Supplemental Disclosure of Noncash Capital and Related Financing Activities. Capital assets acquired through incurrence of accounts and retainage payable	\$	714,563	\$	120,224
Repayment of debt via capital contribution	s	504,350	\$	

#### WATER AND SEWER FUND COMPARATIVE STATEMENTS OF NET ASSETS June 30, 2010 (With Comparative Totals for 2009)

Current Assets:   \$ 14,036,377   \$ 19,710,410     Accounts receivable, net   \$ 3,809,868   \$ 3,206,068     Inventory   \$ 266,278   \$ 298,305     Accrued inferest   \$ 44,926   \$ 68,190     Restricted cash   \$ 3,373,534   \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$			2010	2009
Cash, cash equivalents, and temporary cash investments         \$14,036,377         \$19,710,410           Accounts receivable, net Inventory         296,278         298,055           Accrued interest         44,926         66,190           Restricted cash         21,560,983         23,282,973           Noncurrent Assets:         21,560,983         23,282,973           Noncurrent Assets:         411,193         381,494           Capital assets:         1,586,356         1,586,356           Capital assets:         1,586,356         1,57,11,892           Capital assets and sewer plant         125,074,638         1,586,356           Water and sewer lines         93,272,752         88,658,150           Furniture, equipment and software         3,402,885         3,298,589           Construction in progress         378,206         5,252,510           Less: accumulated depreciation and amortization         (45,848,875)         (41,518,617)           Total capital assets, net         177,865,962         172,998,100           Total inoncurrent assets         178,277,160         173,367,594           Total applied         804,907         487,844           Accrued applied         334,457         380,770           Accrued applied         349,457         <	ASSETS		•	
Noncurrent Assets:   Deferred charges   411,198   381,494   Capital assets:   1,566,356	Cash, cash equivalents, and temporary cash investments Accounts receivable, net Inventory Accrued interest	\$	3,809,868 296,278 44,926	3,206,068 298,305
Deferred charges         411,198         381,494           Capital assets:         1,586,356         1,586,356           Water and sewer plant         125,074,638         115,711,592           Water and sewer lines         93,272,752         88,683,150           Furniture, equipment and software         3,402,885         3,295,809           Construction in progress         378,206         5,252,510           Less: accumulated depreciation and amortization         (45,848,875)         (41,518,617)           Total capital assets, net         177,865,962         172,986,100           Total noncurrent assets         178,277,160         173,367,594           Total assets         199,838,143         196,650,567           Current Liabilities:           Accounts payable         804,907         487,644           Accrued payroli         334,457         380,770           Accrued interest         1,409,981         1,348,672           Compensated absences         407,464         413,629           Retainage payable         2,606,022         2,513,419           Customer deposits and contingent charges         56,900         87,803           Total current liabilities         66,607,711         6,422,270           Noncurrent Liabilit	Total current assets		21,560,983	23,282,973
Land         1,586,356         1,586,356           Water and sewer plant         125,074,638         115,711,892           Water and sewer lines         93,272,752         86,658,150           Furniture, equipment and software         3,402,885         3,296,809           Construction in progress         378,206         5,252,510           Less: accumulated depreciation and amortization         (45,848,875)         (41,518,617)           Total capital assets, net         177,865,962         172,985,100           Total noncurrent assets         178,277,160         173,367,594           Total assets         199,838,143         196,650,567           LIABILITIES         2         407,464           Accounts payable         804,907         487,644           Accrued payroll         334,457         380,770           Accrued interest         1,409,981         1,348,672           Compensated absences         407,464         413,629           Retainage payable         2,606,022         2,513,419           Bonds payable         2,606,022         2,513,419           Customer deposits and contingent charges         851,480         1,093,283           Total current liabilities         56,900         87,603           Compensate	Deferred charges		411,198	381,494
Total noncurrent assets         178,277,160         173,367,594           Total assets         199,838,143         196,650,667           LIABILITIES           Current Liabilities:           Accounts payable         804,907         487,644           Accrued payroll         334,457         380,770           Accrued interest         1,409,981         1,348,672           Compensated absences         407,464         413,629           Retainage payable         193,400         184,853           Bonds payable         2,606,022         2,513,419           Customer deposits and contingent charges         851,480         1,093,283           Total current liabilities         6,607,711         6,422,270           Noncurrent Liabilities:         56,900         87,603           Other postemployment benefits payable         317,067         183,031           Bonds payable         65,181,157         62,976,652           Total noncurrent liabilities         65,555,124         63,247,286           Total liabilities         72,162,835         69,669,556           NET ASSETS           Invested in capital assets, net of related debt         113,452,317         107,496,029           Unrestricted         14,222,99	Land Water and sewer plant Water and sewer lines Furniture, equipment and software Construction in progress		125,074,638 93,272,752 3,402,885 378,206	115,711,892 88,658,150 3,295,809 5,252,510
Total assets         199,838,143         196,650,567           LIABILITIES           Current Liabilities:           Accounts payable         804,907         487,644           Accrued payroll         334,457         380,770           Accrued interest         1,409,981         1,348,672           Compensated absences         407,464         413,629           Retainage payable         193,400         184,853           Bonds payable         2,606,022         2,513,419           Customer deposits and contingent charges         851,480         1,093,283           Total current liabilities         6,607,711         6,422,270           Noncurrent Liabilities:         56,900         87,603           Other postemployment benefits payable         317,067         183,031           Bonds payable         65,181,157         62,976,652           Total noncurrent liabilities         65,555,124         63,247,286           Total liabilities         72,162,835         69,669,556           NET ASSETS           Invested in capital assets, net of related debt         113,452,317         107,496,029           Unrestricted         14,222,991         19,484,982	Total capital assets, net		177,865,962	172,986,100
LIABILITIES           Current Liabilities:         804,907         487,644           Accounts payable         334,457         380,770           Accrued interest         1,409,981         1,348,672           Compensated absences         407,464         413,629           Retainage payable         193,400         184,853           Bonds payable         2,606,022         2,513,419           Customer deposits and contingent charges         851,480         1,093,283           Total current liabilities         6,607,711         6,422,270           Noncurrent Liabilities:         56,900         87,603           Other postemployment benefits payable         317,067         183,031           Bonds payable         65,181,157         62,976,652           Total noncurrent liabilities         65,555,124         63,247,286           Total liabilities         72,162,835         69,669,556           NET ASSETS         Invested in capital assets, net of related debt         113,452,317         107,496,029           Unrestricted         14,222,991         19,484,982	Total noncurrent assets	<del></del>	178,277,160	173,367,594
Current Liabilities:       804,907       487,644         Accounts payable       334,457       380,770         Accrued interest       1,409,981       1,348,672         Compensated absences       407,464       413,629         Retainage payable       193,400       184,853         Bonds payable       2,606,022       2,513,419         Customer deposits and contingent charges       851,480       1,093,283         Total current liabilities       6,607,711       6,422,270         Noncurrent Liabilities:       56,900       87,603         Other postemployment benefits payable       317,067       183,031         Bonds payable       65,181,157       62,976,652         Total noncurrent liabilities       65,555,124       63,247,286         Total liabilities       72,162,835       69,689,556         NET ASSETS         Invested in capital assets, net of related debt       113,452,317       107,496,029         Unrestricted       14,222,991       19,484,982	Total assets		199,838,143	196,650,567
Accounts payable       804,907       487,644         Accrued payroll       334,457       380,770         Accrued interest       1,409,981       1,348,672         Compensated absences       407,464       413,629         Retainage payable       193,400       184,853         Bonds payable       2,606,022       2,513,419         Customer deposits and contingent charges       851,480       1,093,283         Total current liabilities       6,607,711       6,422,270         Noncurrent Liabilities:       56,900       87,603         Other postemployment benefits payable       317,067       183,031         Bonds payable       65,181,157       62,976,652         Total noncurrent liabilities       65,555,124       63,247,286         Total liabilities       72,162,835       69,669,556         NET ASSETS         Invested in capital assets, net of related debt       113,452,317       107,496,029         Unrestricted       14,222,991       19,484,982	LIABILITIES			
Noncurrent Liabilities:         56,900         87,603           Compensated absences         56,900         87,603           Other postemployment benefits payable         317,067         183,031           Bonds payable         65,181,157         62,976,652           Total noncurrent liabilities         65,555,124         63,247,286           Total liabilities         72,162,835         69,669,556           NET ASSETS           Invested in capital assets, net of related debt         113,452,317         107,496,029           Unrestricted         14,222,991         19,484,982	Accounts payable Accrued payroll Accrued interest Compensated absences Retainage payable Bonds payable		334,457 1,409,981 407,464 193,400 2,606,022	380,770 1,348,672 413,629 184,853 2,513,419
Compensated absences         56,900         87,603           Other postemployment benefits payable         317,067         183,031           Bonds payable         65,181,157         62,976,652           Total noncurrent liabilities         65,555,124         63,247,286           NET ASSETS           Invested in capital assets, net of related debt         113,452,317         107,496,029           Unrestricted         14,222,991         19,484,982	Total current liabilities	····	6,607,711	6,422,270
Total liabilities       72,162,835       69,669,556         NET ASSETS       Invested in capital assets, net of related debt       113,452,317       107,496,029         Unrestricted       14,222,991       19,484,982	Compensated absences Other postemployment benefits payable		317,067	183,031
NET ASSETS         Invested in capital assets, net of related debt       113,452,317       107,496,029         Unrestricted       14,222,991       19,484,982	Total noncurrent liabilities		65,555,124	63,247,286
Invested in capital assets, net of related debt       113,452,317       107,496,029         Unrestricted       14,222,991       19,484,982	Total liabilities		72,162,835	69,669,556
Unrestricted 14,222,991 19,484,982	NET ASSETS			
Total net assets \$ 127,675,308 \$ 126,981,011				
	Total net assets	\$	127,675,308	\$ 126,981,011

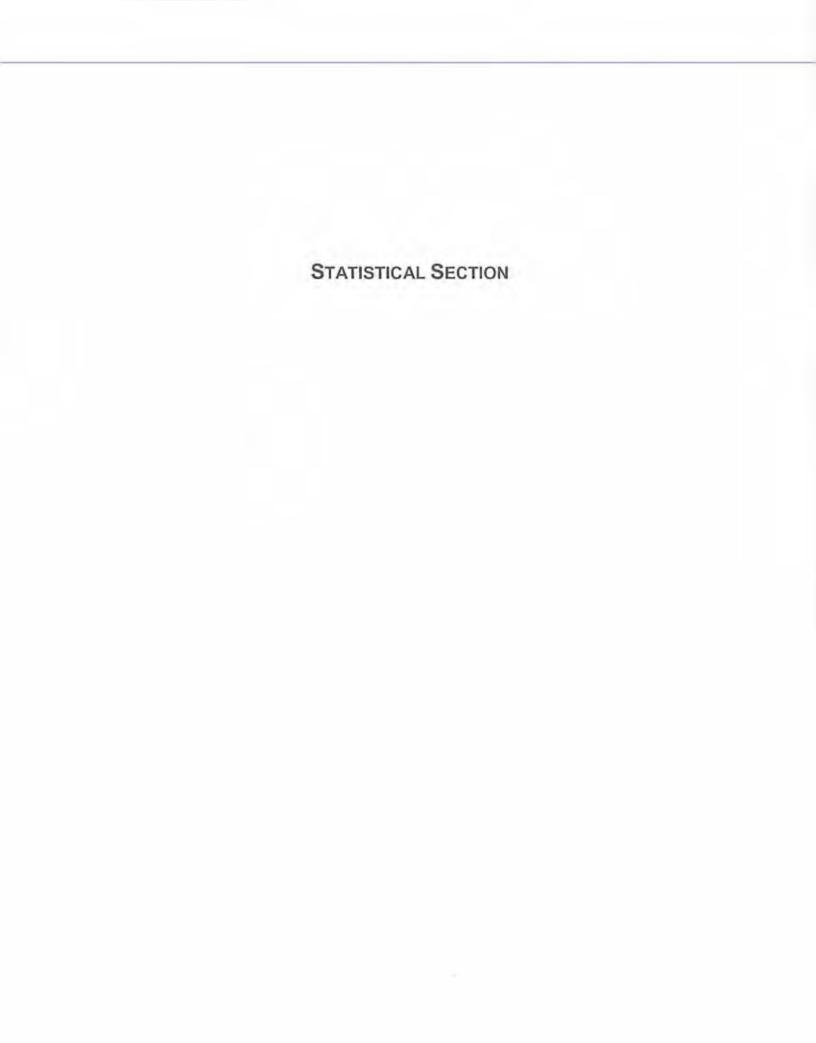
Exhibit C-5

#### WATER AND SEWER FUND COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS Year Ended June 30, 2010 (With Comparative Totals for 2009)

		2010	2009
Operating Revenues:			
Charges for services	\$	13,517,737 \$	12,701,071
Other		295,623	307,473
Total operating revenues		13,813,360	13,008,544
Operating Expenses:			
Personal service		7,031,954	6,990,877
Contractual services		666,270	675,443
Depreciation and amortization		4,358,923	4,267,596
Materials and supplies		1,153,682	1,095,748
Continuous charges		1,395,474	1,524,690
Claims and settlements		6,510	159,935
Capital putlay		24,315	157,383
Total operating expenses		14,637,128	14,871,672
Operating loss		(823,768)	(1,863,128)
Nonoperating Revenues (Expenses):			
Interest on investments		47,844	404,523
Interest and fiscal charges		(2,970,018)	(2,900,354)
Installation and connection charges		2,017,082	6,623,176
Total nonoperating expenses, net		(905,092)	4,127,345
Income (loss) before contributions, donations and transfers		(1,728,860)	2,264,217
Developer donated assets		3,882,336	2,702,094
Capital contributions		514,154	
Transfers out	_	(1,973,333)	(2,004,160
Change in net assets		694,297	2,962,151
Net assets, beginning		126,981,011	124,018,860
Net assets, ending	5	127,675,308 \$	126,981,011

#### WATER AND SEWER FUND COMPARATIVE STATEMENTS OF CASH FLOWS Year Ended June 30, 2010 (With Comparative Totals for 2009)

		2010		2009
Cash Flows From Operating Activities:				
Receipts from customers	\$	12,672,134	\$	12,842,938
Payments to suppliers for goods and services		(3,348,879)		(5,910,915)
Payments to employees for services		(6,981,097)		(6,758,874)
Other receipts		295,623		307,473
Net cash provided by operating activities		2,637,781		480,622
Cash Flows From Noncapital and Related Financing Activities:				
Transfers out		(1,973,333)		(2,004,160)
Net cash used in noncapital and related financing activities		(1,973,333)		(2,004,160)
Cash Flows From Capital and Related Financing Activities:				
Installation and connection charges		2,017,082		6,623,176
Acquisition and construction of capital assets		(4,925,986)		(5,056,766)
Interest and fiscal charges		(2,856,550)		(2,842,764)
Principal paid on bonds		(2,665,601)		(2,507,721)
Proceeds from debt issuance	,	5,395,000		
Net cash used in capital and related financing activities		(3,036,055)		(3,784,075)
Cash Flows From Investing Activities:				
Interest on investments		71,108		411,629
Net cash provided by investing activities		71,108		411,629
Net decrease in cash and cash equivalents		(2,300,499)		(4,895,984)
Cash and Cash Equivalents:				04.000.004
Beginning		19,710,410		24,606,394
Ending	\$	17,409,911	\$	19,710,410_
Reconciliation of operating loss to net cash provided by operating activities:				
Operating loss	\$	(823,768)	\$	(1,863,128)
Adjustments to reconcile operating loss to net				
cash provided by operating activities:				
Depreciation and amortization		4,358,923		4,267,596
Changes in assets and liabilities:		(*********		05.054
Decrease (increase) in accounts receivable		(603,800)		95,251
Increase (decrease) in:		(404.052)		(0.076.705)
Accounts payable		(104,653)		(2,276,795)
				184,662
Accrued liabilities		87,723		(20.024)
Inventory		2,027		(20,921)
Inventory Compensated absences		2,027 (36,868)		47,341
Inventory Compensated absences Customer deposits and contingent charges		2,027 (36,868) (241,803)	<u> </u>	47,341 46,616
Inventory Compensated absences	\$	2,027 (36,868)	\$	47,341
Inventory Compensated absences Customer deposits and contingent charges Net cash provided by operating activities  Supplemental Disclosure of Noncash Capital and Related Financing Activities:		2,027 (36,868) (241,803) 2,637,781		47,341 46,616 480,622
Inventory Compensated absences Customer deposits and contingent charges Net cash provided by operating activities	\$	2,027 (36,868) (241,803)	\$	47,341 46,616 480,622 3,194,406
Inventory Compensated absences Customer deposits and contingent charges Net cash provided by operating activities  Supplemental Disclosure of Noncash Capital and Related Financing Activities:		2,027 (36,868) (241,803) 2,637,781		47,341 46,616 480,622



### STATISTICAL SECTION CONTENTS

The statistical section of the Town's comprehensive annual financial report presents detailed information as a context for understanding what the information presented in the financial statements, note disclosures and required supplementary information say about the Town's overall financial health. This information has not been audited by the independent auditor.

Contents	Tables
Financial Trends  These tables contain trend information to help the reader understand how the Town's financial performance and well being have changed over time.	1 - 5
Revenue Capacity  These tables contain information to help the reader assess the Town's most significant local revenue sources, the property tax, as well as other revenue sources.	6 - 10
Debt Capacity  These tables present information to help the reader assess the affordability of the Town's current level of outstanding debt and the Town's ability to issue additional debt in the future.	11 - 14
Demographic and Economic Information  These tables offer demographic and economic indicators to help the reader understand the environment within which the Town's financial activities take place.	15 - 16
Operating Information  These tables contain service and infrastructure data to help the reader understand how the information in the Town's financial report relates to the services the Town provides and the activities it performs.	17 - 19

**Sources**: Unless otherwise noted, the information in these tables is derived from the comprehensive annual financial report for the relevant year. The Town implemented GASB 34 in fiscal year 2003; tables presenting government-wide information include information beginning in that year.

NET ASSETS BY COMPONENT Last Eight Fiscal Years (1) (accrual basis of accounting) (Unaudited)

				Fiscal Yea	Fiscal Year June 30,			
	2003	2004	2005	2006	2002	2008	5005	2010
Governmental activities: Invested in capital assets, net of related debt Restricted Unrestricted	\$ 92,944,622	\$ 105,984,731 42,535 16,771,086	\$ 115,237,862 54,245 28,123,822	\$ 130,206,071 54,245 32,303,535	\$ 136,614,229 9,905,713 26,195,217	\$ 149,797,357 53,499 35,468,057	\$ 162,651,222 32,228 21,508,860	\$ 219,777,450 32,228 17,659,597
Total governmental activities not assets	\$ 106,356,322	\$ 122,808,352	\$ 143,415,919	\$ 162,563,851	\$ 172,715,159	\$ 185,318,913	\$ 184,192,310	\$ 237,463,275
Business-type activities: Invested in capital assets, net of related debt Unrestricted	\$ 68,842,212	\$ 94,484,042	\$ 106,396,589	\$ 126,737,856 21,919,538	\$ 134,115.046	\$ 133,010,793	\$ 136,681,741	\$ 144,847,942
Total business-type activities net assets	\$ 130,378,567	\$ 138,106,023	\$ 145,507,478	\$ 148,657,394	\$ 149,465,449	\$ 150,069,035	\$ 153,649,996	\$ 154,920,893
Primary government: Invested in capital assets, net of related debt. Restricted Unrestricted	\$ 181,786,834 54,948,055	\$ 200,478,773 42,535 60,393,067	\$ 221,634,441 54,245 67,234,711	\$ 256,943,927 54,245 54,223,073	\$ 270,729,275 9,905,713 41,545,620	\$ 277,106,871 53,499 52,526,299	\$ 299,332,963 32,228 38,477,115	\$ 364,619,392 32,228 27,732,548
Total primary government net assets	\$ 236,734,889	\$ 260,914,375	\$ 288,923,397	\$ 311,221,245	\$ 311,221,245 \$ 322,180,608	\$ 329,686,669	\$ 337,842,306	\$ 392,384,168

### Note:

(1) This table reports financial information based on the accrual basis of accounting. The Town implemented GASB 34, the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated. pver time.

CHANGES IN NET ASSETS
Last Eight Fiscal Years (1)
(accrual basis of accounting)
(Unaudited)

\$ 231,213 \$ 266,719 \$ 416,924 \$ 1,164,044 \$ 1138,512 \$ 1,106,290 \$ 1,0 \$ 1,0 \$ 2,736,222 \$ 2772,493 \$ 4,102,665 \$ 4,372,185 \$ 33,515,21 \$ 1,641,144 \$ 1,138,512 \$ 1,106,290 \$ 1,0 \$					Fiscal Year June 30,	e 30,			
### section in the se	- Control of the Cont	2003	2004	2005	2006	2007	2008	2009	2010
State   Stat	(XX) (XX) (XX) (XX) (XX) (XX) (XX) (XX)								
\$ 201,213 \$ 286,719 \$ 418,248 \$ 1148,542 \$ 1,108,540 \$ 1,108,512 \$ 1,106,540 \$ 1,108,512 \$ 1,106,540 \$ 1,108,512 \$ 1,106,540 \$ 1,108,512 \$ 1,106,540 \$ 1,108,512 \$ 1,106,540 \$ 1,108,510 \$	Governmental activities:								
2776 2 7772 453 417,126 6 547,126 6 572,126 6	Legislative	231,213			1,164,044		1,106,290		\$ 1,108,873
1928-41   1284-14   1285,44   2855,644   1457,47   1285,444   1385,544   1457,47   1485,444   148	Executive	2,736,232	2,772,493	4,102,665	4,372,185	3,351,521	5,148,154	5,056,434	5,214,847
zoning         1,422,467         1,641,747         1,800,246         1,992,443         3,551,124         2,525,842         1,552,842         1,592,443         1,592,443         2,525,124         1,511,177         2,421,177         2,421,177         2,421,177         2,421,177         2,421,177         2,421,177         2,421,177         2,421,177         2,421,177         2,431,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,421,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2,441,177         2	Legal	193,460	192,841	278,430	385,981	390,433	388,672	375,101	423,836
Treewilden activities 1.854,568 1.806,200 1.925,438 1.895,599 2.141,1973 2.194,675 2.1	Planning and zoning	1,422,467	1,641,747	1,860,246	1,992,843	3,351,224	2,525,842	1,699,231	1,773,789
1,554,558   1,506,250   1,505,458   1,505,258   2,144,672   2,445,672   2,44	Dlan review				•	,		1,799,399	1,697,742
region delay 7 7109-28 7783-515 8,102-218 8,772-457 9,297,712 10, 29,277-12 10, 29,277	Finance	1.654.638	1,806,230	1,925,483	1,935,299	2,191,973	2,194,675	2,411,130	2,379,609
reation         4,986,387         4,946,786         5,25,178         5,698,649         6,198,000         7,418,423         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,43         7,418,44	Public safety	6,664,907	7,109,226	7,783,515	8,102,218	8,772,457	9,297,712	10,344,403	11,040,678
Signature   Sign	Darks and regreation	4.968.397	4.946.786	5.252.179	5,639,649	6,139,620	7,418,433	7,885,338	7,875,032
remental activities   9,481,451   10,5893,486   10,827,882   12,182,219   15,128,697   2174,556   22, 1786,567   14,5896,614   1,780,389   1,480,687   2174,556   21,28697   2174,556   21,28697   21,286,2764   21,28697   21,286,2764   21,286,286   21,	Raich Bhran	533,222	503.146	597,816	561,907	643,858	628,177	705,512	641,171
remnental activities         1,859,616         1,845,700         1,790,383         1,942,055         1,866,687         2,174,555         2,57,745,603         2,174,556         2,174,556         2,174,556         2,174,526         4,175,603,992         4,175,603,992         4,230,05,992         4,230,05,992         4,230,05,992         4,230,05,992         4,230,05,992         4,230,05,992         4,250,05,992         4,2	Date: Included by the control of the	9.481.451	10.593.496	10.627.982	12,182,219	15,129,697	11,515,670	14,366,433	15,021,938
ctivities:  ctivities:  1,277,756	Tubing works	1 859.616	1.845.700	1,790,383	1,942,055	1,896,697	2,174,525	2,052,703	2,438,740
the citytiles:    1,277,766	Total governmental activities	29,745,603	31,678,384	34,637,623	38,278,400	43,003,992	42,398,150	47,743,249	49,616,255
wer rices:  1,277,756 1,369,049 1,449,880 1,439,677 1,542,397 1,564,363 1,18,004,049 1,449,880 1,449,87 1,542,397 1,564,383 1,18,004,049 1,149,041 1,264,393 1,18,044,049 1,149,041 1,264,393 1,18,044,049 1,149,041 1,264,344 1,19,049 1,144,049 1,144,044 1,196,352 45,209,390 43,829,70 43,829,70 44,826,761 1,618,441 1,19,194 1,125,349 1,144,049 1,129,044 1,129,044 1,129,044 1,129,044 1,129,044 1,129,044 1,129,044 1,129,044 1,129,044 1,129,044 1,129,044 1,129,044 1,129,040 1,129,044 1,1	Business the activities								
wer roses-type activities:    12,084,939	Alroot	1,277,756	1,369,049	1,449,880	1,439,677	1,542,397	1,564,363	1,698,660	1,709,784
ress-type activities         13,362,749         13,531,546         14,191,086         17,386,761         16,618,461         18,019,698         19, cth/lines           crivities:         annument         43,108,352         45,209,330         48,828,709         55,645,181         59,822,453         60,417,848         67,784           ctivities:         services:         204,288         413,206         277,283         477,892         332,876         260,438         67,777           recreation         2,322,896         2,770,756         2,944,816         3,317,117         3,426,736         3,772,767         4,           ry         ks         ants and contributions:         3,317,117         3,426,736         3,772,767         4,           strain draining         1,142,060         862,441         1,053,679         1,291,841         1,291,841         1,291,841         1,291,841         1,291,841         1,291,841         1,291,841         1,291,841         1,291,841         1,435,698         2,478,332         2,700,608         1,906,536         2,117,122         2,201,562         2,478,532         2,700,608         1,906,536         2,117,122         2,201,562         2,478,538         2,478,598         2,478,598         2,478,598         2,478,598         2,478,698         2,478,698<	Water and sewer	12,084,993	12,162,497	12,741,206	15,927,084	15,076,064	16,455,335	17,772,026	17,607,146
retries:  204,288	Total business-type activities	13,362,749	13,531,546	14,191,086	17,366,761	16,618,461	18,019,698	19,470,686	19,316,930
ctivities:  activities:  activi	Total government	43,108,352	45,209,930	48,828,709	55,645,161	59,622,453	60,417,848	67,213,935	68,933,185
citivities: 204,288	Program revenue:								
19 204,286 413,206 277,283 477,892 332,876 260,438 266,971 297,076 282,206 413,979 422,635 334,960 2,332,896 2,770,756 2,944,816 3,317,117 3,426,736 3,772,767 4,55,865 192,257 398,304 260,551 431,453 217,220 158,446 1,142,060 862,441 1,053,679 1,291,841 1,253,886 1,282,416 1,111,142,060 5,586,049 1,763,768 1,906,536 2,117,122 2,201,552 2,476,332 2,710,000 2,686,049 1,778,780 1,906,536 2,117,122 2,201,552 2,476,332 2,710,000 1,268,640 1,3813,758 17,665,453 16,289,090 8,944,313 1,443,698 1,244,468 9,944,313 1,443,698	Governmental activities:								
204,288     413,206     277,283     417,892     332,876     200,438       2,332,896     2,770,756     2,944,816     3,317,117     3,426,736     3,772,767     4,5865       192,257     398,304     260,551     431,453     217,220     158,446       1,142,060     862,441     1,053,679     1,291,841     1,253,886     1,282,416     1,1       15,560     17,763,768     1,906,536     2,117,122     2,201,552     2,478,332     2,772,698       216,843     117,780     -     -     -     -     -       1,286,640     13,813,758     17,665,453     16,289,090     8,944,313     1,443,698       1,341,468     3,744,468     9,744,468     9,744,468     9,844,418	Charges for services:				į	0	000	0	000 000
2,632,896     2,770,756     2,944,816     3,317,117     3,426,736     3,34,960       5,865     192,257     398,304     260,551     431,453     217,220     158,446       1,142,060     862,441     1,053,679     1,291,841     1,253,886     1,282,416     1,       15,500     17,600     5,586,049     1,763,768     1,906,536     2,117,122     2,201,552     2,478,332     2,       216,843     117,780     -     -     -     -     -     -     -       1,286,640     13,813,758     17,665,453     16,289,090     8,944,313     1,443,698     9,744,468     9,744,468     9,744,468	Planning and zoning	204,288	413,206	277,283	477,892	332,876	260,438	488,100	707,210
2,332,896 2,770,756 2,944,816 3,317,117 3,426,736 3,772,700 4,5  192,257 398,304 260,551 431,453 217,220 158,446  1,142,060 862,441 1,053,679 1,291,841 1,253,886 1,282,416 1,7  15,500 17,60,536 2,117,122 2,201,552 2,478,332 2,2  216,843 117,780 - 100,000 1,7665,453 16,289,090 8,944,313 1,443,698 3,744,468 9,	Public safety	266,971	297,076	282,206	413,979	422,635	334,960	3/2,441	400,037
5,865 192,257 192,257 198,304 1,760,551 1,700 5,586,049 1,700 5,586,049 1,77,780 1,266,453 1,266,464 1,766,453 1,666,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,766,453 1,744,688 1,744,46	Parks and recreation	2,332,896	2,770,756	2,944,816	3,317,117	3,426,736	3,172,101	4,421,429	700,170,4
192,257 398,304 200,551 431,453 217,220 150,440 1,142,060 862,441 1,053,679 1,291,841 1,253,886 1,282,416 1,15,500 1,763,768 1,906,536 2,117,122 2,201,552 2,478,332 2,126,843 117,780 - 100,000 1,282,090 8,944,313 1,443,698 1,231,3758 1,731,369 1,743,698 1,743,698 1,743,698 1,743,698 1,743,698 1,744,688 9,	Balch library	5,865	1 6	1 1 0	1 7 70	- 2000	150 446	7 7 7 7 7 7 7	- 777
15,500 17,000 2,471 1,053,679 1,291,841 1,253,886 1,282,416 1,15,500 17,000 5,586,049 1,763,768 1,906,536 2,117,122 2,201,552 2,478,332 2,216,843 117,780 - 100,000 1,268,640 13,813,758 17,665,453 16,289,090 8,944,313 1,443,698 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,369 1,234,468 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448 1,344,448	Public works	192,25/	398,304	1.00,002	431,433	V22,112	100,440	100,001	F 2 → 1 1 1 1
1,142,060 862,441 1,053,679 1,291,841 1,253,886 1,282,416 1; 15,500 17,000 1,763,768 1,906,536 2,117,122 2,201,552 2,478,332 2,216,843 117,780 1,268,640 13,813,758 17,665,453 16,289,090 8,944,313 1,443,698 1,233,334 16,827,879 9,774,468 9,	Operating grants and contributions:								22 606
1,142,060 862,441 1,053,679 1,291,841 1,253,886 1,282,416 1,17,000 17,600 1,106,536 2,117,122 2,201,552 2,476,332 2,176,343 117,780 - 100,000 1,268,640 13,813,758 17,685,453 16,289,090 8,944,313 1,443,698 1,234,369 1,734,368 1,234,368 1,234,369 1,744,468 9,	Legislative	,	F	4	1	, 00	1 4	1	200,02
1,142,060 862,441 1,053,679 1,291,841 1,253,886 1,264,110 1, 15,500 17,000 1,006,536 2,117,122 2,201,552 2,476,332 2, 216,843 117,780 -	Planning and zoning	t		. !	1 (	78,001	114,01	* 00	1 467 000
15,500 17,000 5,586,049 1,763,768 1,906,536 2,117,122 2,201,552 2,476,332 2,225,586,049 117,780 100,000 1,268,640 13,813,758 17,665,453 16,289,090 8,944,313 1,443,698 1,289,090 1,343,849 16,827,879 9,744,468 9,	Public safety	1,142,060	862,441	1,053,679	1,291,841	1,253,886	1,282,416	1,107,204	1, 107,535
15,500 17,000	Parks and recreation						1	38,420	
5,586,049 1,763,768 1,906,536 2,117,122 2,201,552 2,478,332 2,216,843 117,780 - 100,000 - 1,268,640 13,813,758 17,665,453 16,289,090 8,944,313 1,443,698 11,243,698 1	Balch library	15,500	17,000	t	,	;		006,61	000,000
216,843 117,780	Public works	5,586,049	1,763,768	1,906,536	2,117,122	2,201,552	2,478,332	2,502,346	2,633,224
117,780	Capital grants and contributions:								
creation 1,268,640 13,813,758 17,665,453 16,289,090 8,944,313 1,443,698 1,443,688 1,443,698 1,44	Public safety	216,843	117,780	•	1				1 0
1,268,640 13,813,758 17,665,453 16,289,090 8,944,313 1,443,698 1,744,468 1,731,369 20,744,468	Balch library	•	,			4		•	250,000
1,268,640 13,1813,758 17,665,453 16,289,090 8,944,313 1,443,698 1,443,698 1,243,698 1,244,468 1,233,494 16,827,879 9,744,468	Parks and recreation	ı	100,000	,	ı	r	t i	1	000,5
11 221 369 27.879 9.744,468	Public works	1,268,640	13,813,758	17,665,453	16,289,090	8,944,313	1,443,698		860'/18'8G
1,120,120,120,120,120,120,120,120,120,12	Total governmental activities program revenue	11,231,369	20,554,089	24,390,524	24,338,494	16,827,879	9,744,468	9,029,433	090,029,89

TOWN OF LEESBURG, VIRGINIA

CHANGES IN NET ASSETS (CONTINUED)
Last Eight Fiscal Years (1)
(accrual basis of accounting)
(Unaudited)

		6006	1000	9000	Fiscal Year June 30,	June 30,	9008	9000	0000
		*COOK	enn-	2002	2000	7007	2002	2003	01030
Businesstype activities:									
Airport	69	848,521 \$	867,015	\$ 908,819	913,391	866,255 \$	977,572 \$	920,322 \$	716,920
Water and sewer		7,809,012	8,707,079	9,017,952	10,016,939	11,624,143	12,435,190	12,701,071	13,517,737
Operating grants and contributions:									And a land
Airport		7	1.		) ·		1 -		200,000
Water and sewar		Ü,		,	0				10.10
Almost		4 498 946	4 738 506	4 257 EGE	2 573 284	A27 C.A	507 621	1818 548	4 989 989
Water and sewer		12,118,022	11,635,342	10,788,837	5,910,107	3.683.638	5,472,516	9,325,270	5,899,418
Total business-type activities program revenues			22,946,033	22,073,113	20,358,721	16,611,550	19,037,981	24,565,211	22,434,841
Total government program revenues		33,433,270	43,500,122	48,463,637	44,707,215	33,438,429	28,782,449	33,594,644	91,055,401
Net (expense) revenue:									
Governmental activities			(11,124,295)	(10,247,099)	(13,939,906)	(26,176,113)	(32,653,682)	(38,713,816)	19,004,305
business-type activities		10 675 0601	19'414'40'	1,002,027	3,007,900	(10,811)	194 675 2007	143 540 5641	31 123 346
oral Boxes Illient liet expelled	1	(200000000)	(mantan ///)	(5,000,015)	(pust innin)	(20,000,000)	(monthson)	Tomor Since	Select Control of
General revenues and other changes in not assets;									
Governmental activities:									
General property		8,658,468	9,859,334	11,282,736	12,835,332	13,985,380	13,215,669	12,982,666	12,196,527
Communication sales and use		2,934,346	3,530,722	3,781,317	3,832,615	4,993,043	6,568,099	6,228,472	6,107,069
Meals			2,473,345	2,767,277	2,900,832	3,189,314	3,196,750	3,327,374	3,326,332
Business and occupational licenses		1,985,080	2,087,754	2,402,667	2,462,835	2,395,850	2,544,890	2,869,812	2,708,180
Utility		1,841,121	1,398,824	2,067,512	2,152,798	1,841,458	1,452,715	1,487,280	1,489,727
Cigarette		581,567	1,065,875	1,045,229	1,017,042	925,725	871,299	850,595	805,298
Other		1,953,258	2,143,587	1,977,744	2,465,589	2,377,995	2,106,535	2,187,760	2,429,978
Intergovernmental, other than grants.		1,382,750	1,558,771	1,538,060	1,857,873	1,586,492	1,543,813	1,556,515	1,567,285
Use of money and property		435,263	331,183	680,601	1,651,024	2,870,151	2,261,267	1,156,355	440,73
Miscellaneous		294,355	575,930	3,284,109	566,905	540,478	3,783,391	2,904,824	993,684
Transfers	1	1,813,548	1,943,000	1,891,465	1,645,295	1,821,537	2,009,729	2,226,560	2,201,852
Total governmental activities		24,025,395	27,578,325	32,418,717	33,087,838	36,327,421	39,556,157	37,587,213	34,266,660

CHANGES IN NET ASSETS (CONTINUED)
Last Eight Fiscal Years (1)
(accrual basis of accounting)
(Unaudited)

				Ť	Fiscal Year June 30,	0,			
		2003	2004	2005	2006	2007	2008	2009	2010
General revenues and other changes in net assets: (Continued)									
Business-type activities:									
Use of money and property	S	665,283	\$ 188,239	\$ 1,003,846 \$	\$ 1,182,818 \$	\$ 2,306,958	\$ 1,238,869	404,523	\$ 59,215
Miscellaneous		77,854	67,730	107,047	610,433	329,545	356,163	307,473	295,623
Transfers		(1,813,548)	(1,943,000)	(1,591,465)	(1,645,295)	(1,821,537)	(2,009,729)	(2,225,560)	(2,201,852)
Total business-type activities		(1,070,411)	(1,687,031)	(480,572)	147,956	814,966	(414,697)	(1,513,564)	(1,847,014)
Total primary government	'	22,954,984	25,889,294	31,938,145	33,235,794	37,142,387	39,141,460	36,073,649	32,419,646
-									:
Changes in net assets:			1		1	1	0000	00000	200 000
Governmental activities		5,511,161	16,452,030	22,171,618	19,147,932	10,151,308	0,902,475	(1,120,003)	09,77,0,900
Business-type activities		7,768,741	7,727,456	7,401,455	3,149,916	808,055	603,586	3,580,961	1,270,897
Total primary government	\$	13,279,902	\$ 24,179,486	\$ 29,573,073	\$ 22,297,848	13,279,902 \$ 24,179,486 \$ 29,573,073 \$ 22,297,848 \$ 10,959,363 \$		7,506,061 \$ 2,454,358 \$54,541,862	\$54,541,862

### Notes:

the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated (1) This table reports financial information based on the accrual basis of accounting. The Town implemented GASB 34, over time.

revenues. Numbers in a parentheses are net expenses indicating that expenses were greater than program revenues and, therefore, general function or program is supported with its own fees and program-specific grants versus its reliance upon funding from taxes and other general revenues were needed to finance that function or program. Numbers without parentheses are net revenues, demonstrating that program (2) Net (expense) revenue is the difference between the expenses and program revenues. This difference indicates the degree to which a revenues were more than sufficient to cover expenses.

PROGRAM REVENUES BY FUNCTION/PROGRAM Last Eight Fiscal Years (1) (accrual basis of accounting) (Unaudited)

					ш	iscal Ye	Fiscal Year June 30,						
Function/Program		2003	2004		2005	Si	2006	2002		2008	2009		2010
Sovemmental activities::													
Legislative	69		uş	100		u			69	,	69	×.	33,606
Plannin and zoning		204,288	413,206	200	277,283		477,892	361,537		273,849	351	351,994	262,270
Public safety		1,625,874	1,277,297	782	1,335,885	2	,705,820	1,676,521		1,617,378	1,479	479,645	1,575,385
Parks and recreation		2,332,896	2,870,756	756	2,944,816	m	3,317,117	3,426,736		3,772,767	4,526,854	5,854	4,876,682
Baich Ilbrary		21,365	124	000'2							#	15,500	255,000
Public works	H	7,046,946	15,975,830	330	19,832,540	18	18,837,665	11,363,085		4,080,476	2,655	2,655,440	61,627,617
Total governmental activities	1	11,231,369	20,554,089	989	24,390,524	24,	24,338,494	16,827,879		9,744,468	9,029	9,029,433	68,620,560
Susiness-fype activities:													100
Airport		2,274,867	2,603,612	312	2,266,324	4	4,441,675	1,303,769		1,130,275	2,538	2,538,870	2,503,532
Water and sewer	1	19,927,034	20,342,421	121	19,806,789	15	15,927,046	15,307,781		17,907,708	22,026,341	5,341	19,931,309
Total business-type activities		22,201,901	22,946,033	333	22,073,113	20	20,368,721	16,611,550		19,037,981	24,565,211	5,211	22,434,841
Total government	w	\$ 33,433,270	\$ 43,500,	122 \$	\$ 43,500,122 \$ 46,463,637	S 44	\$ 44,707,215	\$ 33,439,429	w	28,782,449	\$ 33,594,644	- 10	\$ 91,055,401

# Note:

(1) This table reports financial information based on the accrual basis of accounting. The Town implemented GASB 34, the new reporting standard, in fiscal year 2003. Therefore, ten years of data is not available but will be accumulated. over time.

# FUND BALANCES, GOVERNMENTAL FUNDS Last Ten Fiscal Years (modified accrual basis of accounting) (Unaudited)

		Fis	scal Year June 30,		
	2001	2002	2003	2004	2005
General Fund: Reserved Unreserved Total general fund	\$ 1,884,624 5,997,543 \$ 7,882,167	\$ 1,570,564 4,182,399 \$ 5,752,963	\$ 1,769,740 \$ 5,567,239 \$ 7,336,979 \$	2,455,054 7,964,324 10,419,378	\$ 2,674,514 9,612,504 \$ 12,287,018
All Other Governmental Funds: Unreserved, reported in: Capital projects fund Special revenue funds Total all other government funds	\$ 14,689,507 - \$ 14,689,507	\$ 13,795,035 - \$ 13,795,035	\$ 4,916,177 \$ 1,900,925 \$ 13,795,035 \$	5,917,608 1,430,704 7,348,312	\$ 12,831,551 3,971,380 \$ 16,802,931

		Fi	iscal Year June 3	30,	
	2006	2007	2008	2009	2010
General Fund: Reserved Unreserved Total general fund	\$ 2,037,545 13,609,805 \$ 15,647,350	\$ 1,591,499 15,726,628 \$ 17,318,127	\$ 2,232,532 14,675,549 \$ 16,908,081	\$ 2,129,964 15,868,848 \$ 17,998,812	\$ 6,688,368 9,088,807 \$ 15,777,175
All Other Governmental Funds: Unreserved, reported in: Capital projects funds Special revenue funds Total all other government funds	\$ 14,101,892 3,960,862 \$ 18,062,754	\$ 15,688,090 4,088,949 \$ 19,777,039	\$ 13,684,106 6,697,221 \$ 20,381,327	\$ 17,946 6,065,247 \$ 6,083,193	\$ 12,939,512 5,679,497 \$ 18,619,009

<sup>(1)</sup> In fiscal year 2003, the Irwin W. Uran Trust Fund and Balch Library Fund were reclassified from fiduciary funds to special revenue fund types. This reclassification was done due to the adoption of GASB 34. Therefore, for the years 2001 through 2003, those funds are not reflected in this table.

# CHANGES IN FUND BALANCE, GOVERNMENTAL FUNDS Last Ten Fiscal Years (modified accrual basis of accounting) (Unaudited)

						l Ye	er
	2001		2002		2003		2004
	L-12/17/2						100
5		S		S		\$	9,936,500
			9,409,649				13,300,107
	3,577,845		2,835,808		3,049,254		804,774
	171,232		193,034		246,496		295,941
			810.224		461,603		331,183
			the second secon				2,778,627
	Trittiee.		(dependent		-incolor.		
	193 618		527.948		519.356		575,930
	The second second						6,226,911
	CONTRACTOR OF THE PARTY OF THE	_		_			34,249,973
	174,184		215,002		231,213		267,332
	2.244,332		2,218,957		2,441,878		2,477,650
							192,706
					the state of the s		1,616,587
	rined and		1,100,000		114201001		1,1110,1201
	1 200 499		1 252 970		1 820 912		1,796,403
							7 4 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
							6,858,428
							4,471,020
							314,349
	5,770,805				7,700,347		8,617,698
	1,501,263		636,178		9		-
	4,037,136		11,436,646		7,491,861		2,883,035
	1,809,214		2,233,343		4,825,475		2,674,443
			The state of the s				1,784,228
	28,100,877	Ξ	38,260,797		39,377,807		33,953,879
	and of the a		unicipal en W		Acres a Service		Character
-	(3,704,356)		(9,229,554)		(9,268,484)		298,094
	6.421.403				14.050.077		2,716,900
					The second section of the second second		(773,900
					( intensional		Ji i satana
	16/000/00				5 606 64B		4,008,329
			7		The second of the second of the		
	-		-				(2,633,814
_	-	_	-	_	248,788		4
-	14,384,995		1.5		1,888,759		3,317,515
S	10,680,639	s	(9,229,554)	8	(7,379,725)	S	3,613,609
\$	3,318,085	\$	4,476,449	5	6,928,527	\$	4,458,671
S	28,100,877	S	38,260,797	5	39,377,807	S	33,953,879
_	(541,965)		(7,151,971)		(7,111,053)		(3,150,882
S	27,558,912	S	31,108,826	5	32,266,754	8	30,802,997
_							
-							
	s	\$ 7,192,395 7,914,848 3,577,845 171,232 1,073,941 1,411,357 193,618 2,861,285 24,396,521 174,184 2,244,332 180,051 1,026,468 1,300,488 5,140,524 3,124,184 283,357 5,770,805 1,501,263 4,037,136 1,809,214 1,508,871 28,100,877 (3,704,356) 6,421,403 (4,975,368) 12,938,960 14,384,995 \$ 10,680,639 \$ 3,318,085 \$ 28,100,877 (541,965)	\$ 7,192,395 \$ 7,914,848 3,577,845 171,232 1,073,941 1,411,357 193,618 2,861,285 24,396,521 174,184 2,244,332 180,051 1,026,468 1,300,488 5,140,524 3,124,184 283,357 5,770,805 1,501,263 4,037,135 1,809,214 1,508,871 28,100,877 (3,704,356) (3,704,356) (3,704,356) (4,975,368) 12,938,960 14,384,995 \$ 10,580,639 \$ \$ 3,318,085 \$ \$ 28,100,877 \$ (541,965)	\$ 7,192,395 \$ 7,370,961 7,914,848 9,409,649 3,577,845 2,836,808 171,232 193,034 1,073,941 810,224 1,411,357 1,513,834 193,618 527,948 2,861,285 6,369,785 24,396,521 29,031,243 174,184 215,002 2,244,332 2,218,957 180,051 208,859 1,026,468 1,185,866 1,300,488 1,353,870 5,140,524 5,534,672 3,124,184 3,373,971 283,357 323,143 5,770,805 7,297,184 1,501,263 636,178 4,037,136 11,436,646 1,809,214 2,233,343 1,508,871 2,243,106 28,100,877 38,260,797 (3,704,356) (9,229,554) \$ 10,680,639 \$ (9,229,554) \$ 28,100,877 \$ 38,260,797 (3,704,356) (9,229,554)	\$ 7,192,395 \$ 7,370,961 \$ 7,914,848 9,409,649 3,577,845 2,835,808 171,232 193,034 1,073,941 810,224 1,411,357 1,513,834 193,618 527,948 2,861,285 6,369,785 24,396,521 29,031,243 174,184 215,002 2,244,332 2,218,957 180,051 208,859 1,026,468 1,185,866 1,309,488 1,353,870 5,140,524 5,534,672 3,124,184 3,373,971 283,357 323,143 5,770,805 7,297,184 1,501,263 636,178 4,037,136 11,436,646 1,809,214 2,233,343 1,508,871 2,243,106 28,100,877 38,260,797 (3,704,356) (9,229,554) 8 \$ 3,318,085 \$ 4,476,449 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ 28,100,877 \$ 38,260,797 \$ 14,384,995 \$ 10,680,639 \$ (9,229,554) \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ 33,318,085 \$ 4,476,449 \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 28,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 3,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 3,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ (9,229,554) \$ \$ \$ 3,100,877 \$ 38,260,797 \$ \$ 10,680,639 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,680,639 \$ 10,715,971 \$ 10,715,971 \$ 10,715,971 \$ 10,715,971 \$ 10,715,971 \$ 10,715,971 \$ 10,715,971 \$ 10,715,971	\$ 7,192,395 \$ 7,370,861 \$ 8,722,873 7,914,848 9,409,649 8,784,696 3,577,845 2,835,808 3,049,254 171,232 193,034 246,496 1,073,941 810,224 461,603 1,411,357 1,513,834 2,336,501 193,618 527,948 519,356 2,861,285 6,369,785 5,988,544 24,396,521 29,031,243 30,109,323  174,184 215,002 231,213 2,244,332 2,218,957 2,441,878 180,051 208,859 187,628 1,026,468 1,185,866 1,429,837 1,300,488 1,353,870 1,630,812 5,140,524 5,534,672 6,851,092 3,124,184 3,373,971 4,137,677 283,357 323,143 346,935 5,770,805 7,297,184 7,700,347 1,501,263 636,178 4,037,136 11,436,646 7,491,861 1,809,214 2,233,343 4,825,475 1,508,871 2,243,106 2,103,052 28,100,877 38,260,797 39,377,807  (3,704,356) (9,229,554) (9,268,484)  6,421,403 - 14,050,077 (4,975,368) - 5,606,510 (3,704,356) (9,229,554) (9,268,484)  6,421,403 - 14,050,077 (4,975,368) - 5,606,510 (5,780,087) - 248,788  14,384,995 - 5,606,510 (5,780,087) \$ 10,680,639 \$ (9,229,554) \$ (7,379,725)	\$ 7,192,395 \$ 7,370,961 \$ 8,722,873 \$ 7,914,848 9,409,649 8,784,696 3,577,845 2,836,808 3,049,254 171,232 193,034 246,496 1,073,941 810,224 461,603 1,411,357 1,513,834 2,336,501 193,618 527,948 519,356 2,861,285 6,369,785 5,988,544 24,396,521 29,031,243 30,109,323 174,184 215,002 231,213 2,244,332 2,218,957 2,441,878 180,051 208,859 187,628 1,026,468 1,185,866 1,429,837 1,300,488 1,353,870 1,630,812 5,140,524 5,534,672 6,851,092 3,124,184 3,373,971 4,137,677 283,357 323,143 346,935 5,770,805 7,297,184 7,700,347 1,501,263 636,178 4,037,136 11,436,646 7,491,861 1,809,214 2,233,343 4,825,475 1,508,871 2,243,106 2,103,052 28,100,877 38,260,797 39,377,807 (4,975,368) 12,938,960 5,606,510 (5,780,087) 248,789 14,384,995 1,888,759 \$ 10,680,639 \$ (9,229,554) \$ (7,379,725) \$ 3 3,318,085 \$ 4,476,449 \$ 6,928,527 \$ \$ 28,100,877 \$ 38,260,797 \$ 39,377,807 \$ 34,384,995 1,888,759 \$ 10,680,639 \$ (9,229,554) \$ (7,379,725) \$

Table 5 Page 1

	June	30									
	2005		2006		2007		2008		2009		2010
<b>ሰ</b>	11 202 679	\$	13,056,041	\$	13,527,146	\$	13,417,267	\$	12,922,835	\$	12,363,461
\$	11,282,678 14,041,746	Ψ	14,831,709	Ψ	15,723,383	Ψ	16,742,288	Ψ	16,761,293	*	16,866,584
	528,334		904,354		544,017		413,676		500,858		437,125
	276,772		408,909		414,413		326,047		364,573		402,164
	680,601		1,651,024		2,670,151		2,261,267		1,156,355		440,731
	2,959,750		3,327,178		3,441,037		3,786,888		4,439,527		4,879,989
	-		-		-				18,500		2,139,318
	3,284,109		566,905		540,478		3,783,391		2,902,824		993,681
	6,050,709		9,985,690		6,316,664		6,761,670		5,264,490		9,170,344
	39,104,699		44,731,810		43,177,289		47,492,494		44,331,255		47,693,397
	416,139		1,160,599		1,136,512		1,106,290		1,039,363		1,103,242
	3,801,866		4,047,661		3,037,734		3,406,632		3,543,409		3,395,350
	299,025		379,431		387,754		400,430		364,257		411,839
	1,808,797		1,929,431		2,430,327		2,393,972		1,541,570		1,720,029
	-		-						1,757,767		1,679,684
	1,880,370		1,929,461		2,231,605		2,341,358		2,388,845		2,360,863
	7,626,031		7,920,259		8,810,930		9,623,503		10,186,786		11,140,380
	4,820,263		5,174,870		5,881,329		6,557,497		7,065,803		7,418,434
	456,790		389,536		469,278		488,190		517,850		457,606
	8,732,078		9,889,450		10,862,879		11,367,908		11,377,958		11,456,058
	2,461,344		4,398,391		9,327,869		- 11,259,727		14,724,486		8,458,203
	0 070 046		2,675,299		2,969,395		3,224,456		3,207,919		3,156,627
	2,873,315 1,930,130		1,862,562		2,000,143		2,138,018		2,048,205		2,256,417
	37,106,148		41,756,950		49,545,755		54,307,981		59,764,218		55,014,732
_	37,100,140		71,700,000		1010101100		- 1,,				
	1 000 EE1		2.074.980		(6,368,466)		(6,815,487)		(15,432,963)		(7,321,335)
	1,998,551		2,974,860		(0,000,400)		(0,010,107)		(10)102,000/		
					0.050.000		0.000.700		2 007 092		2,730,718
	2,446,596		2,208,225		3,359,800		3,660,720		2,887,982		(528,866)
	(855,131)		(562,930)		(1,538,263)		(1,650,991)		(662,422)		22,540,000
	9,190,000		**		17,850,025		5,000,000		-		
	-		-		1,103,977		-		_		(7,428,090)
	400.004		-		·(11,022,011)		-		_		321,752
	106,294								*****		021,102
	10,887,759		1,645,295		9,753,528		7,009,729		2,225,560		17,635,514
\$	12,886,310	\$	4,620,155	\$	3,385,062	\$	194,242	\$	(13,207,403)	\$	10,314,179
Ψ	12,000,010	Ψ.	1,020,100			<u> </u>					
					1 000 700	•	E 000 474	ıtı	E 0E0 404	æ	E //12 D//4
\$_	4,803,445	\$	4,537,861	\$	4,969,538	\$	5,362,474	\$	5,256,124	\$	5,413,044
\$	37,106,148	\$	41,756,950	\$	49,545,755	\$	54,307,981	\$		\$	
_	(3,159,233)		(4,890,383)		(7,762,053)		(13,349,968)		(14,847,451)		(8,290,088)
æ	33 046 045	\$	36,866,567	\$	41,783,702	\$	40,958,013	\$	44,916,767	\$	46,724,644
\$	33,946,915	Ф	30,000,307	φ	-11,100,102	Ψ	10,000,010	Ψ	,	Ψ	
_	14.15%		12.31%		11.89%		13.09%		11.70%		11.58%
		_									

Table 5 Page 2

CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS (CONTINUED)
Last Ten Fiscal Years
(modified accrual basis of accounting)
(Unaudited)

- (1) For the years 2001 through 2003, the amount used for capital oullay was obtained from the increase to the General Fixed Asset Account Group, which is no longer used under the new reporting model. For fiscal years 2004 through 2010, the amounts used for capital outlay were obtained from the Reconcillation of the Statement of Revenues, Expenditures, and Changes in Fund Balance of Governmental Funds to the Statement of Activities.
- (2) Prior to the adoption of GASB Statement No. 34, the Town did not capitalize additions to or major repairs of infrastructure assets. Therefore, for fiscal years 2001 through 2003, additions to infrastructure were not subtracted from total expenditures to calculate the debt service as a percentage of noncapital expenditures.

TOWN OF LEESBURG, VIRGINIA

TAX REVENUES BY SOURCE, GOVERNMENTAL FUNDS Last Ten Fiscal Years (modified accrual basis of accounting) (Unaudited)

	-  -  -  -  -	orais	17 657 874	10,100,10	18,144,075	20,061,883	23,231,607	25,324,424	27,887,750	000,000	670,007,67	30,159,555	29,684,128	L 70 000 00	28,230,040	i i	65.54%
	Š	Other	¢ 100 607	20,00	177,149	170,839	206,108	162,628	173,469	700	106,904	164,250	160,276	1000	213,782		94.88%
Motor	Vehicle	Licenses				671,234	696,918	477,593	751.405	1 1	695,848	754,651	779,781		/81,12/		36.47%
Business and	Occupational	Licenses	4 070 244	++7,0/6,- +	1,785,499	1,985,080	2,087,754	2,402,667	2,462,835		2,395,850	2,544,890	2,669,812		2,708,180		36.90%
	Transient	Occupancy	47.4	202,144 4	411,081	417,256	556,151	675,205	678,470	2	803,554	681,540	595,434		567,223		28.53%
	:	Meals	34 CA 7 L	0.41,140,1 4	2,049,676	2,145,628	2,473,345	2.767.277	2 900 832	1,00,00	3,189,314	3,198,750	3.327.374		3,326,332		80.05%
	;	Cigarette		002,400				1.045,229							805,298		44.97%
	Bank	Franchise	0000	714,857 4	299,268	353,900	357,555	376.799	527,109	271,122	523,776	464.023	575 105	0000	763,421		218.87%
Communication	Sales and	Use			ı	•		,	•	ı	1,064,590	2,482,642	2 255 703	2,202,2	2,265,108		100.00%
	Sales	and Use		\$ 2,8/1,598	2.781.417	2,934,346	3 530 722	3 781 317	2 822 615	0,000,0	3.928,453	4 085 457	3 070 769	0,014,00	3,841,961		33.79%
	Cable TV	Franchise						285,519	225,313	551, 150	187.913	42 071	77 464	1011	104,425		-43.47%
		Utility	1	\$ 1,665,134	1.818,538	1 841 121	1 998 824	2 067 519	2150,100,0	2,132,730	1.841.456	1 452 715	1 407 200	007, 104,	1,489,727		-10.53%
General Property	Fiscal Year Including Interest	and Penalty		\$ 7,192,395	7.370.961	8 722 873	0 038 500	14 282 678	1,202,070	150,000,01	13.527,146	13 417 267	300 000 01	12,322,033	12,363,461		71.90%
	Fiscal Year	June 30,		2001	2002	2002	2002	2005	2002	2006	2007	3008	2002	2003	2010	Change	2001-2010

monthly basis. Revenue received after January 1, 2007 for these revenue sources are recognized (1) Effective January 1, 2007, Cable TV Franchise Tax and Consumer Utility Tax from telephone services are remitted to the VA Department of Taxation and then distributed to the Town on a

TOWN OF LEESBURG, VIRGINIA

ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY Last Ten Tax Years (Unaudited)

Tax Year January 1,	Residential	Commercial	Public Service Corporation	Nontaxable	Total Assessed Value	Total Taxable Assessed Value	Percent	Total Direct Tax Rate	Actual Taxable Value	Value as a Percentage of Actual Value
2001	'n				\$ 2,572,898,100	\$ 2,572,698,100	18.0% \$	0.22	\$ 2,572,698,100	100%
2002		1		3	3,172,644,974	3,172,644,974	23.3%	0,22	3,172,644,974	100%
2003	×.		4		3,661,931,906	3,661,931,906	15,4%	0.22	3,661,931,906	100%
2004	3,444,254,600	726,891,900	81,530,419	479,727,000	4,732,403,919	4,252,676,919	16.1%	0,22	4,252,676,919	100%
2005	4,352,319,759	856,160,300	78,883,670	490,852,500	5,778,216,229	5,287,363,729	24.3%	0.21	5,287,363,729	100%
2006	5,795,382,450	1,089,788,100	92,228,313	573,376,500	7,530,775,363	6,957,398,863	31.6%	0.18	6,957,398,863	100%
2007	5,511,505,030	1,208,117,300	101,465,225	685,382,800	7,506,470,355	8,821,087,555	-2.0%	0,18	6,821,087,555	100%
2008	5,131,033,763	1,385,297,500	106,302,605	746,271,100	7,368,905,068	6,622,633,968	-2.9%	0,18	6,622,633,968	100%
2009	4,178,757,280	1,450,034,838	108,156,220	777,473,500	6,514,421,838	5,736,948,338	-13.4%	0,195	5,736,948,338	100%
2010	4.099.937.100	1 457 252 200	109.697.434	795 232 500	8 300 419 934	S RAF ARE 72A	1965	0.405	AFA RRE 74A	40096

Real and personal property tax assessments are made by the Loudoun County Assessor's Office and the Commissioner of the Revenue for the County and Town property. Real and personal property taxes of public service corporations are assessed by the State Corporation Commission.

<sup>(2)</sup> From 2001 through 2003 the data is presented on a fiscal year basis, not a tax year basis.

# DIRECT AND OVERLAPPING PROPERTY TAX RATES Last Ten Tax Years (Unaudited)

	,	Tax Rate	s - To	wn	Т	ax Rates	- Co	unty	Ta	x Rates -	Com	oined
	F	Real	Per	sonal	F	Real	Pe	rsonal	F	Real	Per	sonal
Tax Year	Pro	operty	Pro	perty	Pro	perty	Pro	operty	Pro	perty	Pro	perty
2001	\$	0.22	\$	1.00	\$	1.08	\$	4.20	\$	1.30	\$	5.20
2002	*	0.22	,	1.00		1.05		4.20		1.27		5.20
2003		0.22		1.00		1.11		4.20		1.33		5.20
2004		0.22		1.00		1.11		4.20		1.33		5.20
2005		0.21		1.00		1.04		4.20		1.25		5.20
2006		0.18		1.00		0.97		4.20		1.15		5.20
2007		0.18		1.00		0.96		4.20		1.14		5.20
2008		0.18		1.00		1.14		4.20		1.32		5.20
2009		0.195		1.00		1.245		4.20		1.44		5.20
2010		0.195		1.00		1.300		4.20		1.50		5.20

- (1) These rates are per \$100.00 of assessed value for real estate and personal property.
- (2) The Commonwealth of Virginia has no limitations on local tax rates.
- (3) Real property taxes are due in semi-annual installments by June 5 and December 5, and become delinquent thereafter.
- (4) No discounts are allowed for early payment.
- (5) Residents of incorporated towns in the Commonwealth of Virginia are subject to real property and personal property taxes levied by the town and the county where they reside.
- (6) The assessed values of all real estate components are taxed at the same rate.

TOWN OF LEESBURG, VIRGINIA

PRINCIPAL PROPERTY TAXPAYERS Current Year and Ten Years Ago (Unaudited)

		2010			2001	
Taxpayer	Taxable Assessed Value	Rank	Percentage of Total Town Taxable Assessed Value	Taxable Assessed Value	Rank	Percentage of Total Town Taxable Assessed Value
Chelsea GSA Realty	\$ 126,340,400	+	2.23%	\$ 72,581,400	5	2.82%
Carlyle/Cypress Leesburg LLC	84,937,000	2	1.50%	1		1
C H Realty III/Battlefield LLC	49,693,300	67	0.88%			'n
Battlefield PE LP	46,920,300	47	0.83%			y.
Windsor at Fieldstone Ltd Partnership	42,499,100	10	0.75%	25,565,400	63	0.99%
Washington-VA Tradni Dev Sites Inc	42,150,300	0	0.74%	,		0
F R Leesburg Plaza LP	38,980,000	1	%69'0	19,187,400	10	0.75%
Fund IX CB Leesburg LLC	34,062,300	00	0.60%	7		Y
Potomac Station (E&A) LLC	27,940,600	ග	0.49%	ò		1
NA Properties Inc	27,663,500	10	0.49%			S
Verizon			3	29,089,679	N	1,13%
Arcadia Development			10	24,906,400	4	0.97%
dwards Ferry LP	-1		4	23,519,000	'n	0.91%
GRK Battlefield LLC	-1		t	22,103,800	9	0.86%
Dominion Virginia Power			•	21,680,622	1	0.84%
A S N Multifamily LP				19,938,000	00	0.77%
Fort Eyans Plaza				19,740,500	0	0.77%
Total	\$ 521,186,800		9.20%	\$ 278,312,201	1	10.82%

Note:

(1) 2010 Taxable Assessed Value is calculated for the tax year. However, 2001 is calculated on the fiscal year.

# REAL PROPERTY TAX LEVIES AND COLLECTIONS Last Ten Calendar Years (Unaudited)

Collected Within the Calendar Year of the Levy Total Collections to Date Collections in Taxes Levied Percentage Percentage Subsequent for the of Levy Calendar Year Amount of Levy Years Amount Calendar Year \$ 5,613,118 100.00% \$ 457,541 2001 \$5,613,190 \$ 5,155,578 91.85% 99.99% 6,411,881 92.73% 502,390 6,914,271 6,914,631 2002 523,202 7,812,524 99.99% 7,289,322 93.29% 7,813,582 2003 100.00% 431,647 9,030,400 95.22% 2004 9,030,212 8,598,753 99.99% 725,697 10,844,693 10,845,860 10,118,996 93.30% 2005 98.23% 212,133 12,081,804 99.98% 11,869,671 12,083,858 2006 257,539 11,716,753 99.96% 11,459,214 97.77% 2007 11,720,928 99.94% 187,152 11,336,763 11,149,611 98.29% 2008 11,343,814 99.51% 106,864 10,556,648 10,608,616 10,449,784 98.50% 2009 5,333,901 50.73% 5,333,901 50.73% 10,514,410 2010 (2)

<sup>(1)</sup> Information for a calendar year basis is not available.

<sup>(2)</sup> The amounts for 2010 reflect only the first half of the collections. The second half is due December 5.

General

General

TOWN OF LEESBURG, VIRGINIA

RATIOS OF DUTSTANDING DEBT BY TYPE AND GENERAL BOND DEBT DUTSTANDING Last Ten Fiscal Years (Unaudited)

Bonded Debt Outstanding	Debi Per Capita	1,601	1,558	1,429	1,325	1,458	2,783	2,880	2,863	2,738	3,162	
	axable s of erty	98	%	*	%	%:	%	%	9%	%	96	
Percentage of	Actual Taxable Value of Property	7,91%	1.60%	1.31%	1.08%	%86.0	1.51	1.60%	1.65%	1.83%	2.15%	
Bonded Debt Outstanding	General Obligation Bonds	49,083,807	50,775,705	47,836,125	46,079,753	52,079,305	105,151,324	109,458,728	109,295,096	104,853,887	122,583,640	
		43			70	-	9		_			
	Debt Per Capita	2,719	2,581	2,369	2,216	2,308	3,217	3,195	3,148	2,983	3,365	
	0	v										
Percentage of	Per Capita Personal Income	6.76%	6.83%	6,11%	5.49%	5.25%	6.7.1%	6.48%	6.21%	5.91%	6,61%	
	Total Primary Sovernment	\$ 83,340,822	83,486,153	79,295,227	77,051,078	82,437,672	117,482,319	121,418,196	120,168,365	114,260,212	130,459,947	
	General Obligation Bonds	\$ 7,327,498	6,813,417	8,285,007	7,616,910	6,951,618	52,668,859	61,995,928	60,451,545	59,218,255	63,712,373	
Business-Type Activities	Capital	\$ 16,975		ú	1	À	X	ű	0)	À	Ř	
Bur	Revenue	\$ 33,782,443	31,952,673	31,059,421	30,751,492	30,358,367	12,330,995	11,959,468	10,873,269	9,406,325	7,876,307	
	Capital	\$ 337,597	677,775	359,681	179,833		х	4	i	x	8	
Governmental Activities	Note Payable	120,000	80,000	40,000	40,000		à	è	1)	9	×	
Gol	General Obligation Bonds	\$ 41,756,309 \$	43,962,288	39,570,118	38,462,843	45,127,687	42,482,465	47,462,800	48,843,551	45,635,632	58,871,267	
	Fiscal Year June 30,	2007	2002	2003	2004	2005	2006	2002	2008	2009	2010	
											10	13

Notes:

(1) Details regarding the Town's outstanding debt may be found in the notes to the financial statements.

(2) Population and personal Income data can be found in Table 15.

(3) See Table 7 for properly value data.

(4) The outstanding amounts of the bonds are presented exclusive of any premiums, discounts and losses due to refundings.

# DIRECT AND OVERLAPPING GOVERNMENTAL ACTIVITIES DEBT Year Ended June 30, 2010 (Unaudited)

Governmental Unit	Debt Outstanding	Estimated Percentage Applicable		Estimated Share of Overlapping Debt
Loudoun County, Virginia	\$ 1,004,330,000	10.44%	\$	104,852,052
Town Direct Debt			troinne	58,871,267
Total direct and overlapping debt			\$	163,723,319

- (1) Overlapping debt is not bonded debt of the Town on either a direct or contingent basis, but represents the share of debt of overlapping governmental entities which the residents of the Town are obligated to pay through direct tax levies and charges for services of these respective governmental entities. The debt of Loudoun County, Virginia is a direct general obligation debt of the County which provides facilities that benefit all County residents including those of incorporated towns.
- (2) The percentage of overlapping debt applicable is estimated using taxable assessed real property values. Applicable percentages were estimated by determing the portion of the Town's taxable assessed value that is within the government's boundaries and dividing it by the County's taxable assessed value.

# LEGAL DEBT MARGIN INFORMATION Last Ten Fiscal Years (Unaudited)

	4994	cooc	2000	- NOON	Fiscal Year June 30,	r June 30,	NAME OF TAXABLE PARTY.	- Contract	4	1 1 1
	CWI	2002	2003	4004	ZODZ	2000	2007	2008	SOUS	2010
Debt limit	\$ 257,289,810	\$ 257,289,810 \$ 317,264,497	\$ 355,193,191	\$ 413,188,582	\$ 525,204,154	\$ 413,188,582 \$ 525,204,154 \$ 698,592,561 \$ 682,108,756 \$ 662,263,397 \$ 573,684,834	\$ 682,108,758	\$ 662,263,397	\$ 573,884,834	\$ 585,688,673
Total net debt applicable to limit	41,758,309	43,962,288	39,570,115	35,462,843	45,127,687	42:462,465	47,462,800	48,843,551	45,635,532	58,871,267
Avallable legal debi margin	\$ 215,513,501 \$ 273,302,209	\$ 273,302,209	\$ 325,623,073	\$ 374,725,739	\$ 480,075,467	325,623,073 \$ 374,725,739 \$ 480,076,467 \$ 686,110,196 \$ 634,645,956 \$ 613,419,346 \$ 528,059,202 \$ 507,817,406	\$ 834,645,958	5 613,419,846	\$ 528,059,202	\$ 507,817,406
Total net debt applicable to the limit as a percentage of debt limit	16.25%	13.85%	10.81%	9,31%	8.59%	5.08%	18.98%	7.38%	7.96%	10.39%
Legal debt margin calculation for fiscal year 2010 Assessed yalue of redi estate	\$ 5,666,888,734		Summary of outstanding debt. Gross bonded debt and lesse	tanding debt.		\$ 130,459,947				
Debt limit (10% of assessed value) Debt applicable to limit. Net direct debt outstanding	\$ 566,666,673		Less; ontorprise debt General obligation debt	debi n debt		71,538,580				
Available legal debt margin	\$ 507,817,406									

# Note:

which can be issued by the Town. Debt includes any bonds or other interest bearing obligations including existing indebtedness. Excluded from the debt margin calculation are bonds payable from enterprise funds issued under Article VII Section 10(a)(2) of the Constitution of Virginia. (1) Section 15.1-176 of 1950 Code of Virginia, as amended, limits to 10% the assessed valuation of the real estate subject to taxation as the amount of debt

# BOND COVERAGE Last Ten Fiscal Years (Unaudited)

							Air	oort Fund	 	 	
Fiscal Year		Airport Service Charges		perating xpenses		Net vailable Revenue	F	Principal	 bt Service	Total	Coverage
June 30,		Juaiges	<u> </u>	yhenses		CVCITGO	<u>.</u>	morpus	 	 	
2001	\$	700.520	\$	383,699	\$	316,821	\$	227,354	\$ 132,689	\$ 360,043	0.88
2002	Ψ	759.211	т.	426,156	•	333,055		169,896	133,305	303,201	1.10
2002		868,311		442.950		425,361		171,777	262,527	434,304	0.98
2004		867,739		549,155		318,584		203,075	228,476	431,551	0.74
2005		912,585		593,997		318,588		205,713	235,680	441,393	0.72
2006		913,391		558,475		354,916		229,088	217,737	446,825	0.79
2007		866,255		715.744		150,511		214,417	165,427	379,844	0.40
2008		977,572		713,682		263,890		260,396	192,786	453,182	0.5
2009		920,322		784,219		136,103		192,513	179,348	371,861	0.3
2010		716,920		652,983		63,937		191,795	198,935	390,730	0.16

			Wate	er and Sewer F	und		
Fiscal Year	Utility Service	Operating	Net Available		Debt Service	and the same of th	
June 30,	Charges	Expenses	Revenue	Principal	Interest	Total	Coverage
2001 2002 2003 2004 2005 2006 2007 2008	\$ 12,980,259 19,920,354 19,538,112 19,335,408 17,011,225 14,807,353 16,001,587 16,308,332	\$ 4,852,578 6,335,898 7,675,843 7,709,490 8,170,669 8,972,607 9,148,988 10,395,918	\$ 8,127,681 13,584,456 11,862,269 11,625,918 8,840,556 5,834,746 6,852,599 5,912,414	\$ 944,591 1,332,710 1,467,401 879,899 975,918 1,757,438 936,674 1,960,097	\$ 1,596,127 1,744,678 1,745,030 1,776,894 1,743,788 2,321,601 2,960,168 2,900,936	\$ 2,540,718 3,077,388 3,212,431 2,656,793 2,719,706 4,079,039 3,896,842 4,861,033	3.20 4.41 3.69 4.38 3.25 1.43 1.76 1.22
2009 2010	20,036,243 15,878,286	10,604,076 10,278,205	9,432,167 5,600,081	2,507,721 2,665,601	2,795,787 2,751,430	5,303,508 5,417,031	1.78 1.03

- (1) Utility service charges include all revenues of the fund except gains on sales of capital assets, developer donated assets, capital grants, and transfers in.
- (2) Airport service charges include all revenues of the fund except gains on sales of capital assets, developer donated assets, capital grants, and transfers in.
- (3) Operating expenses are exclusive of depreciation, interest expense, losses on sales of capital assets, and transfers out.
- (4) In 2006, the Water and Sewer Fund principal payments do not include outstanding principal paid for defeasance of debt of \$17.585 million. The fund does not include the principal payment of \$870,000 paid at June 30 that was due July 1, 2006. Interest does not include the deferred loss written off during the year.

# DEMOGRAPHIC AND ECONOMIC STATISTICS Last Ten Fiscal Years (Unaudited)

Fiscal Year June 30,	(1) Population	(2) Personal Income	(2) Per Capita Personal Income	(3) Unemployment Rate
2001	30,343	\$ 1,233,570,827	\$ 40,654	2,70%
2002	32,215	1,222,133,057	37,937	4.30%
2003	34,155	1,297,147,705	37,978	3.80%
2004	35,633	1,404,023,484	39,402	3.10%
2005	36,913	1,568,783,441	42,499	2.50%
2006	37,799	1,749,708,448	46,290	2.20%
2007	38,000	1,874,981,335	49,342	2.00%
2008	38,175	1,934,490,773	50,674	2.80%
2009	38,301	1,934,334,649	50,504	4.70%
2010	38,764	1,975,083,687	50,951	4.80%

- Population numbers came from the Loudoun County Department of Management and Financial Services, October 2010 estimate series and US Census Bureau Census 2000.
- (2) Per capita and personal Income information is not maintained for towns in Virginia. The amounts used here are for the County of Loudoun, Virginia, which the Town lies within. Information for per capita personal income is sourced from the Bureau of Economic Analysis' April 23, 2010 release for 2001 to 2008 and the Loudoun County Department of Management and Financial Services forecasts for 2009 to 2010. Personal income is sourced from the Loudoun County Department of Management and Financial Services.
- (3) Unemployment rates are not available for the towns in Virginia. The unemployment rate data is representative of the County of Loudoun, Virginia, which the Town lies within. The information provided comes from the Virginia Employment Commission as of October 25, 2010. The 2001 to 2009 data are annual figures and the 2010 figure represents July 2010 because annual data is not available for 2010 as of the date of this publication.

Table 16

# PRINCIPAL EMPLOYERS Current Year and Four Years Ago (Unaudited)

	2010		2006 (	1)
Employer	Employees	Rank	Employees	Rank
Loudoun County Government	2,000-2,500	1	1,000-1,500	2
Loudoun County Public Schools	1,500-2,000	2	1,500-2,000	1
Federal Aviation Administration	500-1,000	3	500-1,000	3
Town of Leesburg	500-1,000	4	250-500	4
_oudoun Medical Group	500-1,000	5	-	-
Vegmans	500-1,000	6	8	-
Farget	250-500	7	LA.	-
Costco	100-250	8	250-500	5
Giant Foods	100-250	9	100-250	7
Home Depot	100-250	10		750
Southern Electric		8	250-500	6
Draper & Goldberg	₩	-	100-250	8
Tuscarora Title	10 S	3	100-250	9
Walmart	1.4	-	100-250	10

# Note:

Sources: Town of Leesburg Economic Development Department

<sup>(1)</sup> Information was not maintained for towns and therefore, not available.

TOWN OF LEESBURG, VIRGINIA

FULL-TIME EQUIVALENT TOWN GOVERNMENT EMPLOYEES
BY FUNCTION/PROGRAM
Last Ten Fiscal Years
(Unaudited)

	1				LISCAL 1	Fiscal Year June 30	,	0.00		
Function/Program	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Legislative:										
Clerk of council	1,0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	1.5	1.5
Executive;										
Town manager	6.0	6.0	0.9	0.0	6.0	6.0	6.0	6.0	6.5	8,5
Human resources	3,0	0.0	5,0	0.9	2,0	8.0	8.0	10.5	9.5	7.5
Information technology	4.0	4.0	5.0	5.0	5.0	5,0	5,0	6.0	6.0	6.0
Economic development	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	4.0	2.0
Capital projects management	Y			1	6.5	7.0	9.0	0.6	10.0	11.0
Legal:										
Town attorney	2.0	2.0	2.0	1,5	1.5	1.5	2.0	2.0	2.8	3.0
Community Development:										
Plan review	1		v		14	*	,		13.0	14.0
Planning & zoning	15.0	16.0	21.0	20.0	21.0	23.0	23.0	23.0	16.0	16.0
Finance	16.0	17.0	17.0	16.0	19.0	20.0	19.5	19.5	19.5	19.5
Public safety	0'29	71.0	77.0	80.0	85.0	95.0	93.0	95.0	0.96	98.0
Engineering and public works:										
Engineering	16.0	16.0	18.0	18.0	15.0	16.0	13.0	13.0	7.0	6.0
Administration	5.0	5.0	5,0	5.0	4.5	6.0	5.0	5.0	4.0	4.0
Traffic management and street lights	ì	×	ı	*	2		3.0	3.0	3.0	3.0
Street maintenance	28.0	26.0	26,0	26.0	30.0	30,0	30.0	30.0	30.0	30.0
Parking meters and lots	1.5	5,5	1.0	1.0	¥				*	4
Building maintenance	0.0	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0
Equipment maintenance	6.0	5.0	5.0	5.0	5.0	6.0	6.0	6.0	0.9	6.0
Parks, recreation and cultural	51.56	53.56	72.25	74,15	74.15	91.6	95.1	99.96	109.8	112.2
Balch (Ibrary Water and Sewer	4.93	4.93	4.93	4.93	4.93	5.6	0.0	0.0	6.2	6.2
Administration	0.50	6.0	7.0	7.0	4.0	7.0	7.0	2.0	7.0	7.0
Utility lines (maintenance)	19.0	22.0	27.0	29.0	31.0	31.0	31.0	31.0	35.0	35.0
Watersupply	13.0	14.0	15.0	16.6	17.6	17.6	17.0	17.0	17.0	17.0
Utility maintenance	3.0	3.0	4.0	4.0	5,0	9.0	5.0	5.0	1	
Water pollution control	19.0	21,0	23.0	25.0	27.0	27.0	26.0	26.0	26.0	25.0
Airport	3.75	4.0	4.0	5.0	5.0	5.0	5.0	4.0	4.0	4.0
Total	#######	****	########	#######	H######	*********	423.8	429.8	443.6	446.4

Source: Town of Leesburg Fiscal Year Budgets

Note 1: Plan review department established in FY 2009, Employees were transferred from planning and zoning and public works.

TOWN OF LEESBURG, VIRGINIA

OPERATING INDICATORS BY FUNCTION/PROGRAM Last Ten Calendar Years (Unaudited)

Function/Program	2001	2002	2003	2004	2005	2006	2007	2008	2009	(1)
Police: Calls for service	50.062	47.822	49.749	52.298	52,039	56,682	54.438	56,786	54,235	35,608
Adult arrest	1,724	1,449	1,448	1,664	1,669	1,562	1,510	1,400	1,324	1,091
Juvenile arrest	301	360	405	339	339	342	289	155	220	237
Speeding citations only	1,915	1,758	1,469	1,395	1,396	1,660	1,433	1,525	1,570	1,554
Traffic citations	3,783	3,596	3,473	3,531	4,038	6,244	5,547	6,238	5,751	5,772
Administration:										
Applications processed (full and part-time)	2,895	2,676	2,432	2,607	2,300	1,745	2,262	2,106	1,983	1,019
Positions advertised (full and part-time)	86	98	161	175	49	20	44	49	ത	10
New hires (full and part-time)	162	162	148	141	200	115	187	165	98	93
Reportable accidents	,	ŧ	1	1	1	37	52	24	22	44
All town training sessions	t	ı	1	•	33	22	20	45	27	17
مرزسون مالانا										
Fubility service: Garbade collected (fon)	10.590	11.684	13,462	16.883	19.880	20.039	20.662	21,105	17,407	12,984
Recycle collected (ton)	3,615	4,212	4,738	5,631	7,624	7,956	6,460	7,096	7,580	5,979
rains and recleation. Recreation program attendance	1	1	,	1		9.324	12.968	18,682	13,901	12,227
Aquatics program attendance	1	ι	ı	,	ı	5,492	6,374	5,989	7,915	6,412
Water and sewer:										
New water connections	1,167	1,113	917	896	909	513	06	100	93	112
New wastewater connections	1,167	1,113	917	896	909	513	06	100	93	112
Average daily water consumption (mgd)	3.94	4.00	3.80	4.07	4.40	4.40	4.64	4.21	4.22	4.40
Average daily sewage treatment (mgd)	3.01	3.17	4.15	3,58	3.70	3.59	3.71	4.99	4.40	2.00
A :										
Airpoit: Number of hangers rented	22	51	51	51	51	51	20	4.0	41	52
Number of tiedowns rented	126	146	146	146	146	146	146	108	125	133
Number of incidents on airport property	ı	1	<del>-</del>	က	2	2	•	က	3	1

Notes:

(1) Through October 15.

Source: Various Town departments

TOWN OF LEESBURG, VIRGINIA

CAPITAL ASSET STATISTICS BY FUNCTION/PROGRAM Last Ten Fiscal Years (Unaudited)

Function/Program	2001	2002	2003	2004	2005 2008	2008	2002	2008	2009	2010
Police protection:										
Number of stations			2	+	-		6	*	£	
Streets;										
Primary	11	11	11	1	12	12	12	57	14	135
Secondary	88	75	75	80	83	83	88	90	6	G)
Traffic signals	23	27	29	32	34	35	36	42	40	50
Number of street lights	1,707	1,758	608	1,855	1,905	1,970	2,070	2,179	2,479	2,614
Parks and recreation;										
Parks - number of acres*	345	361	361	361	361	361	361	361	361	381
Major parks - number of acres*	249	265	265	285	265	265	265	265	265	265
Neighborhood parks - number of acres	96	96	96	96	96	98	96	96	96	96
Baseball/softball diamonds	2	N	9	9	Œ	10	ria.	10	(0)	Ð
Soccer/football fields	*	**	9	प	**	4	0	10	69	3
Basketball courts	4	**	4	4	4	4	ব	4	4	ď
Tennis courts	0	7	2	7	7	7	7	11	11	11
Swimming pools		+		-			2	P	60	27
Parks with playground equipment	vo	(17)	(0)	40	w	5	6	9	ľū	-ur
Picnic shelters	4	4	rt.	4	מו	'n	(D	10	4	4
Community centers	t		-	-	·		-	9	-	-
Library:										
Facilities	+	-	-	-	-	+	+	*	+	-
Volumes	,		9,109	10,006	11,268	28,380	30,029	32,474	37,194	41,227
Water										
Wells	on	67	m	m	*	-	+	-		
Water lines (miles)	187.0	199.0	202	203	203	205	206	208	209	215
Fire hydrants	1,850	1,896	2,056	2,129	2,178	2,200	2,234	2,332	2,347	2,367
Storage capacity (mgd)	10	ro.	ın	S.	9	40	is:	io	6.5	8.0
Number of customers	10,164	11,297	12,214	13,110	13,716	14,229	14,785	15,035	15,120	15,142
Sewers:										
Sanitary sewers (miles)	153	166	167	168	170	171	172	121	172	175
Storm sewers (miles)		×				115,0	120	127	129	13.
Number of customers	10,164	11,297	12,214	13,110	13,716	14,229	14,953	15,139	15,155	15,039
Airport:										
Hangers	22	10	51	51	19	51	51	1.4	44	io.
Tie-downs	126	146	146	146	146	146	146	116	131	133

Notes:

<sup>(1)</sup> Prior to 2002 the number of volumes was maintained by Loudour County Public Libraries and has been purged.

<sup>(2)</sup> Prior to 2006 the storm sewer miles were not maintained by the Town of Leesburg. Includes 21 acres of leased property (Izaak Walton Park) that the Town maintains and runs as a park.

# COMPLIANCE SECTION



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# SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS Year Ended June 30, 2010

Federal Grantor/Pass-Through Grantor Program Title	Federal CFDA Number	Expenditures
DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT Pass-Through Payments: County of Loudoun, Virginia		<b>d</b> 00.000
Community Development Block Grant/Entitlement Grants	14.218	\$ 23,606
DEPARTMENT OF JUSTICE Direct Payments: Federal Bureau of Investigations - Child Exploitation Task Force	16.000	943
Pass-Through Payments: Virginia State Police Internet Crimes Against Children Task Force	16.000	9,662
County of Loudoun, Virginia Gang-Free Schools and Communities-Community Based Gang Intervention	16.544	158,314
City of Manassas Park, Virginia Gang-Free Schools and Communities-Community Based Gang Intervention	16.544	66,679
County of Loudoun, Virginia The Community-Defined Solutions to Violence Against Women Grant Program	16.590	21,447
Total Department of Justice		257,045
DEPARTMENT OF TRANSPORTATION  Direct Payments:	. 20.406	07 720
Airport Improvement Program	20.106	87,738
ARRA - Airport Improvement Program	20.106	457,378
Total Department of Transportation		545,116
NATIONAL ENDOWMENT FOR THE ARTS Pass-Through Payments:		
Commonwealth of Virginia, Virginia Commission for the Arts Promotion of the Arts Partnership Agreements	45.025	5,000
DEPARTMENT OF HOMELAND SECURITY Direct Payments: Homeland Security - Secret Service (TEOAF)	97.000	2,000
Total Federal Expenditures		\$ 832,767

See Note to Schedule of Expenditures of Federal Awards.

## NOTE TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

# Note 1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of the Town and is presented on the modified accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

Federal Financial Assistance – The Single Audit Act Amendments of 1996 (Public Law 104-156) and OMB Circular A-133 define federal financial assistance as grants, loans, loan guarantees, property (including donated surplus property), cooperative agreements, interest subsidies, insurance, food commodities, direct appropriations or other assistance. Federal financial assistance does not include direct federal cash assistance to individuals.

Direct Payments - Assistance received directly from the Federal government is classified as direct payments on the Schedule of Expenditures of Federal Awards.

Pass-through Payments – Assistance received in a pass-through relationship from entities other than the Federal government is classified as pass-through payments on the Schedule of Expenditures of Federal Awards.

Major Programs – The Single Audit Act Amendments of 1996 and OMB Circular A-133 establish the criteria to be used in defining major programs. Major programs for the Town were determined using a risk-based approach in accordance with OMB Circular A-133.

Catalog of Federal Domestic Assistance – The Catalog of Federal Domestic Assistance (CFDA) is a government-wide compendium of individual federal programs. Each program included in the catalog is assigned a five-digit program identification number (CFDA Number), which is reflected in the accompanying schedule.



# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Mayor and Members of Council Town of Leesburg, Virginia Leesburg, Virginia

We have audited the basic financial statements of the Town of Leesburg, Virginia, (Town) as of and for the year ended June 30, 2010, and have issued our report thereon dated December 20, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and *Specifications for Audits of Counties, Cities and Towns*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia.

# Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Town's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Town's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Town's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above. However, we identified certain deficiencies in internal control over financial reporting, described in the accompanying Schedule of Findings and Questioned Costs as 10-01 and 10-02 that we consider to be significant deficiencies in internal control over financial reporting. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

# Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions and specifications was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

We noted certain matters that we reported to management of the Town in a separate letter dated December 20, 2010.

The Town's response to the findings identified in our audit is described in the accompanying Schedule of Findings and Questioned Costs. We did not audit the Town's response and, accordingly, we express no opinion on it.

This report is intended solely for the information of the Town Council, management, the Auditor of Public Accounts and other federal and state agencies and is not intended to be and should not be used by anyone other than these specified parties.

PBGH, LLA

Harrisonburg, Virginia December 20, 2010



# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

To the Honorable Mayor and Members of Council Town of Leesburg, Virginia Leesburg, Virginia

# Compliance

We have audited the compliance of the Town of Leesburg, Virginia, (Town) with the types of compliance requirements described in the *U. S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement*, that are applicable to its major Federal program for the year ended June 30, 2010. The Town's major Federal program is identified in the Summary of Independent Auditors' Results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to its major Federal program is the responsibility of the Town's management. Our responsibility is to express an opinion on the Town's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations;* and the *Specifications for Audits of Counties, Cities, and Towns,* issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards, circular, and specifications require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major Federal program occurred. An audit includes examining, on a test basis, evidence about the Town's compliance with those requirements, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Town's compliance with those requirements.

In our opinion, the Town complied, in all material respects, with the requirements referred to above that are applicable to its major Federal program for the year ended June 30, 2010.

# Internal Control Over Compliance

The management of the Town is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to Federal programs. In planning and performing our audit, we considered the Town's internal control over compliance with requirements that could have a direct and material effect on a major Federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Town's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information of the Town Council, management, the Auditor of Public Accounts and other federal and state agencies and is not intended to be and should not be used by anyone other than these specified parties.

PBGH, LLP

Harrisonburg, Virginia December 20, 2010

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2010

SUMMARY OF IND	EPENDENT AUDITORS' RESULTS	i			
Financial Statemen	its:				
Type of auditor's re	eport issued: Unqualified				
Internal control ove	er financial reporting:				
Material weakness	cies identified that are not	<del>.</del>		<u>√.</u> No	
considered to b	e material weaknesses	√_Ye	s	No	
Noncompliance ma	aterial to financial statements noted	Ye	s	√_ No	
Federal awards:					
Internal control ove	er major programs:				
Material weakness	es identified	Ye	s	√_No	
	cies identified that are not be material weaknesses	Ye	s	√ None Repor	ted
Type of auditor's re	eport issued on compliance for major	r programs:	Unqua	lified	
Any audit findings of to be reported in 510(a) of Circu	disclosed that are required in accordance with section lar A-133?	Ye	s	√_ No	
Identification of maj	ior programs:				
CFDA Number	Name of Federal Program or C	luster		-	
20.106	Airport Improvement Program (	including AF	RRA Fu	nds)	
Dollar threshold used	to distinguish between type A and ty	/pe B progra	ıms	\$300,000	
Auditee qualified as lo	ow-risk auditee?		Yes	√No	

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2010

- II. FINDINGS RELATING TO THE FINANCIAL STATEMENT AUDIT AS REQUIRED TO BE REPORTED IN ACCORDANCE WITH AUDITING STANDARDS GENERALLY ACCEPTED IN THE UNITED STATES OF AMERICA
  - A. Significant Deficiency in Internal Control

# 10-01 Other Postemployment Benefits

During the course of our audit, it was noted that management did not properly calculate the liability for other postemployment benefits (OPEB). As a result of not properly calculating the liability, the Town's liability for OPEB was significantly misstated at year end resulting in an understatement of the liability. We recommend that management implement a policy to ensure that the liability is correctly calculated and reported at the close of each fiscal year.

# Management's Response:

The finance department will implement a procedure to ensure that the OPEB liability is calculated and reported correctly at fiscal year end.

# 10-02 Recording of Debt Related Balances

During the course of our audit, it was noted that management failed to properly account for deferred charges related to the issuance of the new debt. As a result, the costs associated with the cost of issuing debt was not properly capitalized. We recommend that management implement a policy to ensure that the deferred charges associated with new debt issuances are properly accounted for.

### Management's Response:

The finance department will implement a procedure to ensure that the cost of issuing debt is properly capitalized.

B. Compliance Findings

None.

III. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS

None.

# SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS Year Ended June 30, 2010

The Town has taken the following corrective action on findings from the prior year's audit.

# Identifying Number

09-01 Capital Assets

During the course of our audit, it was noted that management did not capitalize the costs associated for storm drains contributed to the Town from local developers. As a result of management's failure to capitalize these costs, capital assets were materially misstated resulting in a restatement of prior year net assets. We recommend that management implement a policy to ensure that all costs associated with storm drains are properly reported.

### **Corrective Action Taken**

The Town has implemented a procedure where as all developer contributions that are accepted by the Town will be captured and the cost determined at the time of acceptance. This information will be relayed to the department of finance for capitalization.